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1.0 Executive Summary

Schneider Electric Site Coordination service is a key part of an overall InfraStruXure deployment for small and medium size data centers configured for systems up to 500 kW. This service ensures the system installation prerequisites are identified and the customer ordered equipment is properly received. The result is fewer unwelcome cost or schedule problems, and greater visibility and control of the project.

The overall Schneider Electric InfraStruXure project process is summarized in the figure below, which shows this service in the context of the overall project process along with other installation service offerings offered by Schneider Electric Global Services.

Note: This is a site coordination service and not a project management service. For those customers who do not have an internal or contracted project manager, project management is a separate service offered by Schneider Electric.

2.0 Features & Benefits

Features	Benefits
Delivery coordination & verification	Utilizes expertise of on-site Schneider Electric certified professionals, minimizing disruptions that keep the installation on schedule and within budget.
System requirements verification	Allows for a quick and efficient installation of the InfraStruXure system upon its delivery to your location.
Installation requirements review	Allows for a quick and efficient installation of the InfraStruXure system upon its delivery to your location.
Floor layout design verification	Identifies issues such as room geometry, posts, floor loading, piping, & tile misalignments, preventing on-time and on-budget installation.
Inventory reconciliation	Verifies receipt and condition of system components.

3.0 Details of Service

The specific activities of this service are listed below. For each item, Schneider Electric will perform the work described, and then create and maintain a project summary document that contains the key data and information.

Pre-Delivery Planning	
Activities	Description
Confirm Estimated Time of Delivery	Schneider Electric will confirm with the customer the time and location of the delivery.
Loading Dock Access	Schneider Electric will visit the customer's receiving area to determine loading dock access, truck size restrictions in addition to any forklift and lift gate requirements.
Identify Waste Disposal Area	Schneider Electric will visit the customer site to identify an on-site waste disposal area for removal and disposal of InfraStruXure packaging materials.
Identify Delivery Path	Prior to delivery, Schneider Electric will identify the delivery path of the InfraStruXure system and ensure the height and weight restrictions of the equipment are met.
Staging Area Identification	Schneider Electric will identify and record the location of the InfraStruXure equipment staging area at the customer's site.
Floor Layout Review	Schneider Electric will visit the customer's site to verify the InfraStruXure System floor layout matches the actual customer site layout.
	If existing racks are to be used, Schneider Electric will record the manufacturer, model and where the racks will appear on the floor plan.
	Schneider Electric will review the requirements for network connectivity.
Power Requirement Consultation	Schneider Electric will review subcontractors' installation plans for the full input power requirements of the InfraStruXure Power System(s), which includes cooling system power requirements. It is recommended that the subcontractor meet with the service sales representative on-site.
Cooling Requirement Consultation	Schneider Electric will review subcontractors' installation plans for the InfraStruXure Cooling System(s). It is recommended that the subcontractor meet with the service sales representative on-site.

Post-Delivery Review	
Activities	Description
Pre-Delivery Review	Schneider Electric will review the findings of the Pre-Delivery Output Report with the customer.
Floor Layout Review	Schneider Electric will visit the customer's site to verify the InfraStruXure System floor layout matches the actual customer site layout and will review the requirements for network connectivity for the InfraStruXure System.
Power Requirements Review	Schneider Electric will verify the input voltage source feeding the InfraStruXure Power Systems. It is recommended that the subcontractor meet with the service sales representative on-site.
	Schneider Electric will review the floor space requirements for the power equipment and seismic anchoring requirements (where applicable) with the customer.
Cooling Requirements Review	Schneider Electric will verify the input voltage source feeding the InfraStruXure Cooling Systems. It is recommended that the subcontractor meet with the service sales representative onsite.
	Schneider Electric will verify the requirements for fixing the InfraStruXure Cooling Systems to the floor or stands (where applicable).
	Schneider Electric will verify the manufacturer installation requirements for the refrigerant, humidification and condensate lines with the customer or designated customer resource.
Rack Requirements	If existing racks are to be used, Schneider Electric will record the manufacturer, model and where the racks will appear on the floor plan.
Confirmation of Solution Delivery	Schneider Electric will visit the customer's site to confirm receipt of all the InfraStruXure System components.
Inventory Reconciliation	Upon receipt of the InfraStruXure System to the customer's site, Schneider Electric will confirm that all system components have been received and staged.

