

Statement of Work

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Prepared by Critical Power & Cooling Services

Scope: Edge and Digital







Contents

1.0 E	xecu	tive Summary	. 3
2.0 F	eatur	es & Benefits	. 4
3.0 D	etails	s of Service	. 5
	3.1	Parts-only and Compressor Extended Warranty - Service Deliverables	5
	3.2	EcoStruxure IT Free & the Remote Monitoring Solutions – Service Deliverables	5
	3.3 Ecos	Upgrading to EcoStruxure Asset Advisor for secure power & cooling or Struxure IT Expert	5
4.0 A	ssun	nptions & Exclusions	. 7
	4.1	Assumptions	7
	4.1.1	1 Time, People & Location ⁽⁴⁾	7
	4.1.2	? Services Activities & Upgrades	7
	4.2	Exclusions	8
	4.2.1	Additional Scope of Work not expressly included in the order/contract	8
	4.2.2	2 Additional time or fee not planned to access or exit from Customer site	9
	4.2.3	Stand by time/Waiting Time more than 30 minutes unless caused by Schneider Electric	9
	4.2.4	Fxtra working hours not included in order/contract	9
	4.2.5	Other circumstances that increase the time or costs of performing	10
5.0 S	cope	of Responsibility	11
	5.1	Schneider Electric Services Responsibilities	11
	5.2	Customer Responsibilities	11
6.0 P	rojec	t Work Details	12
	6.1	Schedule	12
	6.2	Location	12
	6.3	Completion Criteria	12



1.0 Executive Summary

The Extended Warranty provides the customer with basic insurance on parts. This program extends the factory parts warranty and provides 7x24 Telephone Technical Support. With the Parts-only Extended Warranty, Customers are receiving priority access to the supply chain of replacement parts at no extra charge for shipment to the Customer site. The Extended Warranty can be purchased with the original equipment or during the factory warranty period and are available for multiple years beyond the factory warranty. Limitations on certain offers will apply.

- · Priority access to the supply chain of replacement parts; and
- 7x24 Telephone Technical Support.



2.0 Features & Benefits

Features	Benefits
No additional cost for replacement parts	Provide peace of mind with low cost basic insurance in the unlikely event of a failure.
No additional shipping costs for replacement parts	Ship the parts to the Customer location allowing you to focus on your core business activities.
7x24 Technical Support	Help troubleshoot with around the clock technical support and identify replacement parts needs and begin the expediting process.
Long-term coverage	Cover up to multiple years of equipment operation with on- time purchase of extended warranty.
Parts-only Extended Warranty	Include all parts applicable & normally covered under the factory warranty including enclosure, UPS, rack power distribution, Netbotz products, fire suppression, and cooling solutions.
EcoStruxure IT Free (1,2)	EcoStruxure IT Free brings you visibility into your critical data center equipment. Get access to your IT physical infrastructure inventory at anytime from anywhere and understand the overall health of your connected equipment from any device. EcoStruxure IT Free consists of a software gateway, a mobile app, a cloud-based account to store your data and a web interface to visualize your data. EcoStruxure IT is complimentary for all Schneider Electric Customers and is also the base platform for EcoStruxure Asset Advisor (remote monitoring service) and EcoStruxure IT Expert (monitoring software).

EcoStruxure IT Free is only available on networked equipment or if there is a management device.

Geographical restrictions apply. Please verify availability with your local Schneider Electric Field Services Representative.



3.0 Details of Service

3.1 Parts-only and Compressor Extended Warranty - Service Deliverables

The specific features and deliverables of this service are listed below.

Service Deliverables				
Activities	Description			
7x24 Technical Support	Schneider Electric will provide a toll-free number to the Customer Care Center for the customer to discuss system problems. The technical experts at the Customer Care Center will assist to identify the root cause of the problem and recommend corrective action. Regardless if a part is required or not, the Customer Care Center creates a case log and maintains a record of the customer issue.			
Parts' Shipment	Once the part that needs replacement is identified, a service order will be created by the Customer Care Center to ship the part to the customer location.			
Maintain a Case Log	The Customer Care Center will open a case in our Customer Relationship Management (CRM) system when the first call is received from the customer. All activities and communication are documented in the CRM system. The case is closed when confirmation is received from the customer that parts are received in good order and parts expected to be returned are received at a predetermined location.			

