Schneider Electric Infrastructure Limited

Q2 FY26

10th November, 2025

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IMPACT starts with Us!

SEIL Vadodara won the prestigious
'Golden Peacock Award for ESG – 2025'

TIME
INDIA'S
BEST
EMPLOYERS
IN PARTNERSHIP WITH
statista
2025

Made it to the Time's
'Top 15 employers in India'

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Vision

"SEIL will lead the *new digitized energy world*, offering our Customers and Partners, *innovative connected products & solutions,* ready for the then power distribution's *elevated expectations*.

Our *balanced business models, superior quality & efficient supply chain* will keep our growth and profitability resilient and sustainable."

Mission

Our mission is to be *a digital partner for sustainability and efficiency*.

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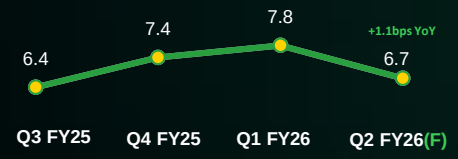
Market Outlook

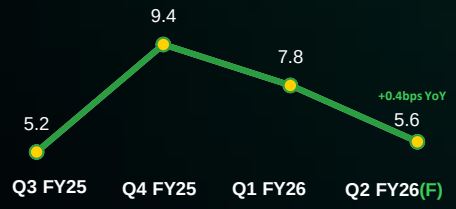
** All Values in INR*

Resilient Indian Economy amid Global Challenges



India's FY26 GDP forecast revised to 6.8% from 6.5%

GDP



GFCF[6]

(F) - Forecast

Segments	Enablers
Power Grid	▪ *RDSS[1] Scheme: ₹3.04 lakh crore to cut AT&C[2] losses to 12–15% & eliminate the ACS-ARR[3] gap by strengthening distribution infrastructure* ▪ *Grid Modernization | SCADA[4]/ADMS[5]/Enabler projects to be implemented in majority of states*
Data Centers	▪ *Digital Transformation & Rising Data Consumption (900 Mn internet users, 20+ GB avg data consumption per month)* ▪ *Surge in AI usage, UPI transactions, OTT streaming and E-commerce, fueling the demand for storage & processing infra* ▪ *Amazon, Microsoft, & Google are expanding in India; Google plans to invest $10 billion to develop Asia's largest Datacentre cluster in Visakhapatnam*
Renewables	▪ *India's installed solar power capacity has reached 125 GW, making it the 3rd largest producer* ▪ *GST 2.0 on renewable energy equipment cut from 12% to 5% at 56th Council meeting* ▪ *Solar capital costs reduced by ₹20–25 lakh per MW, saving over ₹100 crore for a 500 MW solar park*
Mobility	▪ *UDAN : Regional connectivity to 120 new destinations & carry 4Cr passengers over the next decade* ▪ *Metro: ~791kms of metro lines under construction in 27 cities across India* ▪ *National Rail Plan 2030 | blueprint to make Indian Railways "future-ready" with focus on electrification*

1. Revamped Distribution Sector Scheme 2. Aggregate Technical and Commercial losses 3. Average Cost of Supply (ACS) - Average Revenue Realized (ARR) 4. Supervisory Control and Data Acquisition 5. Advanced Distribution Management System 6. Gross Fixed Capital Formation

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Our Wins

Strategic Wins Across Segments

Power & Grid

Substation solution

Electrifying one of the leading utilities

- One of the largest orders in 2025

Cloud & Service Provider

AIS Panels & Power Transformers

Powering India's Premier Data Centers

- One of the largest data center order in 2025

Mobility

Loco breakers

Modernizing Rail Network

- Secured large incremental business

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Driving Growth Through Future-Ready Solutions

Renewables

Digital solutions CRP[1] & SAS[2] along with CAP[3]

