



Company Profile

se.com/vn/en/

Life Is On

Schneider
Electric

We are Schneider Electric

We provide energy and automation digital solutions for efficiency and sustainability. We empower all to make the most of their energy and resources, ensuring Life Is On everywhere, for everyone, at every moment.

SUSTAINABILITY

How can my grid
recover immediately
after a fault?



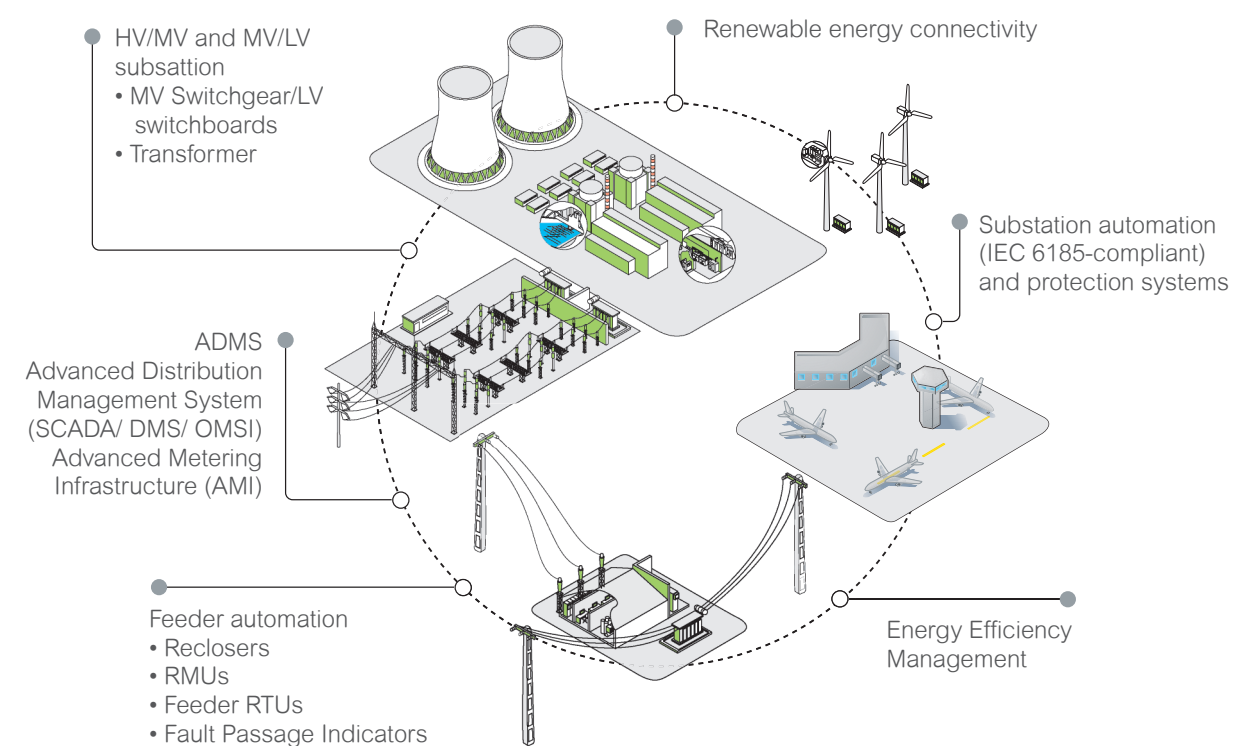
Schneider Electric has the answer!

We offer fully customizable, scalable solutions that enable customer to operate their networks reliably and efficiently, with improved visibility and unprecedented control.

We have been making the most of energy for utilities, airports, seaports, telecom, and more.

Lanmark Projects:

- Vietnam: EVN Hanoi MV Under Ground Network, EVN NPC MV Overhead Network, Vung Ang 1 Thermal Power Plant, Tan Son Nhat Airport, Saigon High Tech Park, Tan Son Nhat Airport Terminal 2, Cam Ranh Airport Terminal 2, Da Nang Airport Terminal 2, Phu Bai Airport Terminal 2, Van Don Airport,...
- USA: Eielson Air Force Base, Austin Energy, Jacksonville Electric Authority
- Netherlands: Stedin Power Company
- Denmark: DONG Energy
- France: Eneryo
- China: Three Gorges Dam



How can I optimize operational performance and profitability?



