



Channel Partner Monitoring & Dispatch Services

Proactive lifecycle management for your
distributed IT needs!

Monitoring & Dispatch provides IT Channel partners the ability to create a highly profitable managed service around their customers distributed physical IT infrastructure without adding any fixed costs to their business. We do this through combining the 24/7 expert monitoring of Schneider Electric with on-site support, including replacement parts when required.

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Life Is On

Schneider
Electric



They have made their business successful!

Case 1

A mid-size retail customer has 100 stores and has issued a bid for a high-performance UPS solution for each store. No employees who work in the stores will be trained on how to manage or maintain the UPS. The customer would like a solution that not only provides battery back-up, but also provides notifications of power events, and alerts to important information such as battery conditions. Lastly, the customer is interested to know if you, as the Service Provider, can provide them with access to qualified technicians who can remediate needs such as battery replacements, or even full UPS replacements when required.

Solution: Monitoring & Dispatch Service for Smart-UPS



Case 2

A regional bank is seeking a service provider that can offer them a “hands-off” approach to managing distributed IT racks in their branch offices. Rather than be directly notified of bad batteries, beeping alarms, or other issues, the customer would prefer that the service provider manage the issues for them. The bank prefers to be regularly updated regarding actions taken, and recommended proactive steps such as replacing end-of-life systems. Ideally, the same provider would also manage their rack power distribution, and rack security too.

Solution: Monitoring & Dispatch Services for Edge Solutions



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