

Experience the Evolved APC Partner Relationship Management (PRM)!



MEDIUM OFFER REWARD MARCH – JUNE 2018

Model	Description	Reseller Minimum Order Quantity (MOQ) Per Month	Rebate Per Unit (RM)
BX650LI-MS	APC Back-UPS 650VA, AVR, Universal Sockets	20	8.00
		60	10.00
		130	15.00
BX800LI-MS	APC Back-UPS 800VA, AVR, Universal and IEC Sockets	20	8.00
		30	12.00
		50	18.00
BX700U-MS	APC Back-UPS 700VA, 230V, AVR, Universal and IEC Sockets	8	12.00
		12	15.00
		24	20.00

- Promotion is only applicable for reseller whom meet minimum order quantity of each promotional models respectively_ as stated above from single distributor within one (1) calendar month.
- Promotion duration: 4 months, being 1 Mar to 30 Jun 2018, or while stocks last.

Program Terms & Conditions:

- 1. This program is only applicable for purchases made through *authorised distributor*.
- 2. This program is only valid for invoices dated from 1 Mar to 30 Jun 2018, or while stocks last. However, single reseller purchase above **300** units in a single month will **NOT** be eligible to this program.
- 3. Rebates are strictly based on reseller's total purchases from a single distributor in one (1) calendar month and to be redeemed directly from distributor. Rebates will be paid by distributor through credit note (cn) on monthly basis (subject to resellers achieving the MOQ stated above for each promotional model).
- 4. Program's rebates will NOT be pro-rated or multiplied by the percentage of underachievement.
- 5. Rebate for higher category of MOQ achievement always supersede rebate for the lower category of MOQ achievement.
- 6. Resellers are **NOT** allowed to combine purchases from more than one distributor for redemption purposes. However, reseller may redeem from more than one distributor if reseller accumulates sufficient of such purchases for redemption with each distributor separately.
- 7. Schneider Electric IT (M) S/B (APC) will NOT be responsible for any dispute in payment or order fulfillment between distributors and resellers.
- 8. Reseller may participate in the Go Holiday on APC Program and APC Back-UPS Power Up Promotion concurrently. However, participation in other rewards or rebate program, government tenders, special projects and any purchase made with special price approval (QID/CPQ) will **NOT** be entitled to this program unless specified.
- 9. APC and distributors are NOT liable for any expenses or government taxes that arise from GST implementation (effective 1st April 2015) for this promotion.
- 10. APC and *authorised distributor* reserve the right to change, terminate or amend the APC's Medium Offer Reward Program terms and conditions at any time without prior notice.
- 11. By participating in this program reseller agrees to comply with all above stated terms and conditions.

Authorised Distributor