HEAVY INDUSTRY

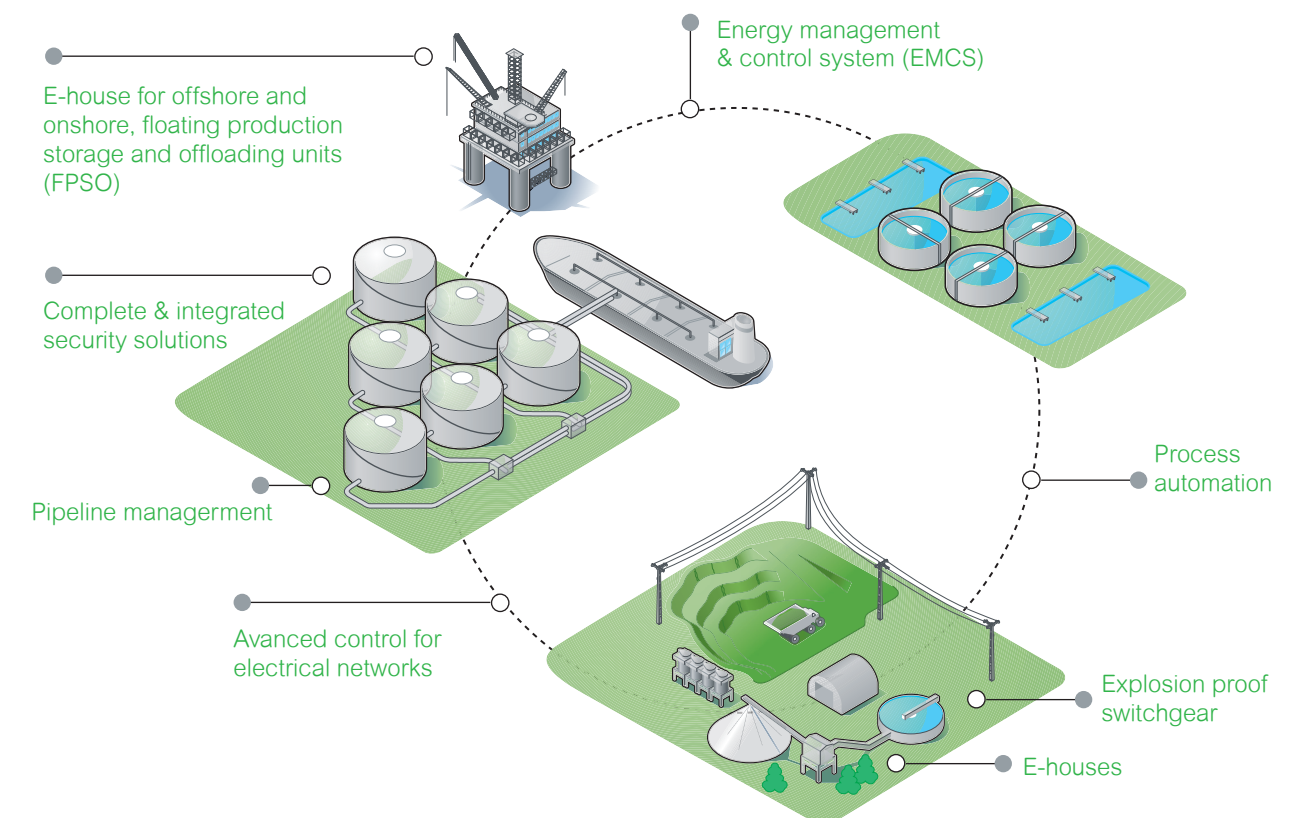
WE WORK WITH 23 OUT OF 25 GLOBAL TOP OIL & GAS CORPORATIONS

Schneider Electric has the answer!

As an expert in the Heavy Industries, Schneider Electric provides customized solutions which are safe and reliable with high level of productivity. From innovative power distribution solutions in large sites and harsh environment to SCADA and advanced controls, all of our solutions comply with international standards (IEC, ANSI/IEEE...), security and local requirements.

Landmark Projects:

- Vietnam: Su Tu Vang CPP, Chim Sao WHP, Moc Tinh WHP, Su Tu Trang WHP, Thang Long-Dong Do WHP, Thien Ung WHP
- USA: BP, Bitter Creek Pipelines, Cheniere Energy, NSTAR, Red Rock Distributing Denny Oil, Centre Point Energy
- UK: Petroplus
- China: Sinopec
- Australia: Queensland



How can I reduce manufacturing interruptions and control power usage ?

INDUSTRY 

NUMBER 1 WORLDWIDE IN PROCESS SAFETY SYSTEMS
NUMBER 2 IN DISCRETE INDUSTRIAL AUTOMATION
NUMBER 4 IN DISCRETE AND PROCESS AUTOMATION

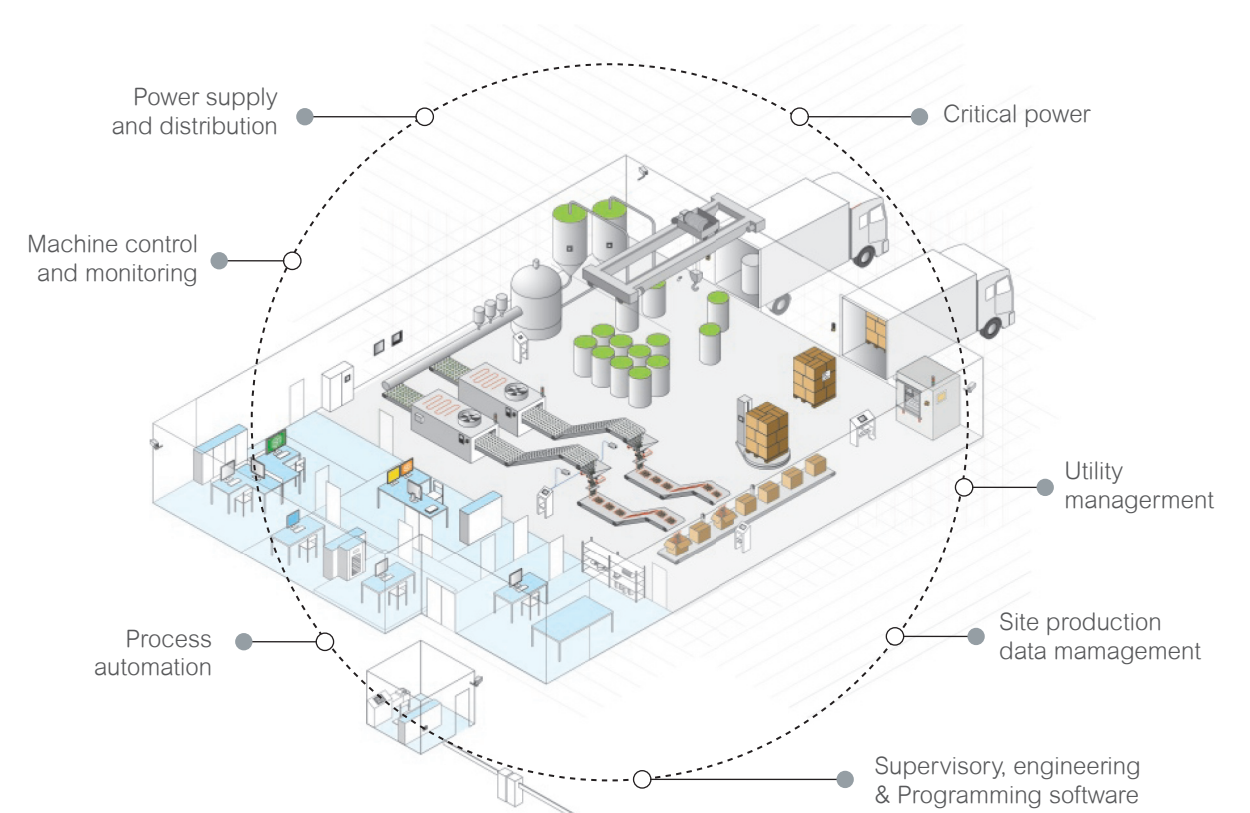
Schneider Electric has the answer!

Our solutions for Industry enhance productivity, flexibility, security, and traceability.

We make the most of energy for manufactures with process in food and beverage, textile, automobile, electronics, packaging, pharmaceuticals, paper, etc.

Landmark Projects:

- Vietnam:
 - WWW Segment: Nha Trang Waste Water Treatment Plant, Thu Duc III Water Plant, Tan Hiep Water Plant, Duong River Surface Water Plant, Hau River Water Treatment Plant, Cau Do Water Plant, ...
 - CPG Segment: Vinamilk, TH Milk, FrieslandCampina, Nestle, Unilever, P&G, Coca-Cola, Suntory-PepsiCo, De Hues, Japfa Comfeed, Olam, Sabeco, Longwell / Nestle Phin ...
 - Industrial Manufacturing: Intel, Honda, Mercedes-Benz, Vinfast, Ansell, ...
- Netherlands: Argisto
- Italy: Minipack-Torre, ACMA, Oleificia San Giorgio S.p.A
- Germany: Alpha Laser, Hassia Redatron, Buhmann Systeme



How can I supply stable power and minimize energy wastage in my building?

