

SCHNEIDER ELECTRIC ENERGY ACCESS

Impact Investing

empower all to make the most of our energy and resources



A Pioneer in Corporate Impact Investing

Life Is 

Schneider
Electric

OUR HISTORY

Schneider has a long history in Impact Investing, launching its first impact investing vehicle, **Schneider Electric Energy Access (SEEA) in 2009**. Since then, Schneider impact investing practice has been part of Schneider's long-term vision and best-practice example in corporate impact investing globally.

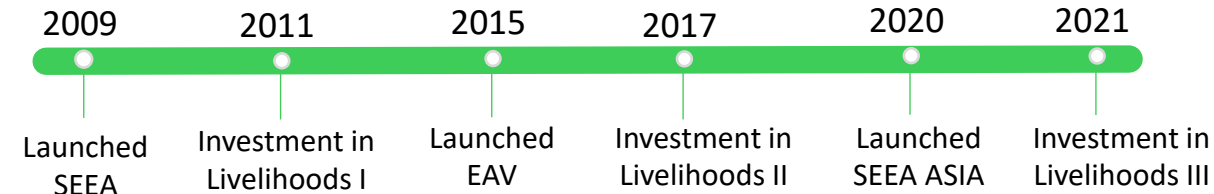
Leveraging on its expertise and global footprint, Schneider has successfully created coalitions to support high social impact initiatives, such as energy and digital services that enable all generations to contribute to a better future.

+ €75M

invested for impact
since 2009

+ €350M

Total amount committed
by SE & financial partners
(all impact funds)



MISSION AND VISION

SEEA contributes to an inclusive economy for the benefit of the most vulnerable people and communities in Europe. SEEA brings together different stakeholders by inviting Schneider Electric's employees and business partners around the world to play an active role in this commitment.

SEEA believes that access to energy and digital is a basic human right. As the world's most unprivileged populations grapple with Energy Poverty and limited access to energy, SEEA was created to invest in high social impact initiatives that brings **innovative solutions** to these populations.



SEEA invests in high social impact initiatives in Europe



SEEA is a solidarity driven investment Vehicle (French ESUS Agreement)



€ 7M assets under management in total



Part of the funding comes from **Schneider Electric employees**, who contribute to SEEA through Schneider Energy Solidaire FCPE/SICAV



Along with Schneider Electric and its employees, three other partners also contribute to SEEA: Phitrust, MESE and Fondation de France (through SICAV)



