



Data Center and Critical Infrastructure Certifications

EcoXpert Program

se.com/ecoxpert

Life Is On

Schneider
Electric

Table of contents



You have joined an ecosystem of partners



The EcoXpert Data Center and Critical Infrastructure Certifications overview

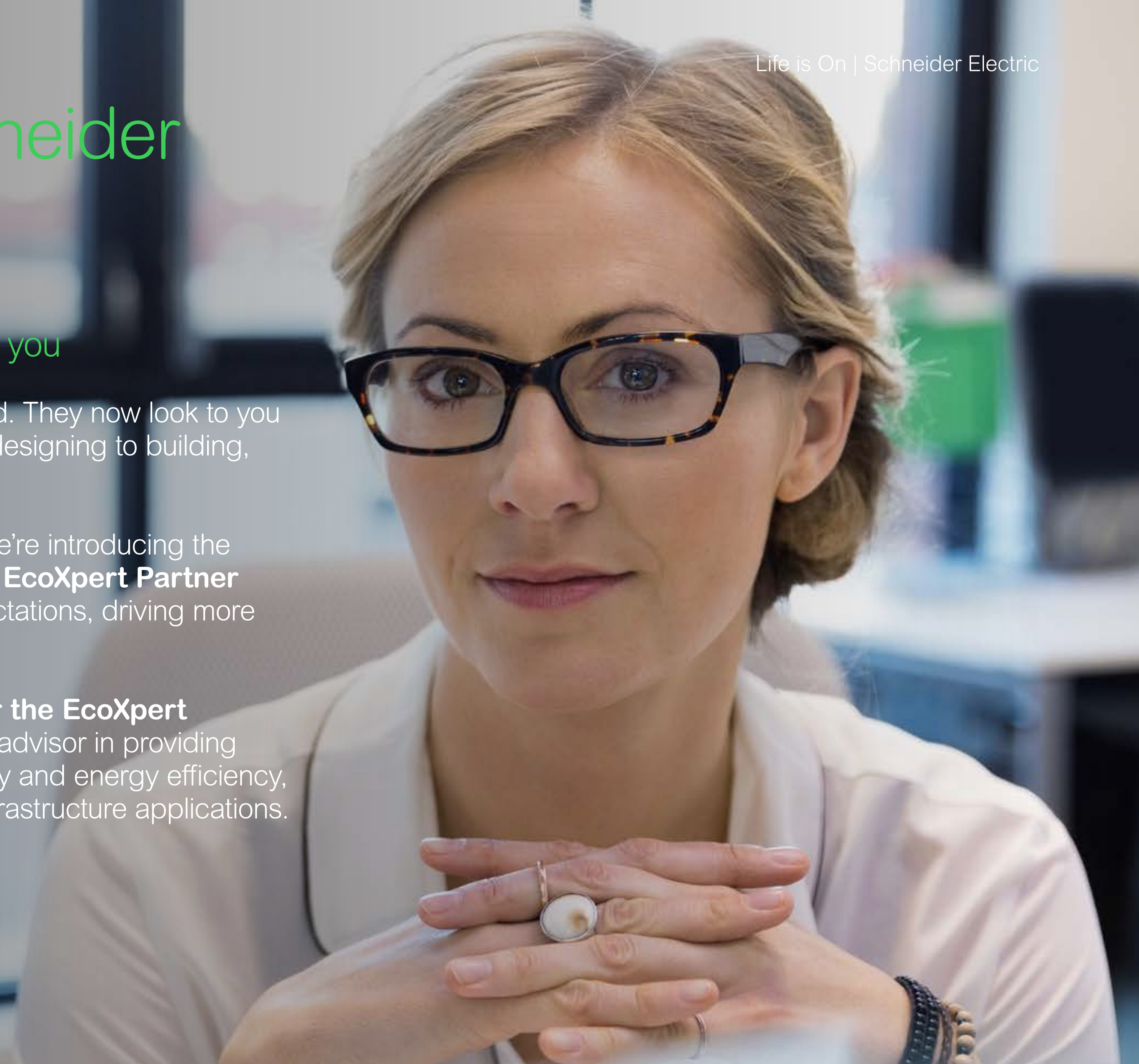
It's a great time to be a Schneider Electric EcoXpert partner

Uncover tremendous opportunities hidden right in front of you

As the IT and OT markets evolve, your customers' expectations expand. They now look to you for more comprehensive management of their projects, from concept designing to building, operating, and maintaining.