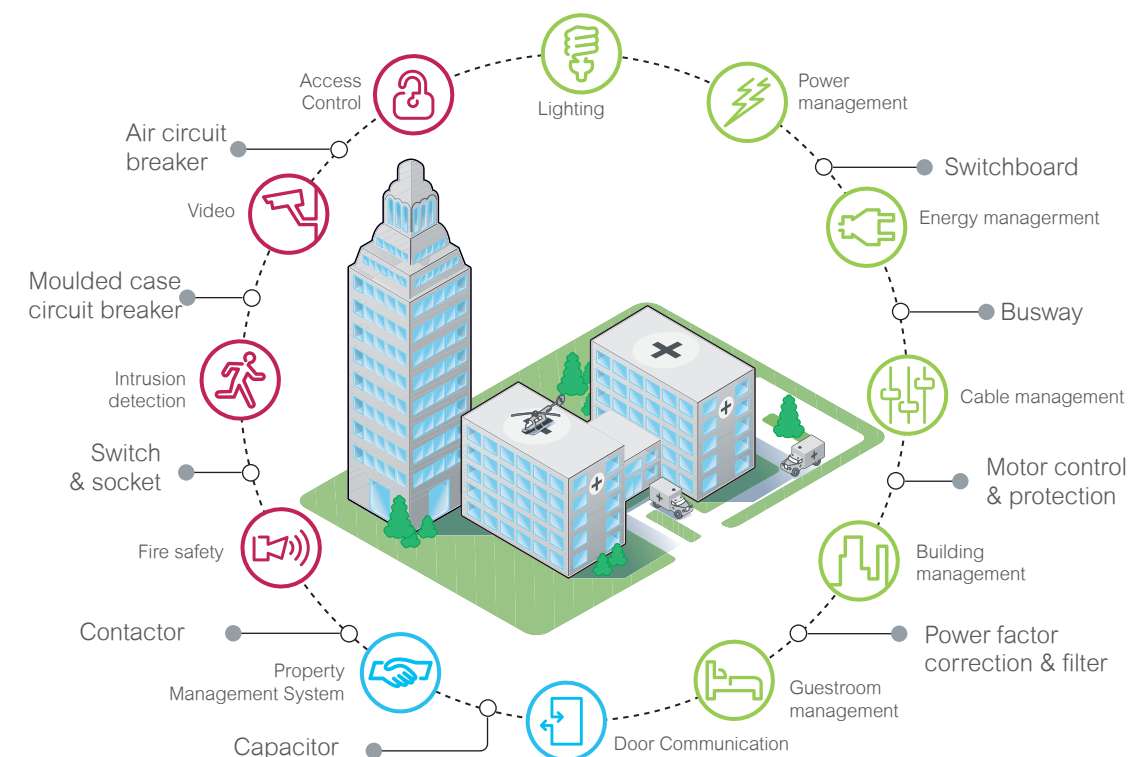


Schneider Electric has the answer!

Our Solutions for industrial and commercial buildings reduce operating costs while still secure greater comfort and safety. We make the most of energy for office, commercial centers, supermarkets, industrial buildings, hospitals, museums, educational institutions, and etc.

Landmark Projects:

- Vietnam: Vinhomes Grand Park District 9, Vincom Center Metropolis, Tay Ho View, Lotte Mall Ha Noi, Vietracimex 201 Minh Khai Building, The Song Vung Tau, Flamingo Cat Ba Hotel, D'Evelyn Beach Shilla Quang Nam Resort, Friendship Tower - HCMC, FPT Software, Hi - tech Park HCMC, 345 Doi Can Condotel, December Nha Trang Hotel, Hilton Garden Inn Danang Hotel, Citadine Ha Long, Pullman TMS Quy Nhon, Altara Quy Nhon, King Place 108 Nguyen Trai - Hanoi, Ariyana Beach Resort & Suite Danang, Festival Vung Tau Hotel - Novaland, Chou Hai Phong Hotel, Sea Star Ha Long, Techcombank Office Tower HCMC, Children Hospital 1-HCMC, Movenpick Hotel, Nova World Phan Thiet, Pullman Hai Phong Hotel & Resort, CMC Data Center, VNG Data Center, Cobi Tower HCM, Mega Mall Series, Sojo Hotel Series (7 of total 70 sites), Big C Go Market series - Central Retail, Becamex Office Tower A9, Aqua City - Shopping mall, Saigon Center Renovation (Green Mark), Me Linh Point Renovation (Green Mark)
- USA: Genzyme Center, Merck Head office, Beaumont Hospital
- Canada: Héma-Québec
- UK: Peterborough and Stamford Hospitals, NHS Foundation Trust



How can I kept my server
uptime 24/7/365?

DATA CENTERS & NETWORKS

NUMBER 1 WORLDWIDE IN CRITICAL POWER AND COOLING



Schneider Electric has the answer!

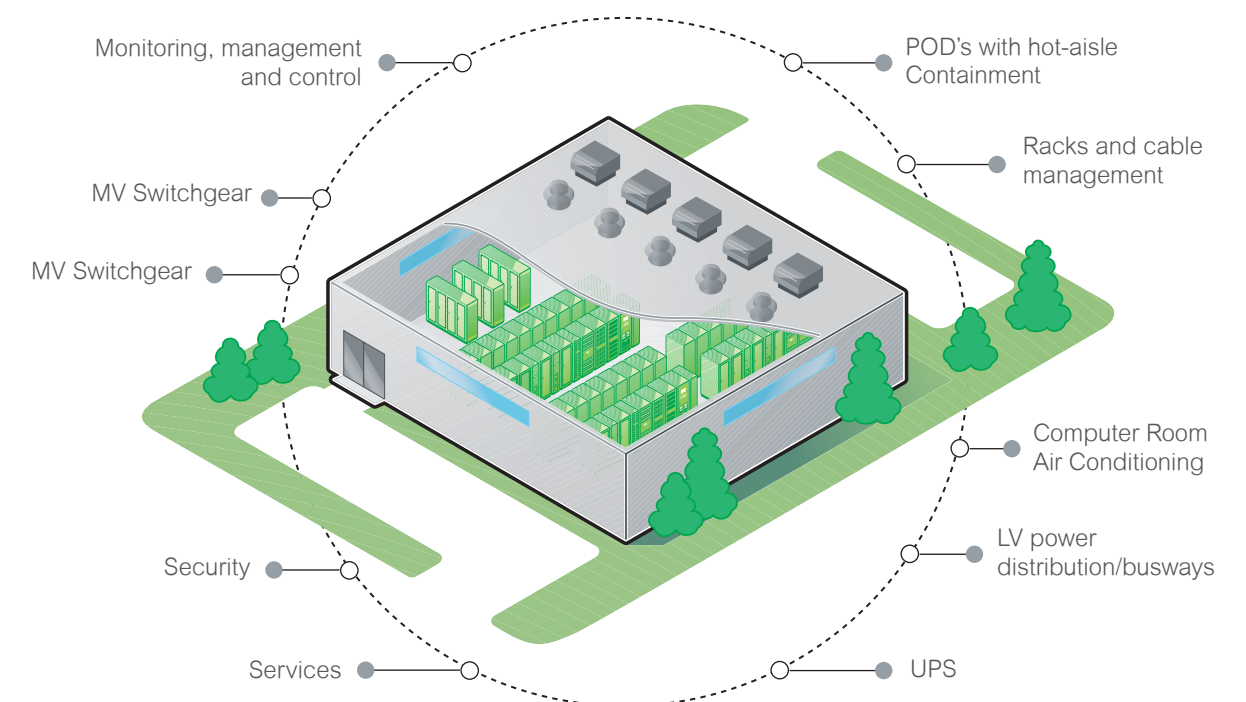
Our solutions for Data Centers and Networks simplify the entire data center life cycle from concept to commissioning. Not only do we make the most of data center physical infrastructure, we are the leading full-service data center solutions provider: from rack to row to room to building.

