

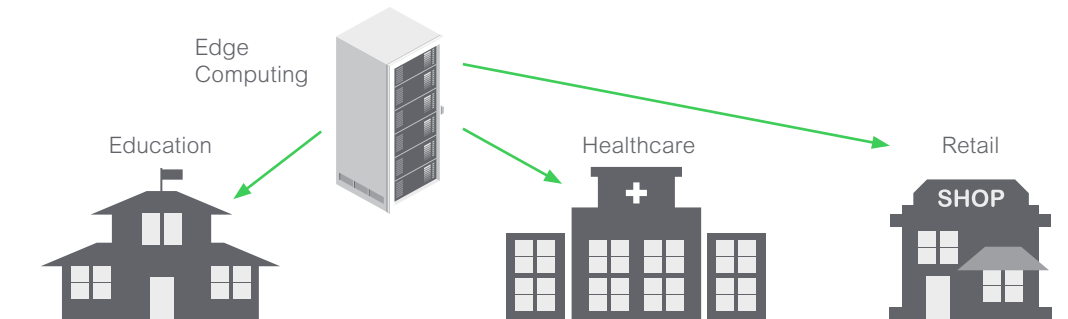
Simplifying your digitization journey

It all starts at the edge

The Digital Age is here. Organizations have embarked on digitization journeys to launch remote learning in education, robotics in factories, tele-surgery in hospitals and telemedicine in doctors' offices. Whatever the objective, the journey usually leads to the edge. Edge computing sites support the infrastructure needed for digitization and internet of things (IoT) implementations by placing compute, networking and storage at the edge of the network – where the data is created.

Global spending on digital transformation technologies for 2023 is projected to reach **\$2.3 trillion***

In 2027, the edge computing market is expected to reach **\$43.4 billion****



Implementing environments for IoT, IT/OT convergence, artificial intelligence (AI), and other digitization goals are complex. But help is available. Schneider Electric and Cisco simplify, standardize and speed up your journey with pre-engineered, pre-validated hyperconverged solutions specifically for these environments.

Organizations need complete solutions, not just excellent components. Cisco-certified hyperconverged solutions help customers adjust quickly to business growth with:

- Design flexibility
- Simplicity of single-SKU ordering
- Safe transportation
- Integration with existing infrastructure

All components are designed, configured and tested prior to shipping. Schneider Electric delivers a shock pallet and shock packaging shipping solution that protects IT equipment and simplifies “rack and stack” for equipment integrators. This lowers costs, reduces risks, adds flexibility, and accelerates deployment. When solutions arrive on site, they are ready for easy configuration with existing infrastructure.

*IDC, "Worldwide Spending on Digital Transformation Will Reach \$2.3 Trillion in 2023, More Than Half of All ICT Spending, According to a New IDC Spending Guide" October 2019.

** Grand View Research, "Edge Computing Market Worth \$43.4 Billion By 2027 | CAGR: 37.4%" March 2020.

The power of alliance

The Schneider Electric and Cisco 15 year alliance has brought together two leaders in their respective markets.

- Schneider Electric is a leader in energy management, automation and industrial solutions and offers industry proven APC power management solutions.
- Cisco is a world leader in IT and #1 in networking and networking security.
- The partnership drives innovation for channel partners and end users.
- Both companies have vast experience working with partners to solve customer problems and run complex operations efficiently and reliably.
- Both are integral in connecting a large ecosystem with various partners.



EcoStruxure™ Micro Data Center C-Series for Commercial Environments



HyperFlex™ Edge nodes

Connecting 'Things' at the edge

Edge sites power a host of applications in various industries. For instance, remote learning environments are bringing the classroom to students' homes and smart traffic systems are helping to ease congestion in highways and city arteries. These applications enable real-time data tasks that wouldn't be possible without edge computing. If data had to travel back and forth to the cloud, it would create latency. Cisco's HyperFlex™ Edge solutions support these types of edge deployments and many more. The solutions are standardized, repeatable and available in three enclosure sizes to fit specific needs.

What's in it for you?



Repeatable solutions

Deploy a micro data center quickly with converged infrastructure packages, with the confidence that you'll be successful not just the first time, but every time.



Downtime prevention

Downtime means lost profits and unhappy customers. Schneider Electric and Cisco hyperconverged solutions deliver high availability levels along with built-in intelligent, remote monitoring to help prevent outages.



Rapid deployment

Our solutions are fully tested so you can rest assured they'll work together, which means you can focus on the bigger things, like getting to market faster and realizing ROI sooner.



Compatibility with existing infrastructure

Incorporating new technology into a legacy system? No worries. Our solutions are designed for easy integration at the edge and in data centers which results in faster deployments.



Risk-free shipping

We take shipping seriously. Deploy a micro data center quickly with converged infrastructure packages that sets you up for success with every deployment.



Peace of mind

Schneider Electric and Cisco hyperconverged solutions combine reliable technology from two market leaders to remove the uncertainty, complexity, and frustration from digitization and edge deployments.

Schneider Electric and Cisco provide a one-stop-shop for edge computing solutions as companies chart a path to the digital future. **Discover more.**



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