Continuing to build on our award-winning channel program's history, we're introducing the **Data Center and Critical Infrastructure Certifications under the EcoXpert Partner Program** created to help you better meet and exceed customer expectations, driving more profitability and competitive differentiation for your business.

The Data Center and Critical Infrastructure Certifications under the EcoXpert Partner Program will support your company and act as your trusted advisor in providing high quality power and cooling solutions that increase power availability and energy efficiency, as well as system uptime in data center, commercial, industrial, and infrastructure applications.

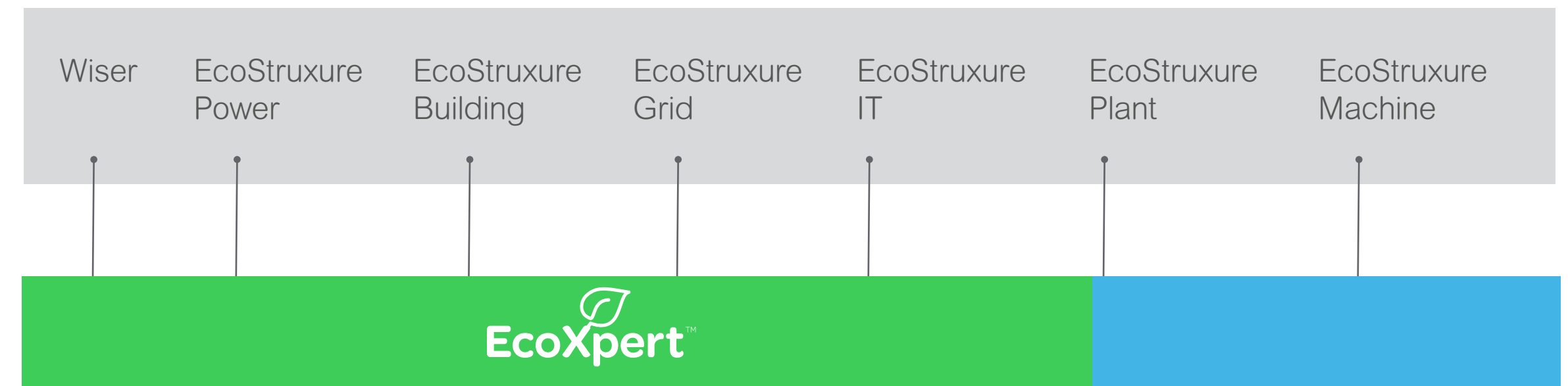


One Program. One Network. Endless Opportunities.

At Schneider Electric, we constantly look beyond the norm to provide innovative solutions, both in technology and in the way we do business. That's the idea behind the EcoXpert Partner Program – a program unique in its industry offering an esteemed partnership between Schneider Electric and a global, cross-expertise ecosystem of solution providers. Together, we deliver best-in-class automation and digital solutions for efficiency and sustainability to our customers.

Certified in EcoStruxure™ solutions, EcoXpert partners digitize and electrify our world for a more sustainable future.

The EcoXpert Partner Program enables our certified partners and valued customers to share in the experience of ensuring that Life Is On everywhere, for everyone, and at every moment.



An EcoXpert is a Schneider Electric partner company that is trained and certified on EcoStruxure™ to deliver integrated building control, reliable power management, and/or efficient energy solutions to customers all over the world. EcoStruxure is Schneider Electric's IoT-enabled, plug-and-play, interoperable architecture and platform, in Homes, Buildings, Data Centers, Infrastructure and Industries.

Discover the EcoXpert Certifications

Data Center and Critical Infrastructure Certifications



Proven expertise in designing, integrating, and commissioning connected 3-phase UPS solutions and power distribution units to guarantee critical infrastructure resilience and operations 24x7.



Proven expertise in designing, integrating, and commissioning full data center solutions configured on design tool (ISX Solutions), as well as prefabricated modular data centers, including but not limited to rack, power, cooling, and software (DCIM & BMS).



Proven expertise in designing, integrating, and commissioning Data Center Infrastructure Management (DCIM) software solutions, integrating 3rd party platforms to automate and operate critical infrastructures.



Proven expertise in designing, integrating, and commissioning precision cooling solutions for data center environments, both InRow and perimetral, digitally connected to guarantee maximized operation and efficiency to achieve sustainable goals.