PHITRUST
Impact Investors

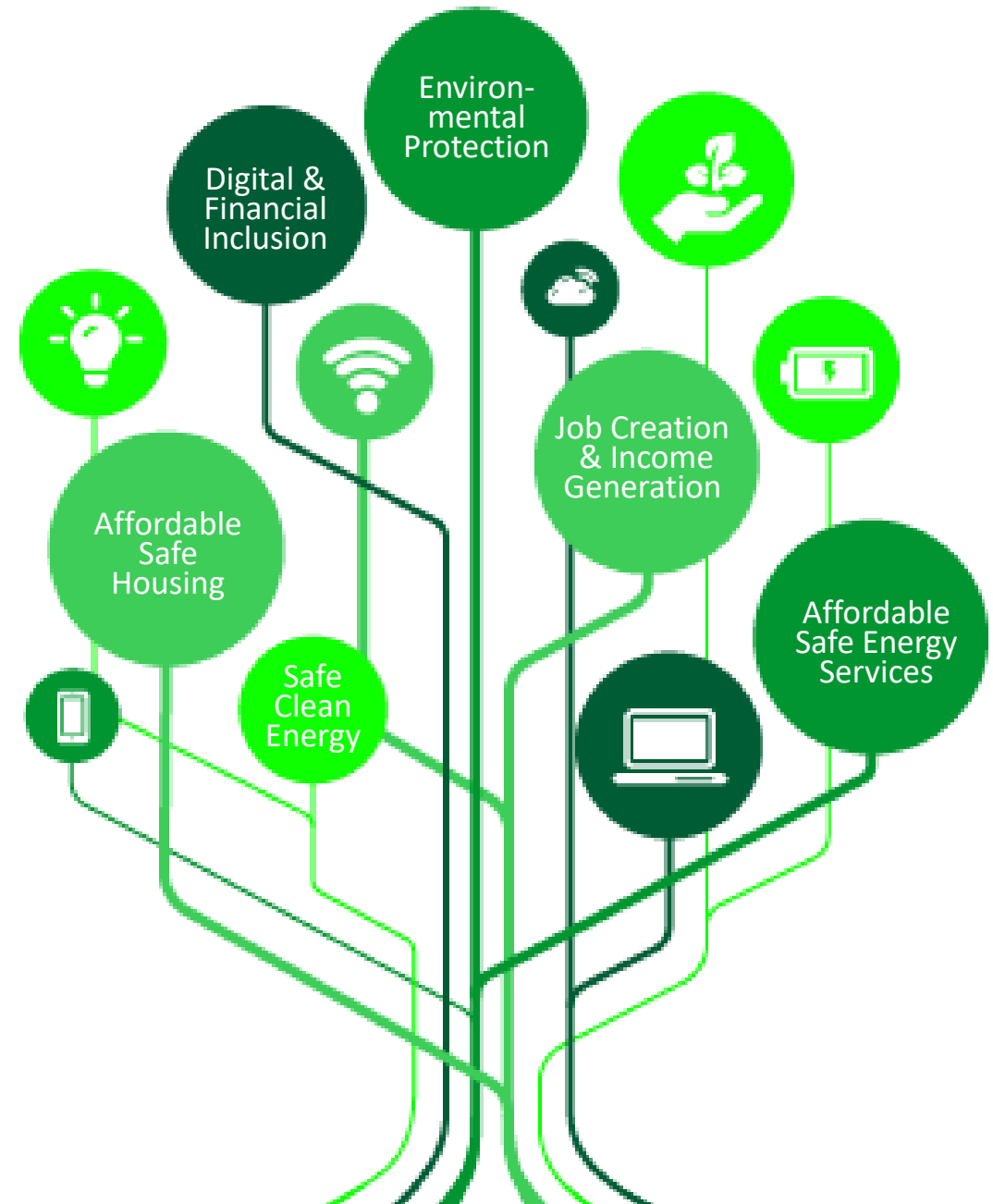


ecofi
Schneider Electric
SCHNEIDER ENERGIE SOLIDAIRE

AREAS WE INVEST IN

Deeply rooted in the believe that **Energy is a Human Right**, SEEA has been mainly investing along the following themes:

- ▶ Fight energy poverty by promoting efficient affordable housing and energy efficiency solutions
- ▶ Promote digital and financial inclusion
- ▶ Provide access to affordable, clean and sustainable energy
- ▶ Promote job creation, circular economy and income generation



Energy and digital are Human Rights

SEEA AT A GLANCE

SEEA Numbers

—
Track Record of
Helping
Enterprises
Grow

€ 7,5 M

Committed Amount

73%

SE participation

16

Companies
in current
portfolio

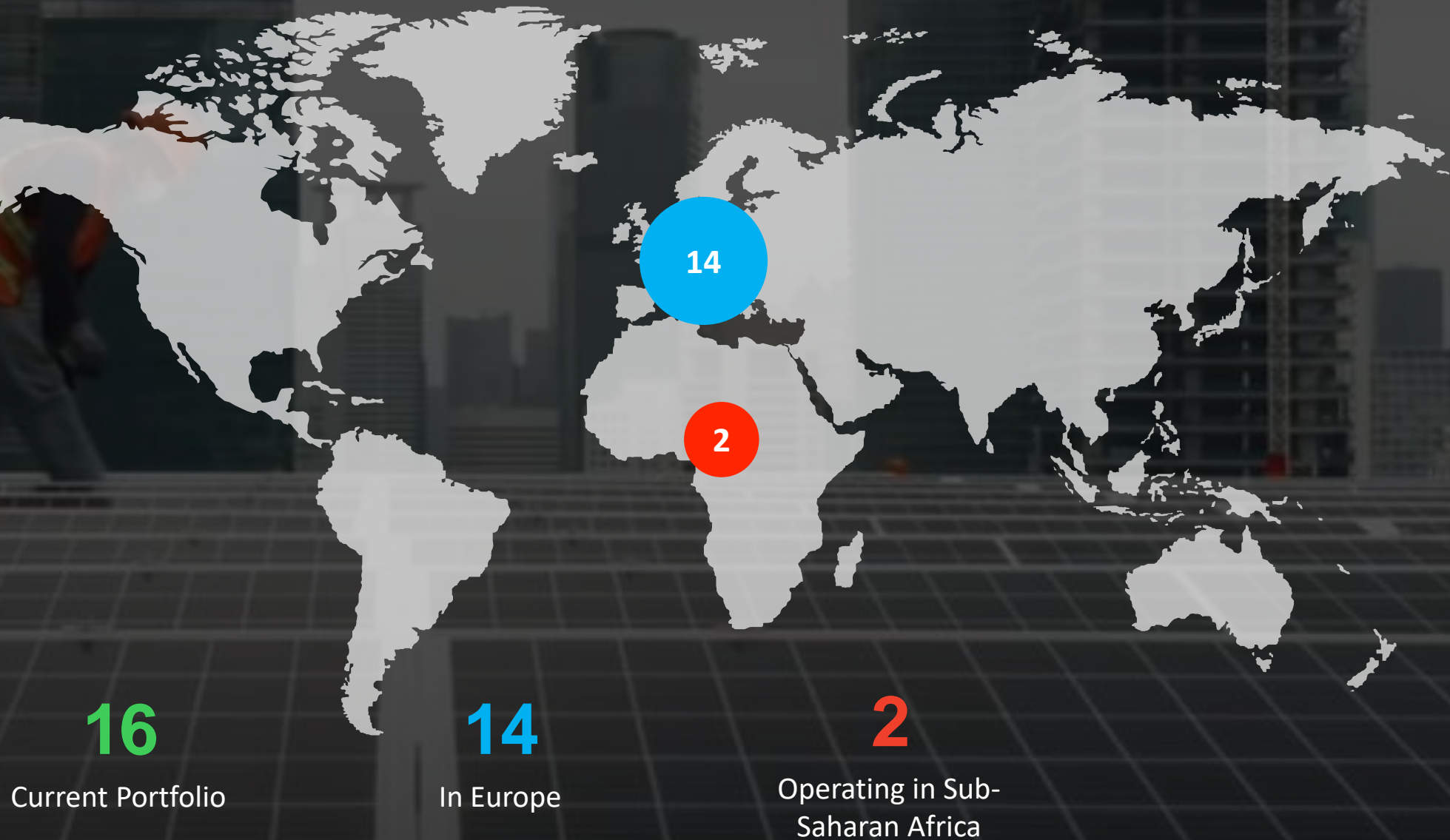
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Exits

