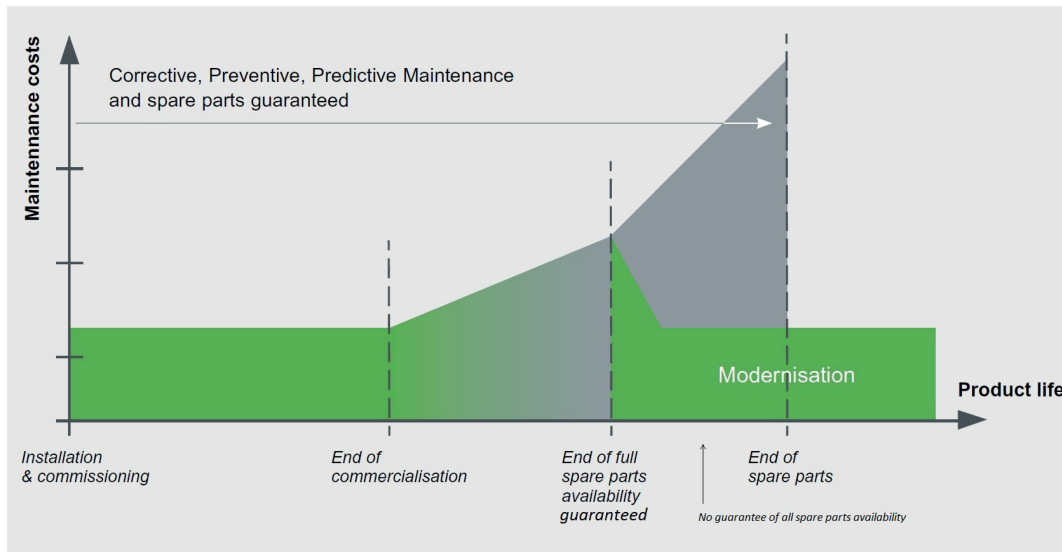


When shall we do an ECOFIT™?

3 major phases in the life of electrical distribution equipment



1 ACTIVE

- Equipment or device inside are still commercialized
- The spare parts offer is available

2 DISCONTINUED

- End of commercialization of equipment or device cannot be used for new projects)
- The spare parts offer remains available for a period of :
10 years for LV
12 years for MV
- The service for the existing installed base is secured

3 LIMITED

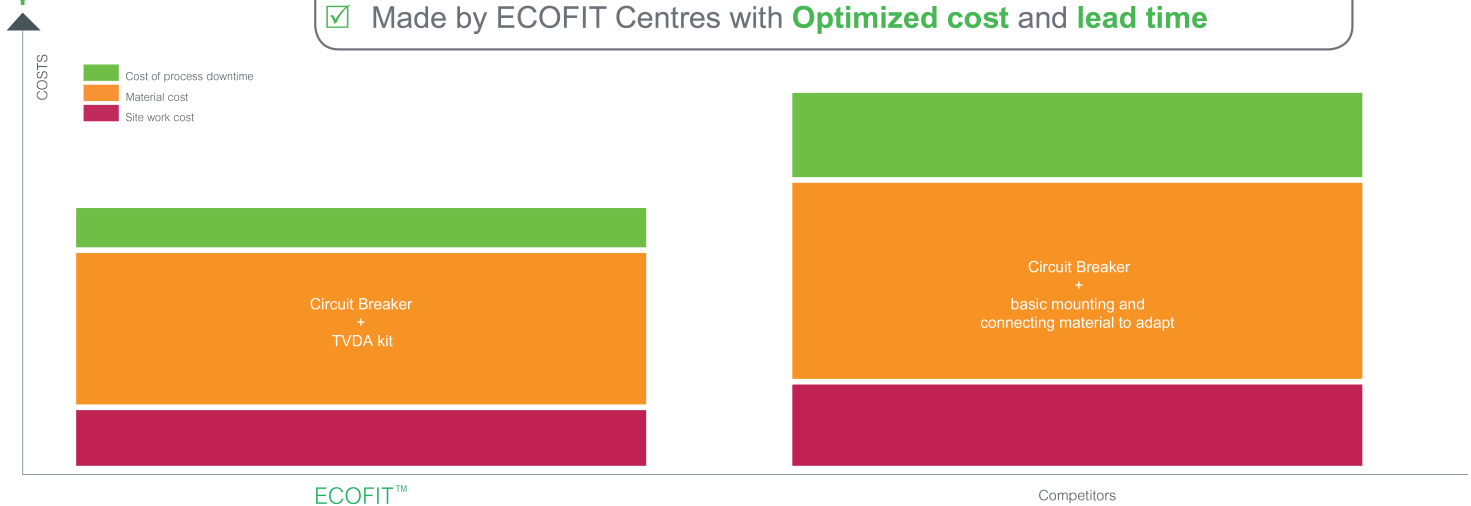
- End of full spare parts availability, unless specific agreements exist
- Shortage risk... This is the optimum time for solution modernization to be considered