Proven expertise in delivering best-in-class services for UPS and Cooling Solutions with field and digital services to our customers at the right time and place, according to the highest safety standards and with highly competent and experienced personnel.

A strong and proven program foundation

The Data Center and Critical Infrastructure Certifications offer two levels for each certification – Certified and Master – so you can progress gradually according to your business needs. Each level requires you to meet specific targets and unlocks access to additional benefits.

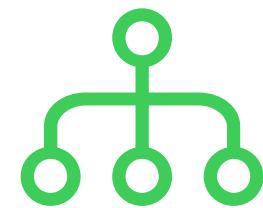
Data Center and Critical Infrastructure Certifications					
	Power Continuity	Precision Cooling	Datacenter Infrastructure Management	Critical IT Infrastructure	Power Continuity & Cooling Services
Master	✓	✓	✓	✓	✓
Certified	✓	✓	✓	✓	✓
Proven Technical Experience					

Certification and requirements can vary by region.

What to expect from the Certifications

Achieve faster and more sustainable growth

Enhance your skills, explore customer needs, and uncover new market opportunities with the Data Center and Critical Infrastructure Certifications under the EcoXpert Partner Program that:



Enables development of diverse business models by providing you with access and updated training to advance into systems, services, software, and turnkey solutions.



Capturing new business through leveraging the whole Ecosystem of partners by enabling you to access the Schneider Electric EcoXpert Community for better synergy and to complement each other's experience and competencies.



Providing agility for future growth by being relevant to new partners with domain expertise outside IT centric channel and traditional application areas.



Strengthens our existing channel-centric practices by recognizing your expertise that sets a global standard, which differentiates the highest-level competency and benefits across your journey with us.



Simplifying and increasing transparency for requirements and benefits by deploying the my**Schneider** platform, which will help you see your strengths and areas of growth so you can be the best of the best.

A woman with dark hair is wearing a pair of dark, futuristic AR glasses. She is looking slightly to the right. In the background, there is a blurred cityscape. Overlaid on the left side of the image is a complex, futuristic digital interface with various charts, graphs, and data points. The woman's right hand is raised, and she appears to be interacting with the interface. The overall tone is high-tech and professional.