Landmark Projects:

- Vietnam: Saigon's Timesquare building; Viettel IDC; Ministry of Defense; Hanoi Stock Exchange (HNX), DTS Communication Technologies Join Stock Company; National citizen database & Citizen Identity management Project - Ministry of Public & Security, Military Commercial Joint Stock Bank (MB Bank), CMC Telecommunication Infrastructure Corporation (CMC Telecom), VINAGAME Corporation, Viet Nam Internet Network Information Center (VNNIC).
- Australia: Port of Brisbane
- India: IBM India
- France: Grenoble Green Data Centre, Microsoft Technology Center

APC as a member of **Schneider Electric** since 2009

- Data Center Life Cycle Services
- StruxureWare for Data Centers (DCIM)
- Turn-key Data Center design and deployment
- Full portfolio of Reference Designs
- Fully available stock of data center components



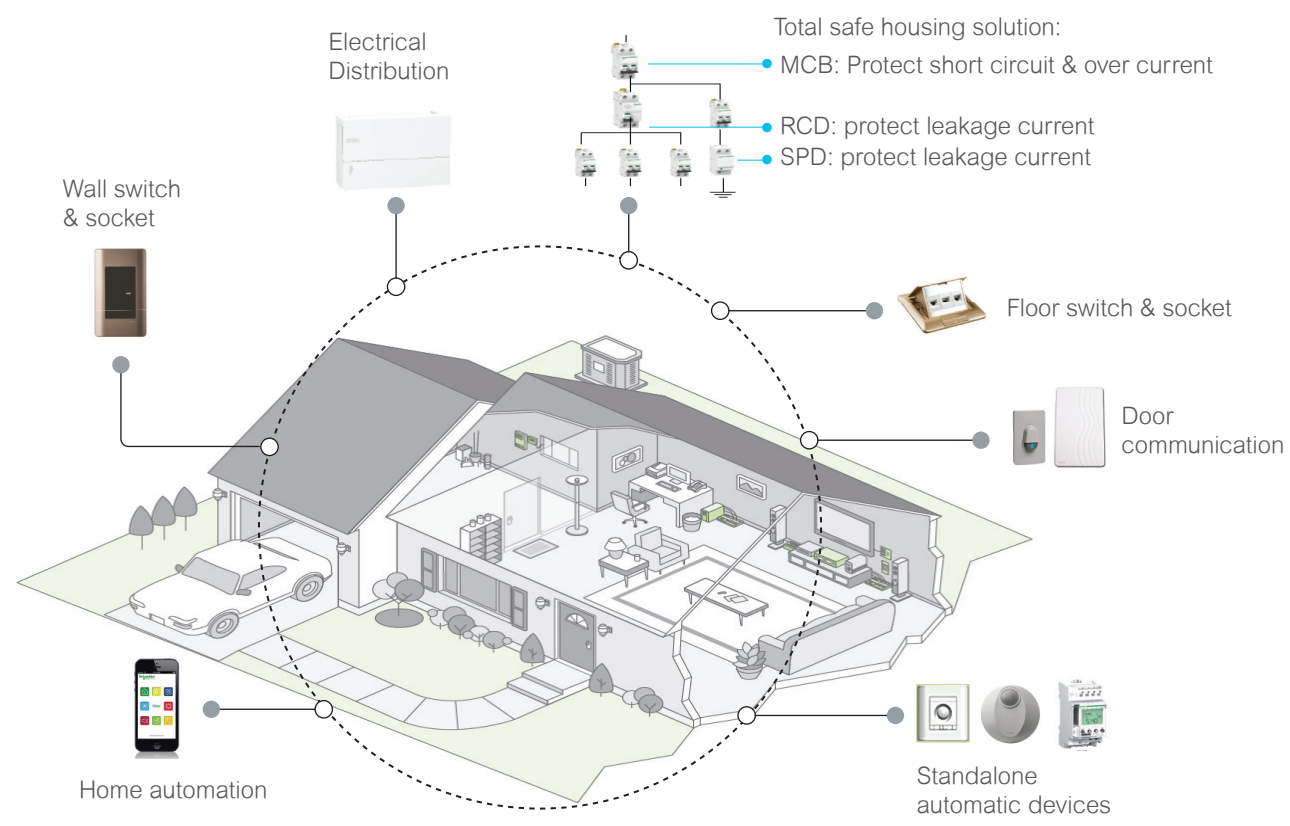
How can I make my home safe, comfortable, and stylish?

Schneider Electric
has the answer!

Our solutions for Residential are in daily touch with millions of users from the simple switch to the touch panel to control light, shutters and temperature. Our residential solutions are simple, efficient, green, safe, reliable, and with style,

Landmark Projects:

- Vietnam: The Vista, City Garden, Estella, Royal Tower, The Manor Central, Ciputra The Link, The K Park, Eco Park, Eco Green, Lux City, The Tresor, New Pearl, Park City, Madison Luxury Apartment, Condotel Panorama Nha Trang
- France: KNX system for designer Laurent Galle's luxury condominium



How can I ensure business continuity while maintaining and upgrading critical assets?