Empowering a Green energy leader with digital solutions

- Secured order for Cybersecurity applications

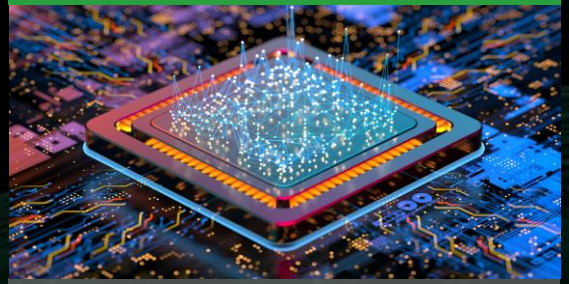
Aerospace & Defence

DC[5] breakers ,CSS[4],E-House

Powering Strategic sectors with Innovative solutions

- Secured order for compact solutions from strategic clients

Semiconductor



GIS,Transformers, LV Switchboard

Energizing a leading Semiconductor player

- Secured significant order from a leading Semiconductor manufacturer

1.Control Relay Panel 2.Substation Automation System 3.Cyber security Application Platform 4.Compact Sub-Station 5.Direct Current

Public

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Make in India Offer Success

Power & Grid

GIS panels

Driving Energy Transformation for a leading utility

Power & Grid

AIS Panels with digital solutions –CRP[1],SAS[2]

Enhancing a leading Power plant with reliable solutions

Renewables

AIS Panels

Accelerating the Energy Transition for a Solar leader

1.Control Relay Panel 2. Substation Automation System

Public

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H1 & Q2 Performance

Figures in INR Cr.

Highlights

Strong Order Growth

Quarterly sales momentum continue to strengthen

Focus Areas

Accelerate orders execution

Drive Services and Transactional

Orders

H1 › 1749 Cr. +28.0% YoY

Q2 › 838 Cr. +15.6% YoY

Sales

H1 › 1272 Cr. +6.6% YoY

Q2 › 650 Cr. +8.4% YoY

EBIT

H1 › 148 Cr. 11.6% to sales

Q2 › 81 Cr. 12.5% to sales

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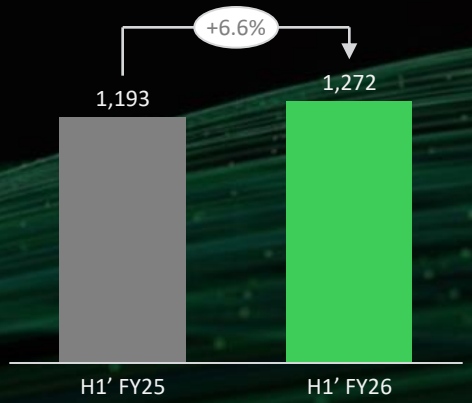
H1 : Strong Order Growth, Sales picked up in Q2

Figures in INR Cr.

Orders

Sales



Order Backlog on 30th Sep'25 at INR 1,805 Crores (+25.0% YoY)

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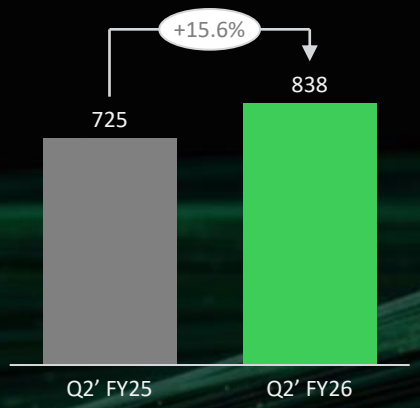
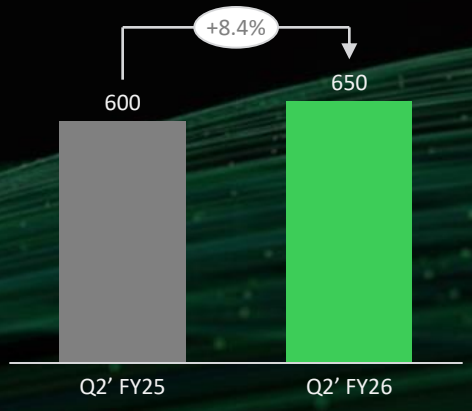
Q2 : Strong Order Growth, Sales picked up in Q2

Figures in INR Cr.

