

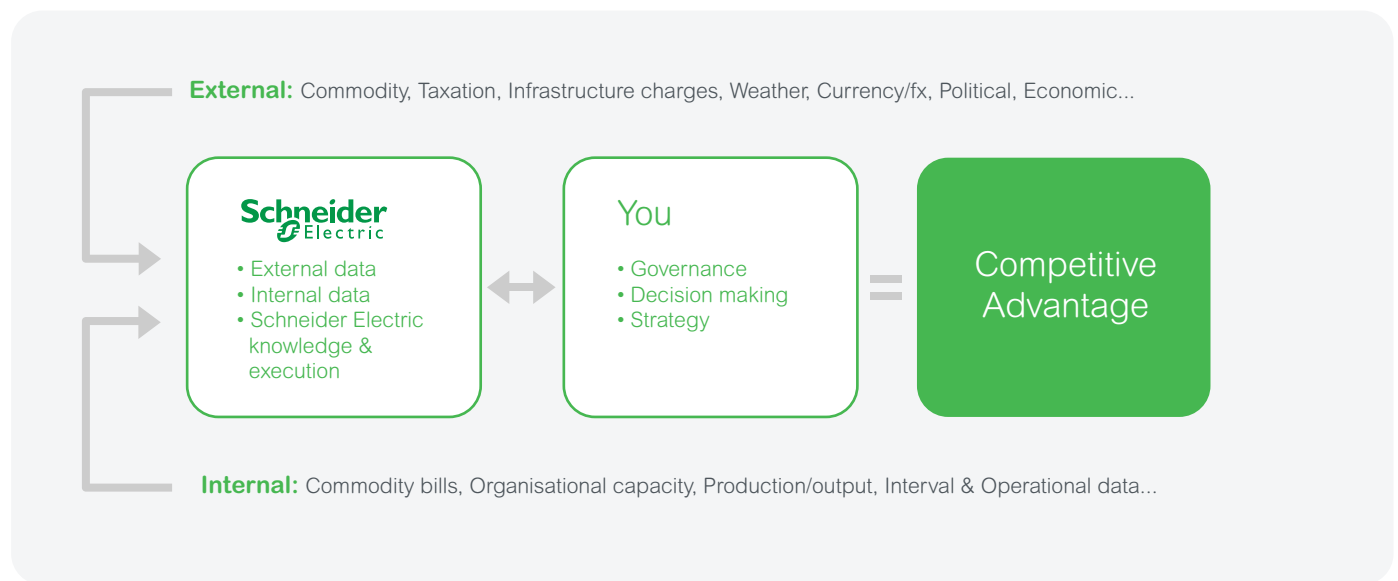


## Business Performance through your Energy Supply

In an ever-changing, complex business environment, how do you ensure that you gain the competitive edge, the marginal gain? Your customers demand more and your competitors continue to apply pressure.

Through working with many customers we have learned that success can be found in a few key areas of your energy supply strategy, these deliver efficiencies and life cycle energy management benefits.

Through understanding recognised business challenges we have created solutions for all customers, in all markets. Follow our pathway of scalable best practise - to uncover the opportunities you have.