SERVICES IN THE AGE OF IoT

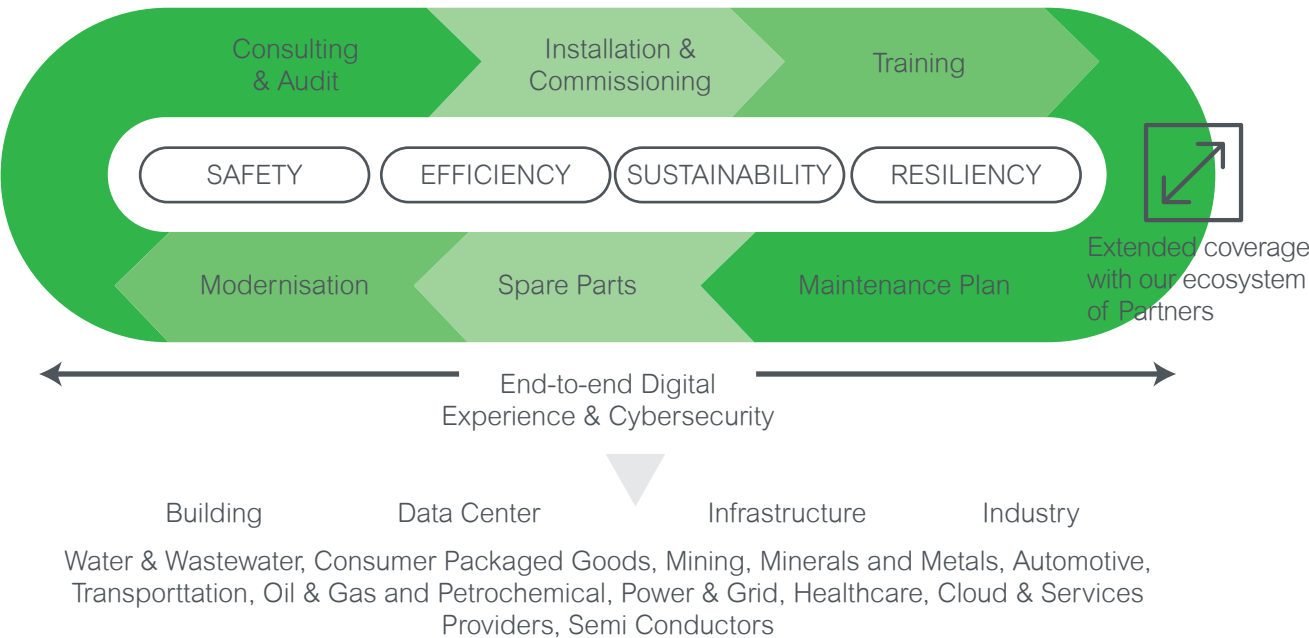
MINIMIZE DOWNTIME, MAXIMIZE SAFETY

Schneider Electric has the answer!

From a concept to the reinvention of your installations, on-premise or in the cloud, on-site or remotely, our passionate experts and partners in the field and digital services can help you maintain and upgrade critical assets, in order to make your operations safe, efficient, sustainable, and resilient.

Landmark Projects:

- Semi Conductors: Intel, Samsung
- Information Technology: VNTT
- Healthcare: Vinmec Ha Long International Hospital
- Building: Bitexco, Saigon Centre
- Power & Grid: Dong Nai PC, Phu My TPC
- Oil & Gas: NSRP, JPVC
- Industry Manufacturing: First Solar, Canon, Nestle, P&G
- Transportation: Tan Son Nhat & Noi Bai International Airport



Strategic Partnership Signing 2018

On 2nd November, 2018, Schneider Electric Vietnam signed the Memorandum of Understanding with FPT Group – one of our first partners in Asia regarding developing and implementing the EcoStruxure technology platform under the witness of French Prime Minister Édouard Philippe and Vietnam Prime Minister Nguyen Xuan Phuc.



Signing ceremony of strategic partnership agreement 2022

On May 23, 2022, Schneider Electric Vietnam announced the signing of a collaboration agreement with Tan A Dai Thanh Group - operate in the industry's field - technology - real estate market in Vietnam. Tan A Dai Thanh is focusing on develop the Smart Urban Area in the real estate field with the building digital solutions from Schneider Electric.

As part of this agreement, Schneider Electric Vietnam will cooperate with the Science & Technology Center of Tan A Dai Thanh to research and develop high-tech products and solutions for the Eco-Homes product line. Together, both parties will also develop solutions for Smart Urban Areas with detailed road-maps for key urban projects of Tan A Dai Thanh.

Schneider Electric's mission is to become a digital partner of partners in the goal of sustainable & effective development. This is an important part of mission and business development strategy of Schneider Electric in Vietnam.



SUSTAINABILITY GLOBAL IMPACT & RECOGNITION

2021 Recognitions



2021 Highlights

<div>#1</div> <div>World's Most Sustainable Corporation in 2021 by Corporate Knights</div>	<div>3.92/10</div> <div>Schneider Sustainability Impact score, outperforming 2021 3.75/10 target</div>	<div>347M</div> <div>Tonnes of saved and avoided CO₂ emissions for our customers since 2018</div>
<div>+4M</div> <div>People have access to green electricity in 2021</div>	<div>71%</div> <div>Highest Employee Engagement Index of all time</div>	<div>1,000+</div> <div>Suppliers committed to the Zero Carbon Project</div>

Our 2025 sustainability commitments

With less than ten years left to reach the 17 United Nations SDGs, Schneider Electric has accelerated its impact and is making new, bold commitments to drive meaningful impact within the framework of its business activity. Such sustainability commitments and progress are fully integrated in the governance processes and bodies that design and execute the Group's strategy internally and externally at every level from the Board of Directions to the operations.

6 long-term commitments

<div>We support the:</div> <div>SUSTAINABLE DEVELOPMENT GOALS</div>	<div>Act for a climate-positive world</div> <div>by continuously investing in and developing innovative solutions that deliver immediate and lasting decarbonization in line with our carbon pledge</div>
	<div>Be efficient with resources</div> <div>by behaving responsibly and making the most of digital technology to preserve our planet</div>
	<div>Live up to our principles of trust</div> <div>by upholding ourselves and all around us to high social, governance, and ethical standards</div>
	<div>Create equal opportunities</div> <div>by ensuring all employees are uniquely valued and work in an inclusive environment to develop and contribute their best</div>
	<div>Harness the power of all generations</div> <div>by fostering learning, upskilling, and development for each generation, paving the way for the next</div>
	<div>Empower local communities</div> <div>by promoting local initiatives and enabling individuals and partners to make sustainability a reality for all</div>

<div>2030</div> <div>SUSTAINABLE DEVELOPMENT GOALS</div> <ul style="list-style-type: none"> Reach net-zero operational emissions and reduction of Scope 3 emissions by 35% (versus 2017) as part of the Group's validated 1.5°C Science-Based Target (SBT) Consume 100% renewable electricity (RE100) Double energy productivity (versus 2005) (EP100) Switch to 100% electric cars (EV100) Provide access to energy to 100 million people 	<div>2040</div> <div>Become carbon neutral on full end-to-end footprint by 2040 (full Scopes 1, 2, and 3), 10 years ahead of 1.5°C climate trajectory. This means that all Schneider Electric products will be carbon neutral by 2040 (using quality offsets)</div>
	<div>2050</div> <div>Engage with suppliers towards a net-zero CO₂ supply chain</div>

How can we share community responsibilities?