Orders



Sales



Strong order and sales growth across Services

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P&L Statement – H1'FY26

Figures in INR Cr.

Particular	H1'FY26		H1'FY25		YoY (%)	Margin Change
	INR Cr.	%	INR Cr.	%		
Sales	1,272		1,193		6.6%	
Other Income	9	0.7%	12	1.0%		
Total Sales	**1,281**		**1,204**			
Material Costs	781	61.4%	733	61.4%	6.7%	
Gross/ Material Margin	**499**	**39.2%**	**471**	**39.5%**	**5.8%**	**-0.3pts**
Employee Costs	165	13.0%	148	12.4%	11.5%	
Other Expenses	172	13.5%	156	13.1%	10.3%	
EBITDA	**162**	**12.7%**	**167**	**14.0%**	**-3.3%**	**-1.3pts**
Depreciation	14	1.1%	12	1.0%	14.9%	
EBIT	**148**	**11.6%**	**155**	**13.0%**	**-4.8%**	**-1.4pts**
Finance Cost	22	1.7%	25	2.1%	-13.4%	
Profit before Exceptional Items	**126**	**9.9%**	**130**	**10.9%**	**-3.1%**	**-1.0pts**
Exceptional Items	-	0.0%	-	0.0%		
Profit Before Tax	**126**	**9.9%**	**130**	**10.9%**	**-3.1%**	**-1.0pts**
Current tax	33	2.6%	37	3.1%		
Deferred tax	-1	-0.1%	-10	-0.8%		
Total Tax Expense	32	2.5%	27	2.3%		
Profit After Tax	**94**	**7.4%**	**103**	**8.6%**	**-8.9%**	**-1.2pts**
Oth. Comprehensive Income/(Loss)	3	0.2%	1	0.1%	334.3%	
Total Comprehensive Income	**96**	**7.6%**	**103**	**8.7%**	**-6.8%**	**-1.1pts**

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P&L Statement – Q2'FY26

Figures in INR Cr.

Particular	Q2 FY26		Q2 FY25		YoY (%)	Margin Change
	INR Cr.	%	INR Cr.	%		
Sales	650		600		8.4%	
Other Income	4	0.7%	9	1.5%	-50.3%	
Total Sales	**655**		**609**		**7.5%**	
Material Costs	397	61.0%	376	62.7%	5.5%	
Gross/ Material Margin	**258**	**39.7%**	**233**	**38.8%**	**10.9%**	**+0.9pts**
Employee Costs	79	12.1%	71	11.8%	11.2%	
Other Expenses	91	14.0%	79	13.1%	15.7%	
EBITDA	**88**	**13.6%**	**83**	**13.9%**	**6.2%**	**-0.3pts**
Depreciation	7	1.1%	6	1.1%	11.3%	
EBIT	**81**	**12.5%**	**77**	**12.8%**	**5.7%**	**-0.3pts**
Finance Cost	11	1.7%	12	2.0%	-8.5%	
Profit before Exceptional Items	**70**	**10.8%**	**65**	**10.8%**	**8.5%**	**+0.0pts**
Exceptional Items	-	0.0%	-	0.0%		
Profit Before Tax	**70**	**10.8%**	**65**	**10.8%**	**8.5%**	**+0.0pts**
Current tax	18	2.8%	19	3.1%		
Deferred tax	-1	-0.1%	-8	-1.4%		
Total Tax Expense	18	2.7%	10	1.7%		
Profit After Tax	**52**	**8.0%**	**54**	**9.0%**	**-3.6%**	**-1.0pts**
Oth. Comprehensive Income/(Loss)	2	0.3%	1	0.1%		
Total Comprehensive Income	**54**	**8.3%**	**55**	**9.2%**	**-1.6%**	**-0.9pts**

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Q&A
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