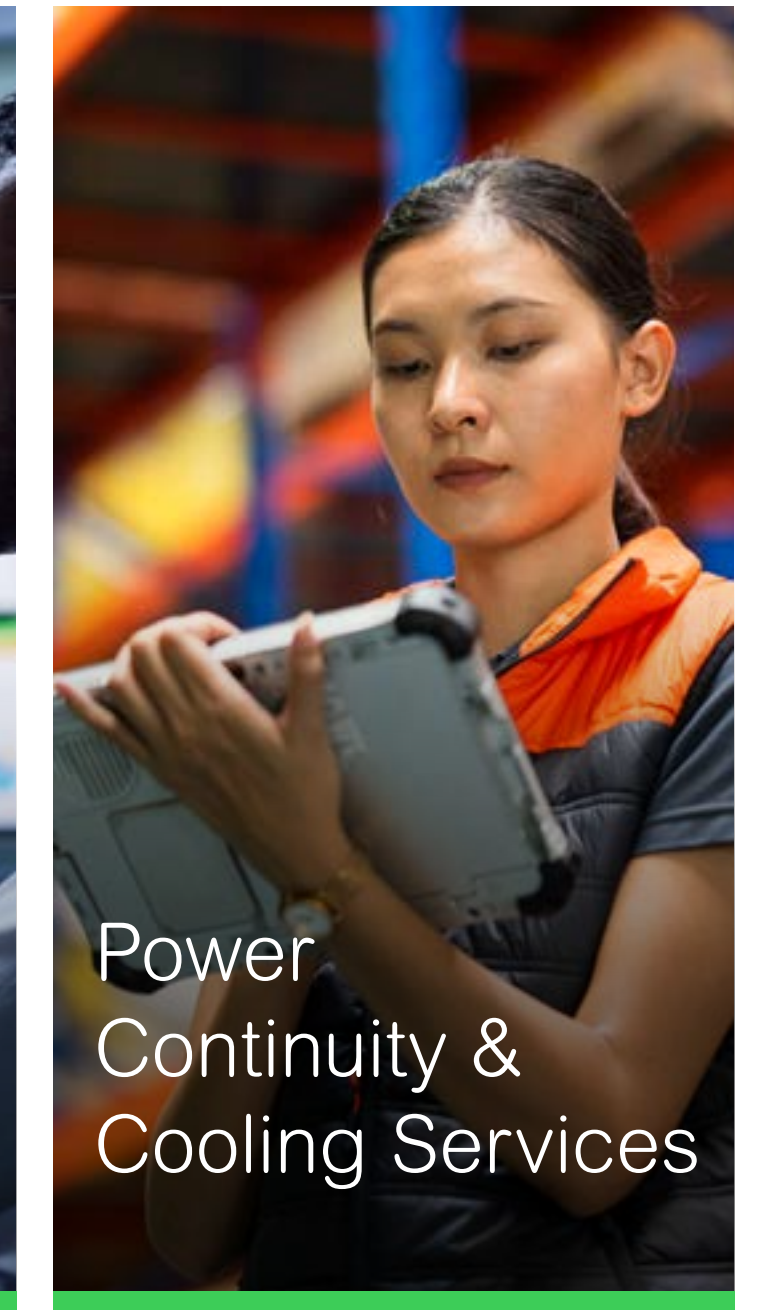
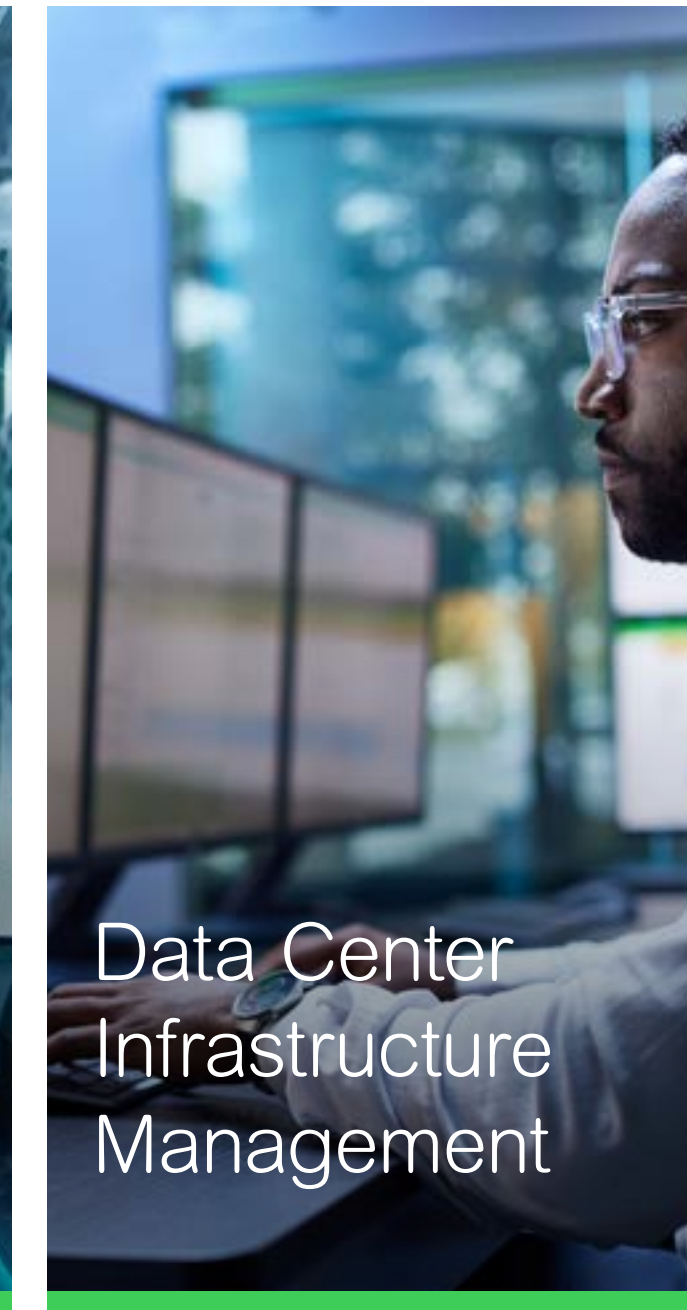
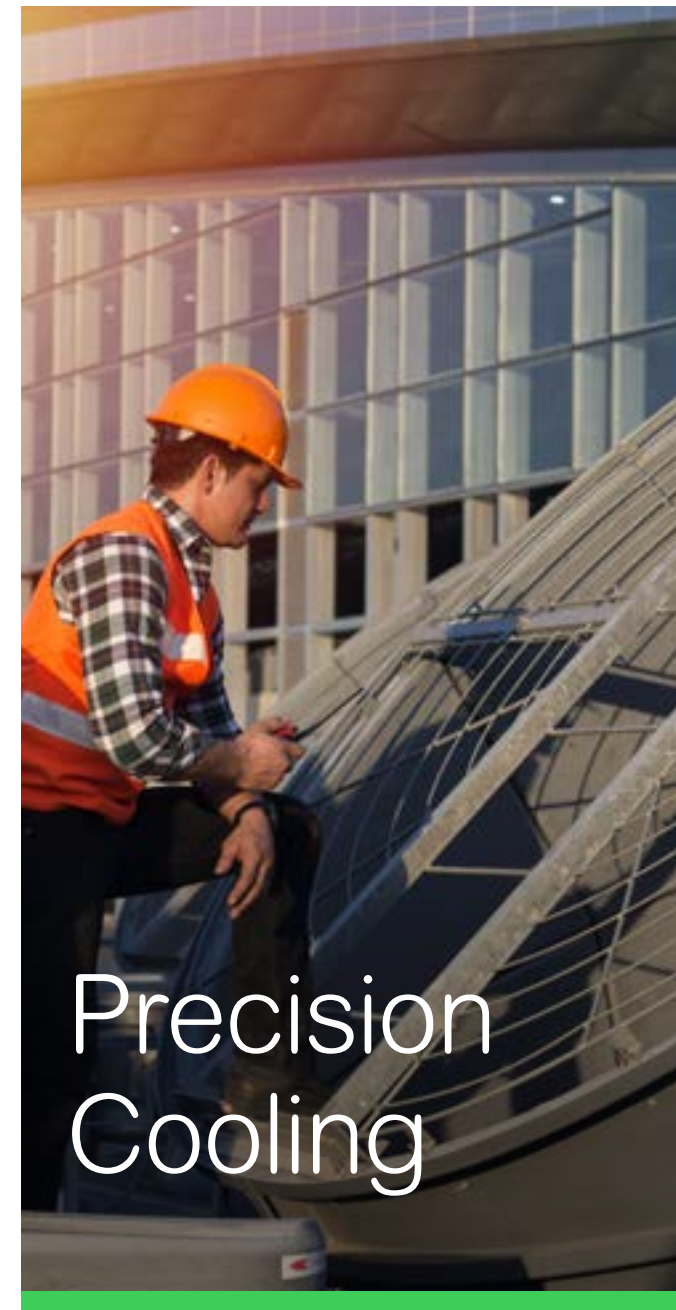