Our Development Focus

The Development megatrend addresses today's energy paradox, in which world energy usage is ever-increasing, yet 1.1 billion people do not have access to electricity. We believe [access to energy is a fundamental right](#), so we must act to provide energy in a way that is safe, sustainable, and responsibly managed.

Our responsibility doesn't stop at deploying energy solutions. We must also cultivate innovative business models that promote economic development in rural areas. This includes entrepreneurship and engaging communities, collaborators, and non-profits through training, funding, and volunteering. Therefore, we developed offers and business models for our Access to Energy program, and collaborations via the Schneider Electric Foundation.

<https://sdreport.se.com/en/development-highlights>

What do we offer?

- Education: Ambitious vocational training programs in the electricity sector for underprivileged communities, providing access to energy in emerging countries
- Social innovation: Impactful projects supporting low-income families
- Awareness: Future-thinking and inclusive initiatives, raising awareness about the challenges of climate change

How do we do it?

- Meaningful actions: Local communities of volunteers to ensure that the initiatives take concrete shape in over 80 countries
- Cooperation: Partnerships with businesses, associations, collectives, and state authorities to develop initiatives and create synergies
- Advocacy: For initiatives driving impactful change to help close the energy

Access to education for disadvantaged people through vocational training in the energy field



Schneider Electric Vietnam and Schneider Electric Foundation continues to support in training of over 2,000 disadvantaged students per year in the Vocational Education especially in Energy related field. Over the years, Schneider Electric in collaboration with multiple NGOs (namely - IECD, ESF, ASSIST, GiZ, etc.), have continued to upgrade & equip well over 20 centres across multiple locations in Vietnam with state-of-the-art didactical equipment to enable the training of young people in Electricity, Automation, Energy Management, Software & Entrepreneurship

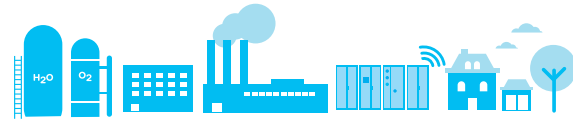
Light it up - annual Initiative to bring Schneider Electric's solar lamp, the Mobiya, to off-grid communities.

We started in December 2016 and launched with our partner Green ID a social project in An Giang province. Local women were trained in Basic Business Management technical skills. Since then more than 200 families have received a lamp and local women are managing the businesses, bringing them an additional income.

<https://lightitup.schneider-electric.org>

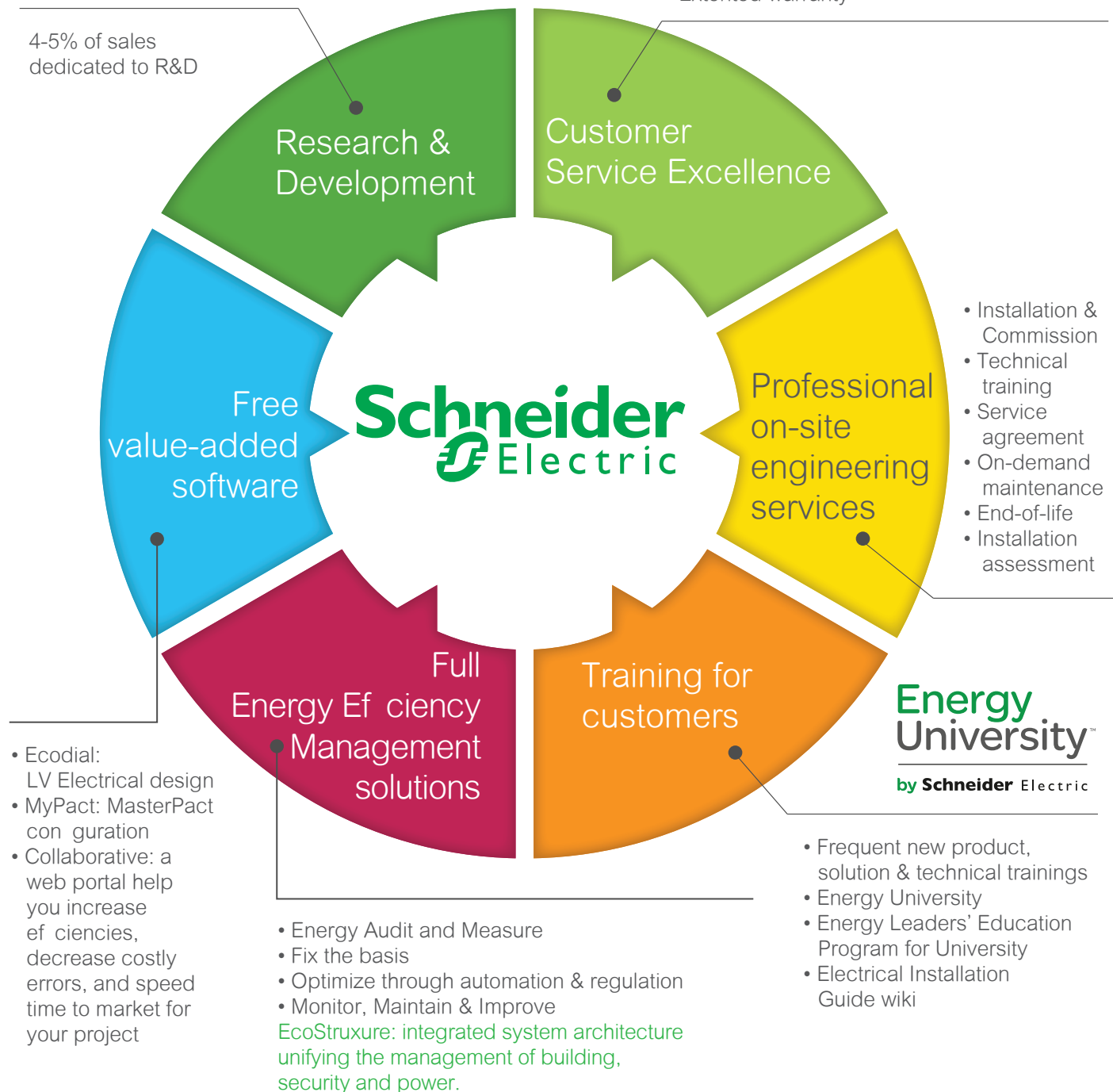


What else do We bring to you?