3.2 EcoStruxure IT Free & the Remote Monitoring Solutions – Service Deliverables

Customers buying the "Parts-only Extended Warranty for MDC" have access to EcoStruxure IT Free. EcoStruxure IT Free is a modern cloud platform that connects the devices supplied by Schneider Electric and other vendors (3) to the cloud for instant access from anywhere.

The connection to EcoStruxure Asset Advisor for secure power & cooling is done through EcoStruxure IT Gateway (free downloadable software, available also as a hardware appliance, sold separately). The connection is done in a secure way, through a local gateway that encrypts all data, before sending it to the cloud account where is available to be accessed by the Customer through a web interface or a mobile app. Once the asset is connected, the Customer can see and organize the asset and its information, like serial number, product name, etc.

3.3 Upgrading to EcoStruxure Asset Advisor for secure power & cooling or EcoStruxure IT Expert

When the asset is connected, the Customer has the option to upgrade to two different remote monitoring service & software solutions:

• EcoStruxure Asset Advisor for secure power & cooling: cloud-enabled remote monitoring service by the Connected Services Hub

Thanks to EcoStruxure Asset Advisor for secure power & cooling, a dedicated team in

⁽³⁾ Subject to verification.



Schneider Electric will monitor your critical power infrastructure 24/7, managing or troubleshooting any incident from start to end

• EcoStruxure IT Expert: cloud-enabled remote monitoring software by Customer or Partner EcoStruxure IT Expert, cloud-based vendor agnostic software, provides you with full wherever-you-go visibility of your IT physical infrastructure and proactive recommendations on how to improve its performance thanks to big-data analysis. You can use it by yourself or with your preferred partner.

The specific activities of the EcoStruxure Asset Advisor for secure power & cooling service are listed below:

Activities	Description
Alarms and Live Data on EcoStruxure IT app	Always connected to your physical infrastructure, showing live sensor data and device details directly on your mobile.
24/7 Remote Monitoring	Schneider Electric will remotely monitor all connected physical infrastructure devices 24 hours a day, 7 days a week, 365 days a year.
Alarm Notification	Schneider Electric will provide immediate notification (based on network latency and polling intervals) via phone, and/or message via EcoStruxure IT app, with specific recommendations, enabling a timely and informed choice of action during critical incidents.
Delivery of Monthly Report	Schneider Electric will deliver a regular report with key metrics on connected devices, including incidents and alarms and current and expected lifespan for the physical infrastructure.

For more information EcoStruxure Asset Advisor, please visit www.se.com/asset-advisor.



4.0 Assumptions & Exclusions

4.1 Assumptions

The successful performance of the tasks defined in this Statement of Work is based on the following key assumptions, which are agreed to by Schneider Electric Services.

4.1.1 Time, People & Location (4)

- The system must be installed in an environment that adheres to manufacturer specifications;
- Services performed on site by Schneider Electric Field Services will be executed during Schneider Electric business hours unless otherwise requested by the Customer. Those hours are Monday through Friday from 8am to 5pm weekly, local time, unless specified;
- All services are performed on site by certified Schneider Electric Services personnel;
- Hours of Operation for Technical Support are Country specific and include either 24/7 or business hours coverage;
- Next-Business-Day is defined as the next day during the business week and normal business hours;
- Response time is defined as elapsed time between when Schneider Electric Services technical support
 determines an on-site visit is necessary and the time the Field Services Representative arrives at the
 Customer's site. Please verify the service coverage and response time for your location with your local
 Schneider Electric Services sales representative;
- Schneider Electric will provide Services with respect to equipment and assets that are inside the Service
 Area. "Schneider Electric Services Area" means a location that is within (i) one hundred (100) miles or
 one hundred and sixty (160) kilometers radius of a Schneider Electric Services' location; and (ii) the
 country in which the Installation site is located, unless otherwise defined in the governing agreement with
 Schneider Electric, in which case the definition in the governing agreement prevails;
- Geographical restrictions may apply. Some aspects of the service definition presented in this document
 may vary by location. In the case of a conflict between the service definitions contained in this Statement
 of Work and the local service definitions will prevail. For more information, please refer to your
 Schneider Electric Services sales representative; and
- This service applies to a Customer location with standard site and product access. Our services assume continuous uninterrupted and unobstructed access to the equipment, standby time may be chargeable.