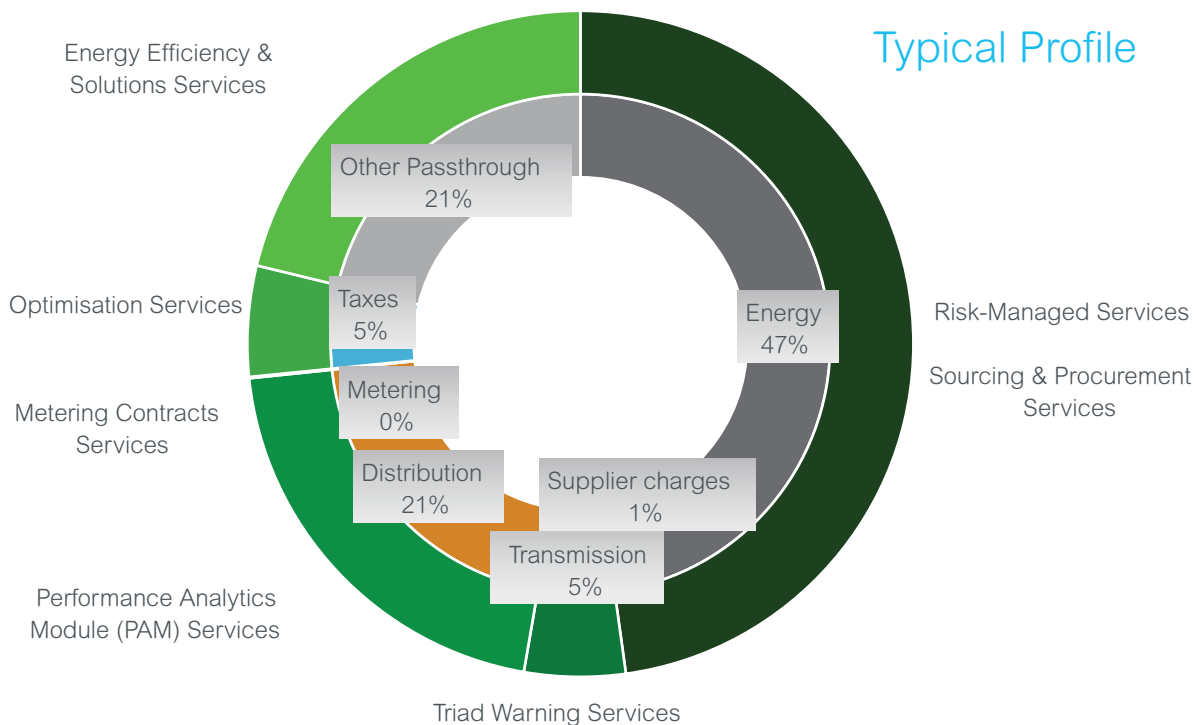


“Energy consumption is of course a significant business expense,” said Alan Scarfe, director, LEW Castings.  
 “We wanted to reduce costs but risk, energy expertise and buying power were holding us back.”

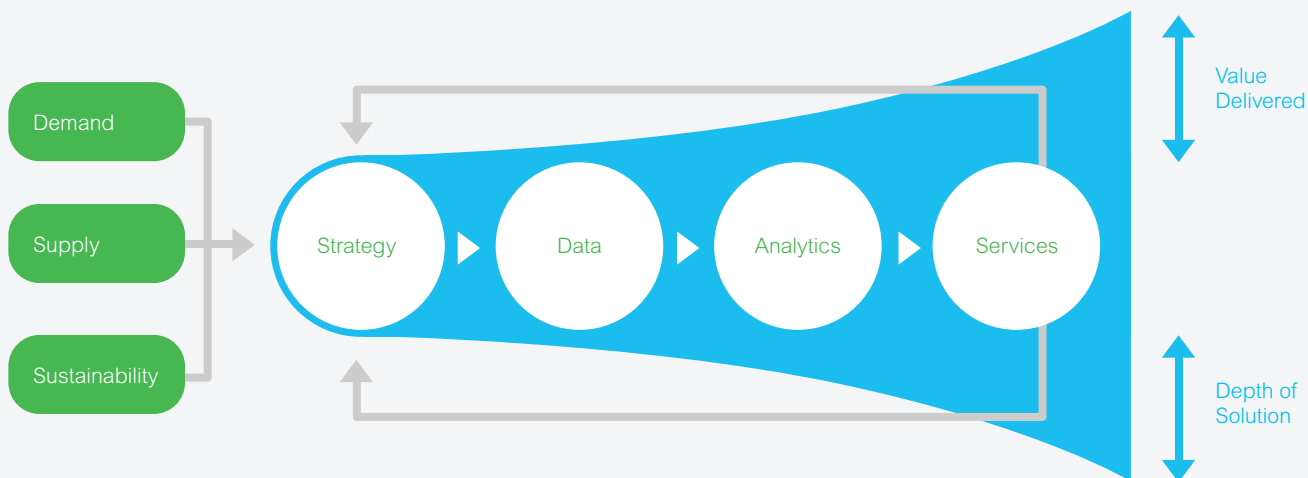
Life Is On

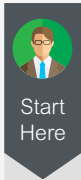


The total delivered cost of energy is often much more complicated than you anticipate - this typical profile shows all the different elements that make up your cost and how different services can mitigate this exposure.....



