

Life Is On



IT Solution Provider How to become Software Specialized?

Become Software Specialized to uncover new revenue streams and offer your customers the complete solution

mySchneider IT Partner Program



As an IT Solution Provider, expand your portfolio with EcoStruxure IT software solutions and meet the evolving needs of your customers using state of the art technology that uses AI.



Enable your customers monitor, manage and optimize their edge computing, data center sites and IOT infrastructure with EcoStruxure IT whilst meeting KEY KPI's such as sustainability goals, cyber security metrics and resiliency.



Explore this guide to learn how to become a Software Specialized Partner in a few simple steps and allow your business to reach new heights.

Who's eligible?

IT Solution Provider certified Select, Premier, and Elite partners.

If your company is not certified yet as an IT Solution Provider, check this [how-to-guide](#) on how to get certified.

Why specialize?



Drive more business by unlocking new recurring and perpetual revenue streams



Get access to dedicated support for cloud and on premise hosted Software solutions



Expand your portfolio by adding state of the art software that uses AI technology to help your customers meet KPI's such as sustainability, cyber security metrics and resilience



Receive additional benefits such as financial incentives, Reward points, leads and invites to dedicated software events

How to enroll?

Complete two dedicated software specialization training tracks available in mySchneider and enroll in Software Specialization



Scan the QR code or [click here](#) to access mySchneider

Become Specialized

Get software specialized

Once you meet all the requirements, your company will become a **Software Specialized Partner.**

Download your certificate

Download your certificate from the Software Specialization dashboard, accessible from the **'Certifications'** tab in **mySchneider.**

Get listed in our partner locator

As a Software Specialized partner your company can be listed on our partner locator (subject to Ts&Cs) giving your company great market exposure.

Start driving recurring revenue

Unlock new recurring revenue streams by positioning the EcoStruxure IT portfolio both on premise and cloud solutions to meet the various demands of your customers.