4.0 Deliverables

Service deliverables will include:

- A pre-delivery output report that summarizes the results of the Site Coordination Pre-Delivery Service Process.
- A post-delivery output report that summarizes the results of the Site Coordination Post-Delivery Service Process.

5.0 Assumptions

The successful performance of the tasks defined in this Statement of Work (SOW) is based on the following key assumptions, which are agreed to by Schneider Electric.

- All services, performed on-site by Schneider Electric will be executed during business hours. These hours are Monday through Friday from 8:00 AM to 5:00 PM weekly, local time. Exceptions are holidays.
- The InfraStruXure System is less than 500 kW and includes only standard APC or MGE products available through InfraStruXure Designer.

The following items are outside the scope of this standard service offering. They can be integrated into a customized Statement of Work (SOW) at the customer's request. Please contact your certified service sales representative for more details.

- Project management
- Equipment not provided by Schneider Electric
- Support for third party equipment
- Any specialized testing or commissioning

6.0 Scope of Responsibility

The items stated here are responsibilities of both Schneider Electric and the customer.

6.1 SCHNEIDER ELECTRIC RESPONSIBILITIES

- Identify and provide key Schneider Electric stakeholders and provide contact information
- Perform a Pre-Delivery Assessment of the customer site as detailed
- Provide the customer with a Pre-Delivery Report summarizing the findings of the Pre-Delivery visit
- Notify the appropriate resource(s) of issues that require resolution
- Confirm and communicate the hardware delivery and Start-Up schedule
- Perform a Post-Delivery Assessment of the customer site as detailed
- Resolve any missing or wrong part issues
- Provide the customer with a Post-Delivery Report summarizing the findings of the Post-Delivery visit

6.2 CUSTOMER RESPONSIBILITIES

- Identify key non- Schneider Electric project stakeholders
- Provide Schneider Electric access to the InfraStruXure Welcome Kit upon first site visit for access to floor plan templates
- Grant Schneider Electric staff access to the appropriate facility
- Provide a named resource to interface with Schneider Electric
- Contact personnel for hardware delivery and scheduling of services
- Supply special clearance or access requirements
- Notify Schneider Electric of any scheduled changes within 48 hours

7.0 Project Work Details

The information stated here are the details of the project performed by Schneider Electric for the customer including the schedule, location and successful completion criteria.

7.1 SCHEDULE

Actual set dates will be discussed and approved between Schneider Electric and the customer.

7.2 LOCATION

The location of the site coordination will be on-site and performed at the ship to location of the equipment unless informed of a new location by the customer in a 48-hour period before installation is to be done.

7.3 COMPLETION CRITERIA

Schneider Electric is expected to have finished its written duties when any of the following occurs:

1. Schneider Electric completes all tasks described.
2. This service and SOW are terminated for other reasons, within the Schneider Electric Customer Agreement.

8.0 Terms and Conditions

Schneider Electric standard Terms and Conditions apply.

The information provided in this Scope of Work cannot be used or duplicated, in full or in part.

Other uses for this document are prohibited without written consent by Schneider Electric.

All documentation, photographs, imaging or other information provided by the customer, or gathered at the customer site, will be for internal use only and used solely for the purpose of report generation, analysis and recommendations.

All services' conditions included in this document apply (i) only between Schneider Electric and that organization that bought the Services Solutions; and (ii) only to those products and services ordered by the Customer at the time that the Schneider Electric Services information is current. Schneider Electric may change the Schneider Electric Services Information at any time. The Customer will be notified of any change in the Schneider Electric Services Information in the manner stated in the then current product ordering and/or services solutions related agreement between Schneider Electric and the Customer, but any such change shall not apply to products or service ordered by the Customer prior to the date of such change.

Schneider Electric will have no obligations to provide Services Solutions with respect to equipment and assets that are outside the Service Area. "Schneider Electric Service Area" means a location that is within (i) one hundred (100) miles or one hundred and sixty (160) kilometers radius of a Schneider Electric service location; and (ii) the country in which the Installation site is located, unless otherwise defined in the governing agreement with Schneider Electric, in which case the definition in the governing agreement prevails.

Products or services obtained from any Schneider Electric partner or reseller are governed solely by the agreement between the purchaser and the reseller. That agreement may provide terms that are the same as the Schneider Electric Services Solutions on this document. Please contact the reseller or the local Schneider Electric sales representative for additional information on Schneider Electric Services Solutions on Products obtained from a reseller.

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