Frequently, your initial first
choice is taken out

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choice is taken out

SEEA AT A GLANCE



CREATING POSITIVE IMPACT

SEEA aims at investing in companies that create positive social and environmental impact and contribute to the SDG Goals.

Since 2009, SEEA has accumulatively contributed to the following SDG Goals:



SAMPLE OF QUALITATIVE IMPACT

2 ZERO HUNGER



Investments are done in agricultural businesses in rural communities to foster crop productivity by, for instance, providing irrigation systems.



"SIDI is Ethiquable's preferred partner for pre-financing producers, probably because we give priority to the small producer organizations that need it most" – Stéphane, co-founder of Ethiquable



"With the solar home system, my power always cut but not with this [Okra] system: it can supply enough power to run a water pump or a refrigerator." – Chin Sambath



3 GOOD HEALTH AND WELL-BEING



Providing electricity decreases the reliance on kerosene and solid fuels which reduced air pollution.

"Energy efficient housing limits the risk of suffering from the cold. Plus, people are less exposed to toxic chemicals in our newly built or renovated houses." – Foncière Chênelet



"I am now less sick, my chronic bronchitis has not appeared since the renovation. My morale has improved by 80%, I have managed to lose weight and I no longer have sleep apnea." – Hélène



"I no longer have pneumonia and I am no longer allergic to mold" – Ginette

4 QUALITY EDUCATION



Electricity supply allows young people to do their homework even during dark hours.



"Our support to Bretagne Ateliers is part of our action for the development of more inclusive communities." – Bretagne Ateliers



"More than 600 employees have already been accompanied to sustainable employment since our creation" – Envie's CEO



17 PARTNERSHIPS FOR THE GOALS



We partner with other investors, debt-providers and non-financial partners to provide financial and technical support to our portfolio companies

"Our wish is to help our employees bounce back and enter the job market as quickly as possible." – Laurent Laik – LVD Energie



"Cooperation with Schneider Electric is very valuable to ElectriFI. Schneider's investment in Amped Innovation was decisive for us to be able to propose a working capital facility to the company" – EDFI



"We are committed to working alongside social enterprises to help them boost their activity and build a more solidarity-based collaborative economy" – SIDI

WHO ARE WE LOOKING FOR ?

With a dedicated Schneider Management Team based in Rueil-Malmaison (France), SEEA invests primarily in equity and quasi-equity in social start-ups aligned with our investment thesis based on the following guidelines:



Inclusive

Aiming to respond to the basic needs of underserved communities and minorities



Innovative

Accelerating new technologies and business models that enable disruptive change



Global & Local

Disseminating basic needs products and services having a global growth potential, yet tailored to local realities

SELECTION CRITERIA



Social Enterprise
(ESUS or B-Corp)



Measurable Social
and Environmental
Impact



Clear
Governance



Common Values &
Partnership



Financial
Viability

Partnering with SEEA

Due Diligence

- SEEA mainly invests in **early-stage** companies and has a **two-step validation process** for all potential investments by our Investment Committee.
- From initial introduction to the founders to the disbursement of the investment, the **timeline for each deal is expected to take up to 6 months**.

Funding

- SEEA aims to implement **suitable investment structures that are aligned with the goals and needs** of the investee company. Hence, SEEA has the **flexibility to make equity, quasi-equity, and debt** investments.
- SEEA invests in **ticket sizes of between €100K-€500K**, primarily along with co-investors and always as minority investor (max 35% share)

Post-Investment

- SEEA adopts an **active approach** in helping investees grow. On a case-by-case basis, this includes providing **strategic advice as a board member** and **leveraging Schneider Electric's technical and commercial competencies**.
- When suitable, SEEA also invests and provides **support in following investment rounds**.
- SEEA's typical investment horizon is around 7 years



Life Is On

Schneider
Electric

WHAT'S IN IT FOR YOU?

Applying for a funding implies not only financial support but also opening the door to a wide range of technical support and expertise



Schneider Expertise

We rely on Schneider's expertise in Energy and Digital Transformation to ensure you the best-in-practice technical advice and all the network and competencies of the company



Grow Sustainably

We aim to help your company maximize social impact while growing financially at the same time



Supporting Young Entrepreneurs

We value entrepreneurship and innovation. We have a track record of supporting young entrepreneurs.



Diversity & Inclusion

We support women entrepreneurs, communities and inclusive companies through our funding

Contact impactinvesting@se.com