- Toll free hotline 1800 58 58 58 (8am to 5h30pm)
- A network of 37+ big partners nationwide
- "Replace First Ask Later" policy
- Online monitoring
- Online technical support
- 18-24 months warranty
- Extended warranty

4-5% of sales dedicated to R&D



THE SONG - 5 STAR INTELLIGENT APARTMENT PROJECT

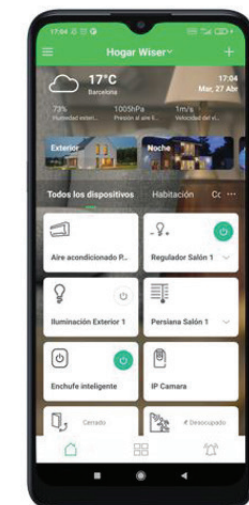
With Schneider Electric as trusted partner of An Gia Real Estate Group, Wiser Smart Home smart home solutions for representative apartments were provided at The Sóng Vung Tau project.

Designed to be a second home, The Sóng is intended to re-energize customers after stressful workdays. Wiser's use of automatic control device and remote house management enhances the resort experience, fostering customer's well-being.

Learn more Schneider Electric customer success stories here

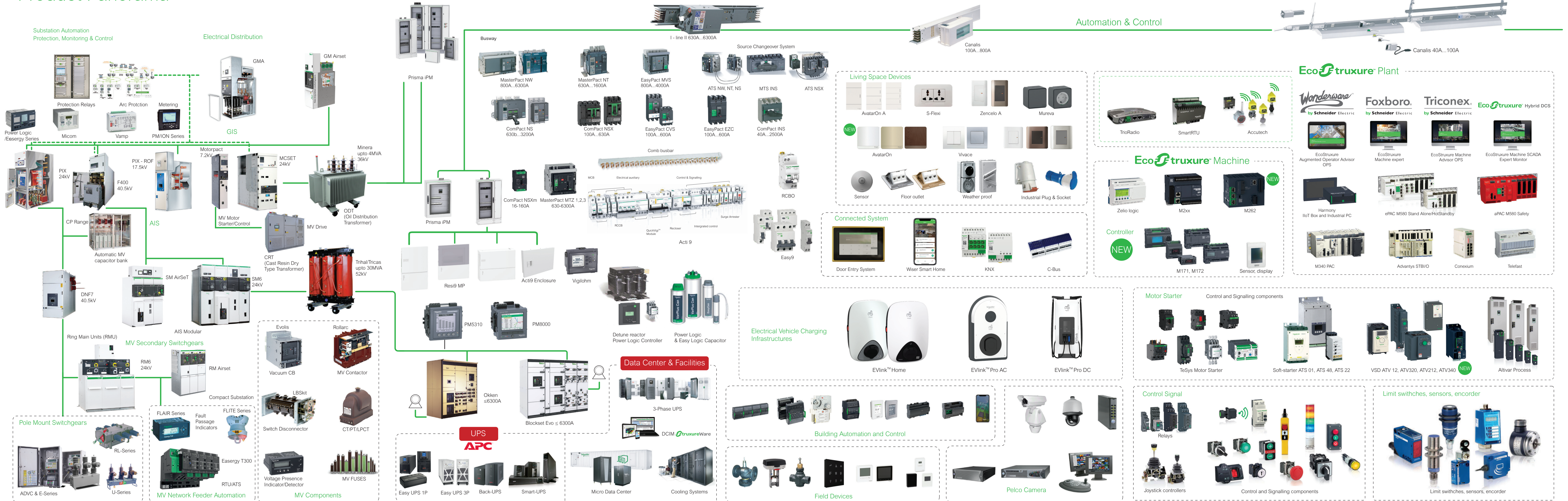
<https://www.se.com/vn/en/work/campaign/life-is-on/life-is-on.jsp>

Application product



Solution to automate wisely connected apartment with monitoring, control and management via smartphones, tablets, and web apps

Product Panorama



Schneider Electric at a glance

SE Global

- More than 180 years of history
- 2021 revenue 29 billions euro
- 43% of revenues in new economies
- 128,000+ employees in over 100 countries
- Offers integrated solutions across multiple market segments, including leadership positions in Automotive and eMobility Cloud & Service Providers, Commercial Real Estate, Data Centers, Electricity Companies, Facility Management Food & Beverage, Healthcare, Life Sciences, Machine Automation, Mining, Minerals and Metals, Motor Management, Power Management, Process Automation, Semiconductor Transportation, Water and Wastewater, EcoStrutture: Innovation At Every Level.
- With key product groups in various industries such as: Building Automation and control, Critical Power, Cooling and Racks, Industrial Automation and Control, Low Voltage Products and systems, Medium Voltage Distribution and Grid Automation, Residential and Small Business, Solar and Energy Storage, Software,...
- Owner of Energy Leaders' Education initiative which is up to 30 programs, including Laboratories for University, Go Green in the City, Solar Decathlon for student, Mt Energy University for both students and professionals, ...

Our mission

We are your digital partner for sustainability and efficiency, ensuring Life Is On, for homes, buildings, data centers, infrastructure and industries.

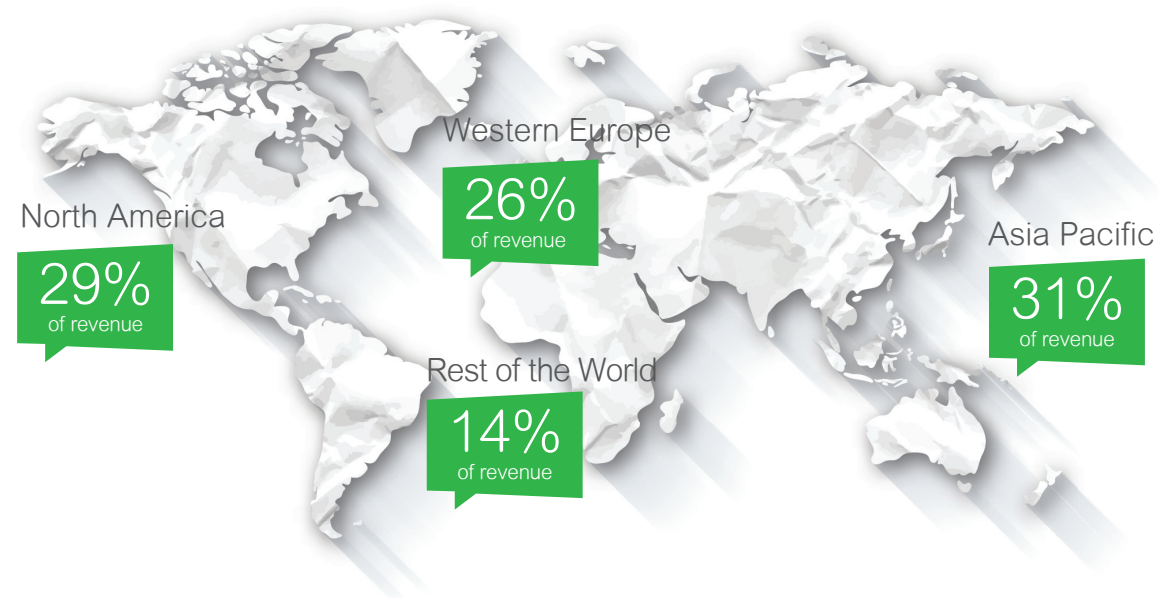
Schneider Electric's purpose is to empower all to make the most of our energy and resources, bridging progress and sustainability for all. We call this Life Is On.