4.1.2 Services Activities & Upgrades

- Preventative Maintenance upgrades to 7x24 are available. On-site response upgrades to 8-hour 24x7 or 4-hour are available. The 4-hour on-site response upgrade may not be available in all locations, please check with your local Schneider Electric service sales representative or reseller for availability.
- Where next-business-day, 4-hours or 8-hours services are available for purchase, certified personnel will arrive on site within 4-hours or 8-hours or next-business-day from the time Schneider Electric Services Technical Support deems an on-site visit is necessary.
- The complete preventive maintenance check implies that the system is placed in maintenance bypass.
- The end user is responsible for putting all prerequisites in place, so then to connect his devices to EcoStruxure Asset Advisor for secure power & cooling.
- The end user is responsible for ensuring that one staff member is always on-duty, available to be contacted for an incident.
- All UPS & cooling systems require an installed Network Management Card (NMC).

⁽⁴⁾ All assumptions that refer to reaching a location within a certain time are subject to local variation. Please contact your local Schneider Electric Services sales representative for further information.



- Services obtained from any Schneider Electric partner or reseller are governed solely by the agreement between the purchaser and the reseller. That agreement may provide terms that are the same as the Schneider Electric Services Solutions on this document. Please contact the reseller or the local Schneider Electric sales representative for additional information on Schneider Electric Services Solutions on Products obtained from a reseller;
- Schneider Electric Field Services will define with the Customer the best approach to find a solution and reserves the right not to execute any modification outside of its defined scope of responsibility;
- The end user is responsible for ensuring that one staff member is always on duty, available to be contacted for an incident;
- The end user is responsible for putting all prerequisites in place to enable their devices to be connected to EcoStruxure Asset Advisor for secure power & cooling;
- All UPS & cooling systems require an installed Network Management Card (NMC);
- EcoStruxure Asset Advisor for secure power & cooling, cloud-enabled remote monitoring service, is not
 available in all locations. Please consult with your local Schneider Electric Services sales representative
 for availability in your area;
- EcoStruxure Asset Advisor for secure power & cooling refers only to a remote monitoring service;
- The Terms and Conditions of EcoStruxure Asset Advisor for secure power & cooling are available here.
- The connection to EcoStruxure Asset Advisor for secure power & cooling is done through EcoStruxure IT Gateway (free downloadable software, available also as a hardware appliance, sold separately);
- EcoStruxure Asset Advisor for secure power & cooling is only available if EcoStruxure IT is installed and configured accurately;
- EcoStruxure IT mobile app must be installed and enrolled at this <u>link</u> to activate the cloud-enabled remote monitoring service; and
- EcoStruxure Asset Advisor for secure power & cooling is operational, once the Customer is contacted and validated by the Connected Services Hub, remote monitoring team.

4.2 Exclusions

Any items not expressly included in this offer for the Services will be subject to a specific quotation from Schneider Electric and will be charged in addition subject to agreement with the Customer. This includes, for instance, but is not limited to:

4.2.1 Additional Scope of Work not expressly included in the order/contract

- · Safety officer or security escort charges;
- Costs and charges associated with switching and isolation operations;
- Additional type test, test or FAT with reports or other reports outside the Schneider Electric standards; or any specialized testing and commissioning;
- Repair of damage caused by abuse, misuse, improper storage conditions, lack of maintenance, maintenance not in accordance with Schneider Electric's/the manufacturer's instructions, non-compliance with Schneider Electric instructions for installation or energizing, mechanical, electrical or electronic overload or other events outside Schneider Electric's control;
- Replacement or repair work resulting from normal wear-and-tear of equipment, damage or accidents owing to insufficient monitoring of the equipment or use that is non-compliant with the purpose of the equipment and/or Schneider Electric's/the manufacturer's instruction;
- Cabling or wiring external to equipment;
- In case of cabling problem, or wrong phase rotation, Schneider Electric Field Services will not carry out any rework on the cabling;