Through an understanding of what makes up your energy costs, it becomes increasingly apparent that a wider strategy will deliver the best return, allowing you to address all elements at once. By combining Demand side energy efficiency, Supply procurement and risk management along with your Sustainability vision into your strategy, you achieve an integrated solution delivering 3+ times the value to your organisation and stakeholders....





Start Here

### Data & Business Intelligence



An average company generates more than 20 million energy and sustainability related data points per year. This represents a huge opportunity to unearth actionable intelligence. Our experts bring clarity and our Resource Advisor platform brings visualisation of internal and external data, giving you the intelligence to run your business.



A lack of visibility, authority and internal controls in line with your strategic objectives can lead to challenges in achieving your goals. A UK retailer had no risk strategy in place, this resulted in full exposure to market. Clear strategy could have limited exposure and saved £1 Million.

### Governance, Budgets & Forecasting



Whether your organisation is large and intensive, or is a large portfolio with multiple locations - a lack of visibility and control over portfolio can derail the effectiveness of your procurement efforts. Our services connect your portfolio and allow the economies of scale to be realised. Through a personalised long-term strategy, executing on your needs to achieve your goals.



Whether it is commodity costs or non-commodity costs, optimisation is critical to ensure that these considerable costs are managed with a risk appetite matched to your strategy – Many companies are engaged with commodity management, but do not actively manage their non-commodity exposure.

### Portfolio Management

### Optimisation of Commodity & Non-Commodity charges

6 million invoices processed last year

85% businesses believe reducing electricity costs is essential to remain competitive

4 billion data points in our database

45 Million Euros in invoice errors identified in the last 24 months

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continue

A bespoke range of complementary supply software and services to support you in the complex and challenging energy world we are in today



Results

Results



Identifying Savings Opportunities in any Environment

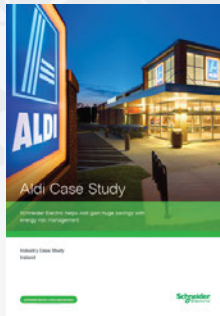
An international mining company's electricity costs increased 110% over a five-year period. To control costs and deliver savings, Schneider Electric analysts vetted suppliers in the market to find a reliable partner. In collaboration with the supplier and the client, Schneider Electric opened up the Michigan market and delivered more than \$30 million in annual savings to its client, a whopping 20% savings on a nearly \$150 million electricity spend.



"We at Aldi Stores (Ireland) Ltd are extremely happy with the service and benefits achieved during our long and established relationship with Schneider Electric"

Eoin McGovern | Property Director

With over 110 stores across Ireland, Aldi is a major fixture in the country's retail landscape. In order to help reduce its carbon footprint, as well as gain savings, Aldi Ireland takes extensive measures to manage its energy carefully. The uncertain state of energy prices led Aldi to look more strategically at their procurement.



Aldi engaged Schneider Electric's team of experts to implement a dynamic procurement strategy. Schneider Electric employed their Risk-Optimisation approach, combined with the Risk-Managed Portfolio (RMP) methodology. Flexible contracts were used as opposed to traditional fixed-price contracts, with the new approach yielding year-over-year savings, Aldi saved 24% on electricity during the first year of the strategy. The following year, Aldi saved even more - 32%!

Life Is On



# We understand and recognise your business challenges, find out more about our range of solutions, for all customers, everywhere

As an unbiased, independent consultant, we work with clients in more than 100 countries; from regional companies to the world's largest corporations



## Resource Advisor

Explore our Resource Advisor Platform here



Schneider Electric is 12th most sustainable corporation in the world 2015



Find out more about Energy & Sustainability Services



Introducing our team, to tell you more.....



Find out more about our CDP Services



We are:



Global



Innovative



Solution Provider



Green



Reliable



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