Our mission is to be your digital partner for Sustainability and Efficiency.

We drive digital transformation by integrating world-leading process and energy technologies, end-point to cloud connecting products, controls, software and services, across the entire lifecycle, enabling integrated company management, for homes, buildings, data centers, infrastructure and industries.

We are the most local of global companies. We are advocates of open standards and partnership ecosystems that are passionate about our shared Meaningful Purpose, Inclusive and Empowered values.

Our global landscape



Schneider Electric Vietnam at a glance



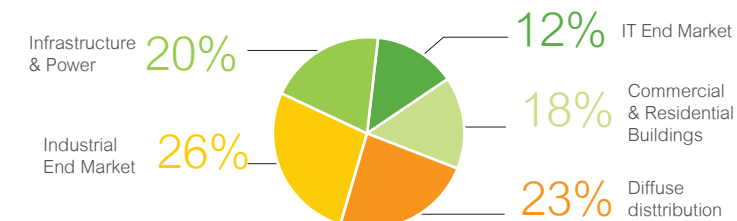
Only two brands operated in Vietnam

Schneider Electric

APC

OUR FIGURES

> Our sales breakdown by Market segment



> Our employees

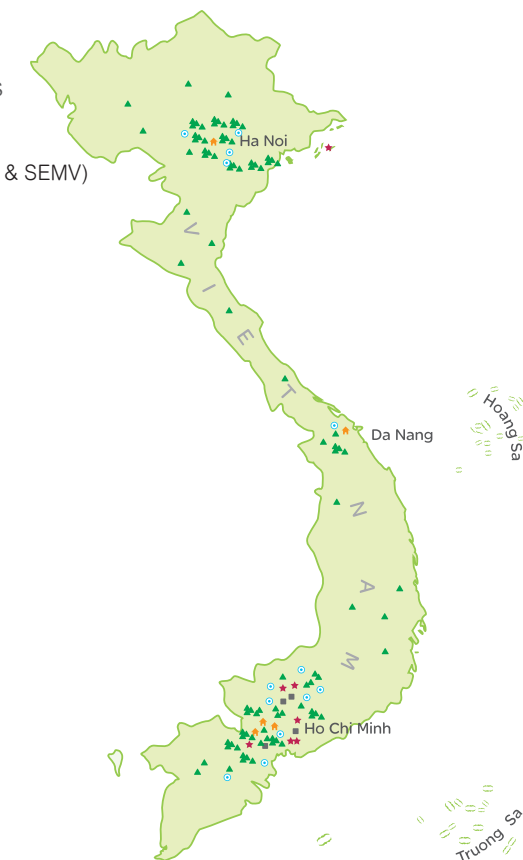
1509
Employee (SEVL & SEMV)

> Our offices

- 1 (HCMC)
- 1 (Danang)
- 1 (Hanoi)

> Our factories

1 (South)



AWARDS

- CIO/CEOs's Choice of Award, Best products – IDG
- Golden Dragon Award - VN Economist Times & MPI
- Best Electrical products and systems for construction - MOC
- Top 40 Green Valued Award - Saigon Times Group
- Tax Contribution Acknowledgement - General Department of Taxation
- Top 20 best places to work in Vietnam - Alphabe & Nielsen
- Award in recognition of 4 Individual member's contribution - HCM city People's committee
- Award in recognition of the company's contribution - HCM city People's committee
- Merit Certificate for the achievements in Energy Saving programs and Corporate Social Media activities for 20 years of business in Vietnam - Prime Minister

Acquired brands now operating under Schneider Electric

MGE
UPS SYSTEMS

CLIPSAL

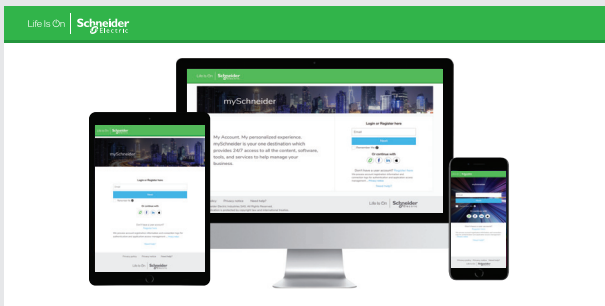
invenys

TELVENT

PELCO

Merlin Gerin

Useful tools for our customers



mySchneider: The Schneider digital portal offers tailored content for each channel partner.



<https://www.se.com/myschneider/>



Exchange: Digital community to share technology, solutions, and collaboration



<https://community.exchange.se.com/>



Download mySchneider App to receive 24/7 support from Schneider Electric



Download mySchneider Electrician App - The go-to app any electrician working with Schneider Electric



Download mySchneider Retailer App - The go-to app any retailer working with Schneider Electric



Useful links

campaign.schneider-electric.com/site/cooltoolsportal/

www.electrical-installation.org

www.schneideruniversities.com

www.vcampus.schneider-electric.com

Schneider Electric Vietnam

E-mail: customer care.vn@se.com
Website: www.se.com/vn/en/
Toll Free: 1800 58 58 58
<https://www.facebook.com/SchneiderElectricVN>

www.se.com/vn/en/

Hanoi

8th Floor, Vinaconex building
34 Lang Ha St., Dong Da Dist.
Tel: (024) 38 314 037
Fax: (024) 38 314 039

Danang

6th Floor, ACB Tower2
18 Bach Dang St., Hai Chau Dist.
Tel: (0236) 3 872 491
Fax: (0236) 3 872 504

Hochiminh

7th Floor, E-Town 1 building
364 Cong Hoa St., Tan Binh Dist
Tel: (028) 38 103 103
Fax: (028) 38 120 477