- Software programing and configuration, including EcoStruxure IT Gateway;
- Process design, civil and other mechanical works;
- Consumables, additional spare parts, cables or other materials and related labor and travel costs (e.g.: batteries, wearing parts, including, but not limited to, capacitors and fans);
- Supply or installation of additional equipment or raw material required to perform and related labor costs (site busbar, cabling, generators, lifts, testing kit, lift, crane, ladder, containment and cable glands, including connection to site ground, unless specifically detailed as included);
- · Removal and disposal of legacy equipment;
- Support for third-party equipment;
- Intervention in a different location than planned;
- Adaptations required due to insufficient nature of, or error in, the information sent by the Customer, a change to the location of the equipment or its environment;
- All on-site support dispatch service, resulting from EcoStruxure Asset Advisor for secure power & cooling remote monitoring service are governed by a dedicated Statement of Work which is not included in this Statement of Work and will be charged following our standard pricing list. Please refer to your Schneider Electric Services sales representative for more information;
- Equipment not provided by Schneider Electric Services. Examples include, but are not limited to:
 - Third-party components;
 - Switchgear;
 - Information Technology (IT) Equipment;
- Installation activities not provided by Schneider Electric Services as part of this service include, but are not limited to:
 - System installation;
 - Battery assembly;
 - o Information Technology (IT) Equipment migration services; and
 - Specialized testing or commissioning services.

4.2.2 Additional time or fee not planned to access or exit from Customer site

- Delay in gaining access to or obtaining work permits for the utility substation or other aspects of the site;
- Delays incurred due to compliance with exceptional background check requirements or due to required medical or drug tests;
- Additional health and safety, environmental or security requirements at the Customer's site which were not previously agreed to Schneider Electric;
- Induction, Safety or Cybersecurity training longer than planned;
- · Access to final on-site destination longer than 30 minutes from gate to the equipment; and
- Delays related to IT (no camera, no laptop, format disk after mission).

4.2.3 Stand by time/Waiting Time more than 30 minutes unless caused by Schneider Electric

- Unavailability of Customer or its third-parties required for the performance of the services;
- Unavailability of equipment, tools, hardware, software, internet connectivity, or office space required for the performance of the services;
- Cancellation or postponement of the services by the Customer (unless in accordance with the contract with Schneider Electric); and
- Delay or unavailability of transport either when not organized by Schneider Electric or outside of Schneider Electric's control.

4.2.4 Extra working hours not included in order/contract

• Schedule modification or acceleration plan requested by the Customer;



- Additional expenses (accommodation, catering and transportation);
- Delay in decisions and approvals by the Customer; and
- Delay or unavailability of accurate and complete information as requested by Schneider Electric.

4.2.5 Other circumstances that increase the time or costs of performing

• Other events or circumstances outside of Schneider Electric's reasonable control which increase the time or costs of performing the services.

Please contact your local Schneider Electric Services sales representative for clarification.



5.0 Scope of Responsibility

The items stated here are responsibilities of both Schneider Electric Services and the Customer.

5.1 Schneider Electric Services Responsibilities

- Schedule certified and approved personnel to perform services;
- Gain agreement with the Customer establishing the factory warranty dates and subsequent Extended Warranty coverage dates;
- o Transmit a warranty entitlement certificate to the mutually agreed upon customer point of contact.
- Conform to local health and safety regulations;
- Meet manufacturer and customer safety requirements;
- Provide 7x24 Technical Support during which time the Customer Care Center will create a case log, assist with problem resolution, and initiate shipment of replacement parts.
- o As part of the Part-only Extended Warranty for Micro Data Center:
 - Ship replacement parts to the customer, freight allowed; and
 - Maintain a record of the transaction that complies with internal policy, laws and statues as applicable for your region.

5.2 Customer Responsibilities

- Confirm agreement of warranty effective and expiration dates;
- Provide point of contact information to receive warranty entitlement certificate transmittal;
- Provide equipment model, serial number and contact information for all Technical Support cases;
- Arrange for proper packaging and return shipment of failed parts to the location as described on the Return Material Authorization form;
- Grant access to the equipment installation location for inspection if deemed necessary to resolve any warranty disputes; and
- Upon request, be able to provide written proof of having a continuous maintenance program in effect during the term of the extended warranty.



6.0 Project Work Details

The project work details listed below are provided by Schneider Electric Services for the Customer with regard to services date, place and completion criteria.

6.1 Schedule

Technical Support is available 7x24. Replacement parts covered by the Extended Warranty will be prioritized for shipping to the customer site.

6.2 Location

Replacement parts will be shipped to the customer point of contact attention at the original equipment installation site documented during start up. The Extended Warranty may not apply if the equipment has been moved and installed in a new location.

6.3 Completion Criteria

Schneider Electric Services is expected to have finished its written duties when any of the following occurs:

- Schneider Electric Services completes all the tasks described in Section 3.1 of this Statement of Work document:
- 2. This service and Statement of Work are terminated for other reasons within the Service Customer Agreement;
- 3. The Extended Warranty entitlement has expired.

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