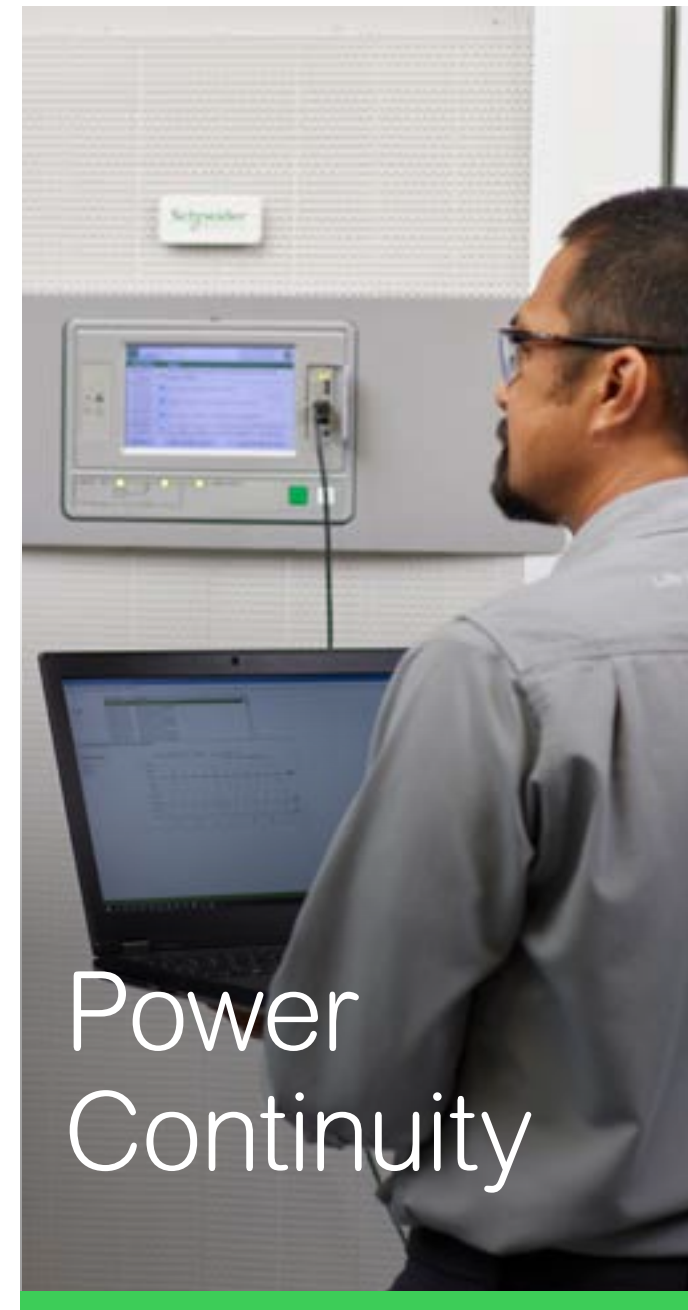
Certifications that will best help
you in building your business

