

ALLIANCE 2018

Agenda

Partnering to Win in the Digital Economy!

Day 1 – Monday 25 June

Time	Topic	Short description
7:00 – 8:00	Registration	
8:15 – 8:30	Welcome	
8:30 – 9:15	Plenary Global Session – Schneider Electric Industry Outlook and Strategy	Learn about the key challenges facing the Industry market and our strategy to overcome them
9:15 – 10:00	Plenary Global Session – Leading the digital transformation for industrial customers, by Microsoft	Get insights on the digital transformation and why industries should digitize, from one of the leading players in the field
10:00 – 10:30	Break	
10:30 – 11:15	BOS*#1 Segment Experience – EcoStruxure for WWW	Experience our Water & Wasterwater solutions in action and talk to the experts
	BOS#2 How to leverage drives data to implement advanced asset management in the MMM and WWW segments	Learn how a new generation of drives, such as Altivar Process, optimizes process and energy savings. In this session, you will discover what types of information can be extracted, and what analytics can be applied to compute the data from your pumps, fans, and conveyors
11:15 – 12:12	BOS#3 EcoStruxure Plant systems roadmap	Take a look into the future and see what new offers and tools are being developed
	BOS#4 Augmented reality for differentiated architectures and efficient maintenance	Discover EcoStruxure Augmented Operator Advisor and EcoStruxure Secure Connect Advisor, and find out how they will stimulate ROI for end user applications
12:00 – 12:45	BOS#5 Software – Smart Operations & Optimization	Explore the offers you can leverage to help ensure safe and profitable operations within operating constraints and regulatory norms
	BOS#6 Segment Experience – EcoStruxure for MMM	Experience our Mining, Minerals, and Metals solutions in action and talk to the experts

*BOS (Breakout Session)

Time	Topic	Short description
12:45 – 1:45	Lunch	
1:45 – 2:30	Plenary Global Session – AVEVA Industrial Software, a key component of EcoStruxure Plant	Understand how Aveva industrial software is integrated into EcoStruxure Plant
2:30 – 3:15	Plenary Global Session – EcoStruxure Plant experts panel discussion	Attend a live discussion with a panel of experts to understand the key automation values that EcoStruxure Plant brings to industrial customers
3:15 – 3:45	Break	
3:45 – 4:30	BOS#7 Software – Asset Performance	Explore the offers you can leverage to help ensure the reliability and availability of assets, and the safety of your workforce
	BOS#8 Discover the values of EcoStruxure Hybrid DCS in a Cement application	Find out how Schneider Electric and an Alliance partner addressed a cement application challenge using EcoStruxure Hybrid DCS
4:30 – 5:15	BOS#9 Upgrading Rockwell PLCs to the Modicon M580 is easier than you think	Learn how to embark on a smooth, rapid, and risk-free migration towards EcoStruxure
	BOS#10 Segment Experience – EcoStruxure for Consumer Packaged Goods	Experience our Consumer Packaged Goods solutions in action and talk to the experts
5:15 – 6:00	BOS#11 Edge Control HMI – the key to quick IoT enablement	Discover how current iPCs and the upcoming Edge Box can make a brownfield architecture IoT ready with minimum investment. – How HMI/iPC can meet thin client requirements – Complementary offers by segment: O&G, WWW, CPG
	BOS#12 Learn about the latest functionalities of the EcoStruxure Modicon Builder and the latest TVDAs	Hear the latest updates on how to optimize your project development time and increase profitability
7:30	Gala Dinner	



Day 2 – Tuesday 26 June

Time	Topic	Short description
7:00 – 8:00	Breakfast	
8:00	Welcome	
8:00 – 9:30	Plenary Global Session – The Performance Pulse: How to attain sustainable high performance in 90 minutes by the Energy Project	Explore practical strategies and tools to expand and renew your capacity in a world of rising energy expectations
9:30 – 10:15	Plenary Global Session – EcoStruxure Plant segment panel discussion	Hear how our customers took advantage of integrated EcoStruxure Plant solutions in a mining company, a water utility, and a sugar plant
10:15 – 10:30	Break	
10:30 – 11:15	BOS#13 Embrace a digital business model with the Schneider Electric Exchange business platform	See a live demo of the Schneider Electric Exchange business platform and find out how your company can leverage it
	BOS#14 EcoStruxure for smart factories – Example of our Le Vaudreuil factory	Engage in an interactive session on how EcoStruxure Plant solutions were implemented in one of Schneider Electric's own factories (Le Vaudreuil)
11:15 – 12:00	BOS#15 SCADA and Telemetry solutions for WWW applications	Learn about our Telemetry solutions and the role they play in delivering complete EcoStruxure solutions in Water and O&G applications
	BOS#16 How to increase engineering productivity – EcoStruxure Control Expert	Discover the new generation of our engineering platform and how it increases the efficiency and productivity of your customers
	BOS#17 Benefit from EcoStruxure Machine inside the plant	Discover our value proposition for synchronized motion and robotics in targeted applications: Packaging, material handling, and CPG
	BOS#18 EcoStruxure Plant Safety systems to address critical applications	Discover our latest offerings in terms of safety systems and get a clear understanding of our product positioning with EcoStruxure Triconex Safety System and Modicon safety
	BOS#19 Integrating Modicon with Wonderware System Platform	Discover the latest updates of the General Purpose Libraries with WSP
12:15	Transfer to Carros	
1:00	Lunch in Carros	
2:00 – 5:00	Marketplace	
5:00	End of event	



Day 3 – Wednesday 27 June

Session 1

Type	Topic	Duration
Commercial/Technical	Exploring the business and technical advantages of EcoStruxure Hybrid DCS	6H

Session 2

Type	Topic	Duration
Marketing	Social selling: Navigating the digital social ecosystem to create a professional brand and build relationships	6H

Session 3

Type	Topic	Duration
Solution Selling	Mastering client value. Share, learn & practice techniques for improving your engagements and business relationships with your end customers	6H

Session 4

Type	Topic	Duration
Technical	Modicon M580 Safety. Some hands-on using latest software, and segment based applications and case studies	6H

Session 5

Type	Topic	Duration
Technical	Road to Intelligent Motor Control Certification for SIs. Using applications from WWW and MMM. Hands-on and testing with real equipment	6H

Session 6

Type	Topic	Duration
Technical	IIoT technology Lab featuring Augmented Operator Advisor and interfacing Schneider Electric Devices to Cloud services with Node Red	6H

Minimum participants: 6 people

Life Is On

Schneider
Electric

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