



We help on every step of the value chain

Efficient facilities

Safer, more available, and greener resources

Resilient supply chain

Manage complexity and improve visibility

Agile manufacturing

Boost manufacturing flexibility & efficiency



... enabled by transversal digital transformation capabilities

Food Safety & Traceability

Ensure compliance and increase trust across the whole value chain

Energy & Sustainability

Reduce environmental footprint and meet sustainability goals

Asset Performance

Maximize return on asset investment

Workforce Empowerment

Take teams efficiency to the next level

Digital Engineering

Cut time, cost and risks of capital project engineering



Is it all about TRUST and TRANSPARENCY?

Cost of a pre-audit visit (IFS)

€1,500/man day

Cost to implement a new standard system \$5K-15K

Change in legislation & regulation in Top 3 Business risk

+3pts

Complex and Stricter regulation & standards

Increased **Product Recalls**

Sustainability
Social Responsibility
Credible Supply
Chain

Product Fraud (Counterfeiting)

End-consumers ask for more **INFORMATION**, more **TRANSPARENCY**

Climate Change listed now as Top 10 Business risk +4pts

Loss of Reputation or
Brand Value in
Top 10 Business risk
+2pts

F&B New Alerts /
Occurrences
2019 vs 2018
+15%

Food Fraud \$50Bn/y

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Complex and Stricter regulation & standards as drivers

Complex and Stricter regulation & standards

























End to end traceability is a critical tool to safeguard food safety

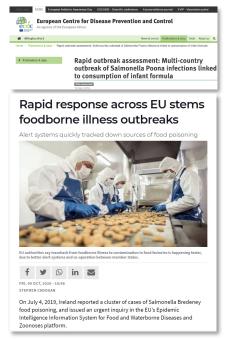
- FDA Food Safety 2.0 (FDA vision for a digital transparent Food Safety system)
- FDA New Traceability Rule (Sept. 2020)
- **EU** Green Deal Farm to Fork Strategy (May 2020)
- GS1 working on a Standard for Product Recall
- Evolving labeling rules (e.g. Nutriscore, Country-score, Climate score, Animal welfare,....)
- Local regulations

Whether you're working on the safety of human or animal food, we will all benefit from being able to more rapidly trace a contaminated food to its source. ??

> Steven Solomon. Director of FDA's Center for Veterinary Medicine



Still increasing Product Recalls with dramatic healthy consequences



- 1,795 New Alerts/Occurrences in 2019 vs 2018
 +15% increase
- More and more complex product tracking for recalls, involving several countries and stakeholders
- Manufacturers involved also co-manufacture for other brands.

Complex and Stricter regulation &

Increased Product Recalls

Sustainability
Social Responsibility
Credible Supply Chair

Product Fraud (Counterfeiting





498 FDA recalls
2019 vs 2018
+29%

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Food Fraud booming during COVID



A total of 24 tones of products were seized and 162 tones were downgraded to a conventional status. To date, 19 criminal investigations and 105 administrative procedures have been launched, leading to the investigation or arrest of 20 individuals.

- Massive operations and organized crime involved in the global food system.
- Any type of food product can be a target.
- During the coronavirus pandemic, food fraud has been on the rise
- Global supply chains have been disrupted by the pandemic
- Food companies focused on trying to ensure an adequate food/raw material supply, rather than confirming their suppliers are all delivering 100 percent genuine and authentic food.
- Digitization of supply chains is key to prevent food fraud.

Complex and
Stricter
regulation & Product Recalls
standards

Sustainability
Social Responsibility
Credible Supply Chain





How to build a CREDIBLE Supply Chain with a responsible SOURCING?

Stricter regulation & standards

Increased Product Recalls

Sustainability
Social Responsibility
Credible Supply Chair

Product Frauc







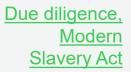


"Supply chain improvements, like traceability, contribute to the advancement of <u>the Sustainable</u> Development Goals (SDGs)."

Source: "Innovation with a Purpose: Improving Traceability in Food Value Chains through Technology Innovations" 2019, World Economic Forum, in collaboration with McKinsey

- Sustainability is directly linked to end to end traceability by World food organizations
- Increasing number of Indexes and Standards: <u>Dow Jones Sustainability Index</u>, <u>B-Corp certification</u> for Sustainable Sourcing
- Investors are starting to link sustainability to Valuation: social responsibility, sustainability, product origin, ethical trading, animal welfare
- Sustainable operating practices to build a credible supply chain from source to store









The Transparency Imperative from End-consumers



Shoppers want to know exactly:

- What's in the products / nutrients
- How it was processed
- From where it was sourced / Local products
- Price comparison



The smartphone apps!
The new trusted advisors
for end-consumers?