Discover the certifications

Tap into new opportunities and become more agile

The EcoXpert Partner Program offers diverse certifications dedicated to different critical infrastructure applications, data center (small, medium, and large), IT power, cooling and software for data centers, commercial and industrial applications.

Each certification has specific requirements and benefits to support your unique business type.



The background image shows a person's hand placing a wooden block on top of a pyramid of other wooden blocks. The pyramid is composed of several columns of blocks, with the height increasing from left to right. The scene is dimly lit, with warm, golden light emanating from the blocks, creating a sense of growth and achievement. Overlaid on the image is a network of white dots connected by thin lines, resembling a digital or data network. The text "Benefits tailored to your business" is centered in a clean, white, sans-serif font.

Benefits tailored to your business

Access a wide range of benefits

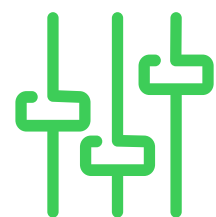
As part of the EcoXpert Partner Program you can access a broad scope of advantages

Discover the many benefits designed to help your business increase profitability, while providing you with the best-in-class support, enablement, and experience.

The EcoXpert Partner Program will allow you to develop new business models, diversify, and stay competitive in the market, with the help of such key benefits as:



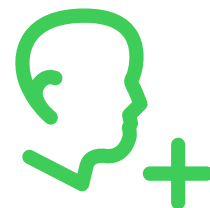
Price protection and discounts for registered opportunities



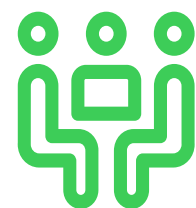
Access to industry-leading configurators