||||| Switchgear Retrofit = ECOFIT™ |||||

Think ECOFIT™ MV, LV & Protection Relays

Modernization by Schneider Electric

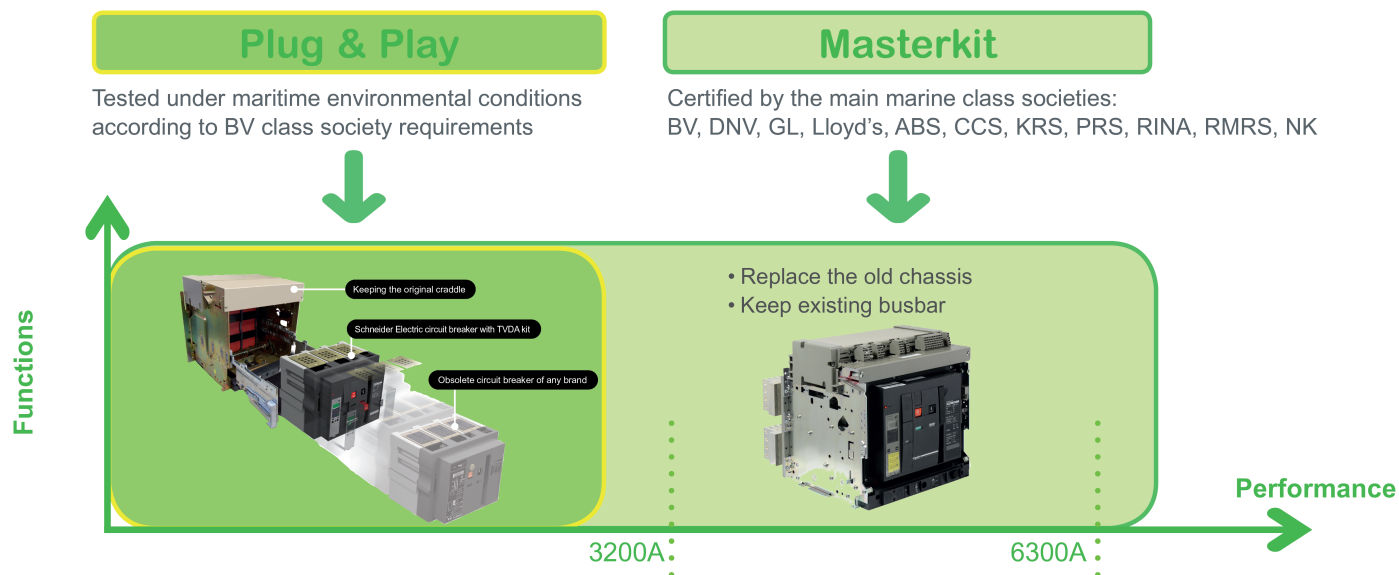
\$Cost benefits



- ✓ **Tested, validated** and **documented** by Schneider Electric
- ✓ **Repetitive & industrialized** under ECOFIT **quality & safety** directives
- ✓ Made by ECOFIT Centres with **Optimized cost** and **lead time**

ECOFIT™ Masterpack offer

Masterkit the most popular kit in marine



Schneider can ECOFIT™ every brand



But also on competitors legacies

Siemens
Westinghouse
Hawker Siddeley

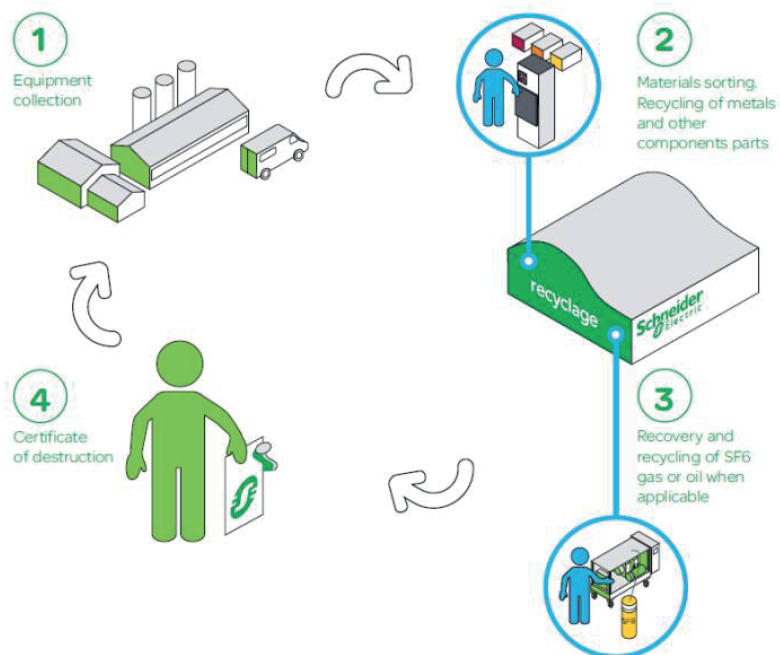
General Electric
REYROLLE
NGEF Ltd
Brown Boveri

Terasaki
Calor EMAG
Klockner & Moeller
Calor Emag

Eaton
ABB
Cutler-Hammer
Asea

Mitsubishi
Voltas limited
Crompton Greaves
Unelec

Recycling of outdated equipment



Your needs

- Managed waste disposal
- Peace of mind regarding environmental compliance
- Contribute to sustainability program
- One stop shop solution with Retrofitting

Our offer

- Recovery and recycling of environmentally regulated substances such as SF6, PCB or batteries of any manufacturer