Sources: Fortune, May 2016; University of Florida IFAS, October 2015; Sullivan Higdon & Sink, 2016; GFSI, 2015; CFI, 2016

Complex and Stricter regulation &

Increased
Product Recalls

Sustainability
Social Responsibility
Credible Supply Chain

Product Fraud

want to know how food is produced

35%
Pays attention to sustainability

45% turning to more sustainable choices

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claims

Ensure compliance and trust across the product life cycle



Manage your suppliers

Get visibility into your entire suppliers's network, check their compliance and identify your risks

Build a **Credible**Value Chain



Digitize your compliance

Automatically document evidence of proper operation using digital tools and workflows

Up to **75%** time reduction in compliance



Reinforce your Food Defense

Protect your facilities form any unauthorized physical or cyber access

Achieve Best-in-class defence in depth



Monitor downstream logistics

Track and trace products and critical control points to guarantee product safety and protect your brand image.

Up to 100% first time good quality



Achieve End to End traceability

Increase visibility across your entire Value Chain, from raw materials to finished goods to improve transparency and trust for your end-consumers.

Ensure **Consumer** trust



Manage Food Safety & Traceability

Ensure compliance and increase trust across the whole value chain

- Manage your calibration process digitally to streamline operations and ease audits.
- Manage your manufacturing process in a paperless way and document automatically evidences of good manufacturing practices.
- Implement Food Defense with proper access control & cybersecurity protection.
- Track and trace raw materials and products across the whole supply chain to increase transparency and protect your brands.
- Monitor cold chain to guarantee product safety.



Let's engage in this journey!

Up to 99% quality data collection time Up to **75**% time reduction in compliance to regulations. Up to **97%** quality control time reduction.

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Discover our customer's journey to End-to-End Traceability

Cracking digital for An End-to-End Traceability Journey with Danone

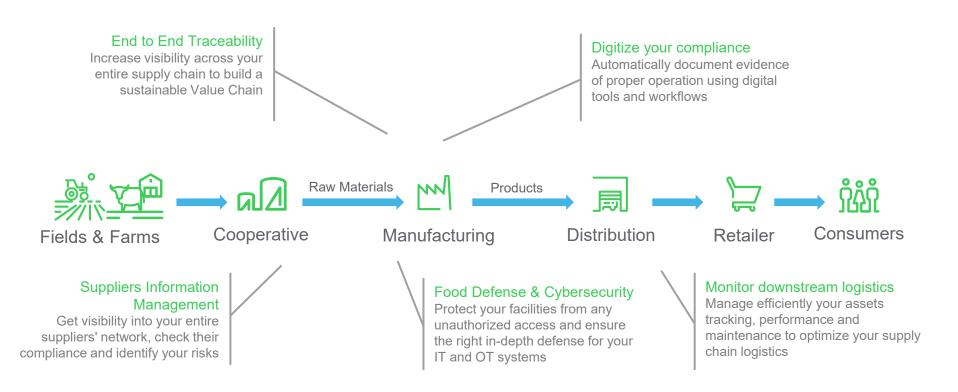


Watch the video

Read the blog

Food Safety & Traceability

Ensure compliance and trust across the product life cycle



EcoStruxure for Food & Beverage / CPG

Agile manufacturing
Boost manufacturing flexibility
and efficiency

Manufacturing Operation Management

Industrial Information Management

Process Control System

HMI and data Integration

Process Automation

Packaging Automation

Efficient facilities
Safer, more available, and
greener resources

Smart Building Management

Power Safety & Availability

Power Quality & efficiency

Renewable Energy & Microgrids

IT Infrastructure Management

Resilient supply chain

Manage complexity and reduce
logistics costs

Agriculture Efficiency & Sustainability

Suppliers Management

Supply Chain Optimization

Cold Chain Monitoring

Product Information Management

Food Safety & Traceability Ensure compliance and trust across the product life cycle Energy & Sustainability Reduce footprint and meet sustainability goals Asset Performance

Maximize return on capital
expenditure

Workforce Empowerment
Improve staff knowledge,
productivity and collaboration

Digital Engineering
Cut time, cost and risks of
capital project engineering

Food Defense

Sustainability Consulting

Assessment and Consulting

Operator Training Simulator

Electrical CAD

Digital Calibration

Energy Demand Services

Enterprise Asset Management

Augmented & Virtual Reality | Building Information Modelling

Digital Calibration

Strategic Energy Sourcing

Condition Monitoring

Workflow Management

Integrated Engineering-Design

Raw material traceability

Cybersecurity Services

Enterprise data management

Predictive Analytics

Modernization services

Staff Schedule Management
Operator Knowledge Sharing

Digital Asset Visualization

Production traceability

Energy as a Service

Line & Process Optimization

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Product Identification & Tracking

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