Financial benefits

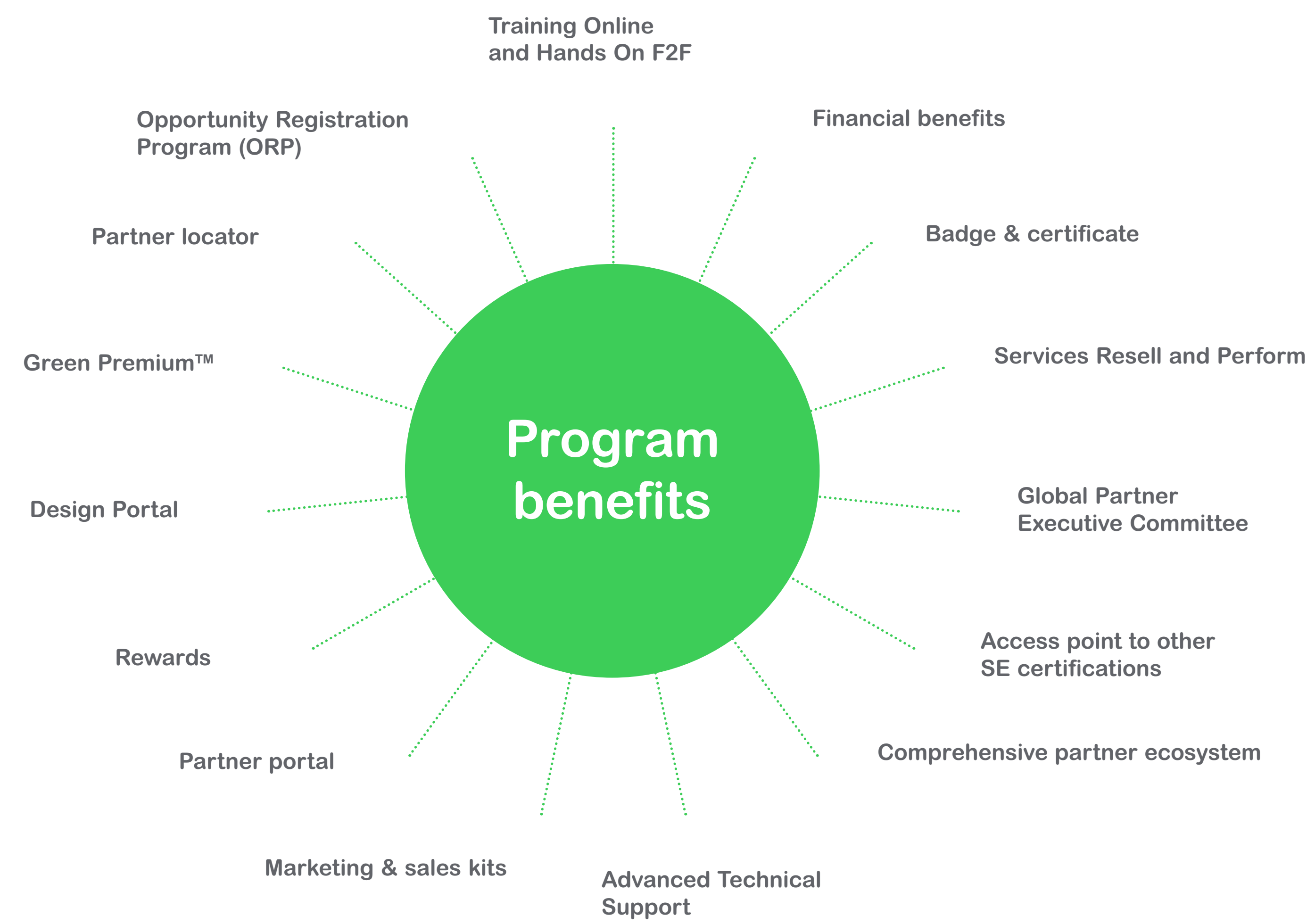


Dedicated account manager



Schneider Electric EcoXpert Program events and networking

What the program offers



Benefits may vary by certification, program level, and country.

Tap into exciting new opportunities

Are you ready to capture new business opportunities and turn them into viable revenue streams?

As part of the EcoXpert Partner Program you are ready to future-proof and differentiate your business in the long term. As soon as you join, you will gain access to special content and trainings to help you get certified quickly and access our many business-driving benefits.

To enroll, get certified, and become an EcoXpert contact your local account manager.

Are you interested in becoming an EcoXpert?

[Send your request here](#)

About Schneider Electric

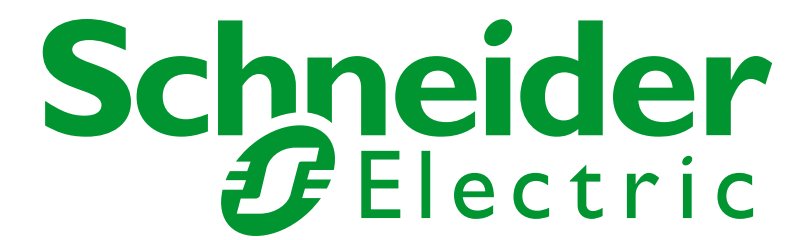
Schneider's purpose is to **empower all to make the most of our energy and resources, bridging progress and sustainability** for all. We call this Life Is On.

Our mission is to be your **digital partner for Sustainability and Efficiency**.

We drive digital transformation by integrating world-leading process and energy technologies, end-point to cloud connecting products, controls, software, and services, across the entire lifecycle, enabling integrated company management for homes, buildings, data centers, infrastructure, and industries.

We are the **most local of global companies**. We are advocates of open standards and partnership ecosystems that are passionate about our **shared Meaningful Purpose, Inclusive, and Empowered** values.

Life Is On



se.com/ecoxpert



Schneider Electric

35 rue Joseph Monier
92500 Rueil-Malmaison, France
Tel : +33 (0)1 41 29 70 00