Company Profile
We are Schneider Electric

We provide energy and automation digital solutions for efficiency and sustainability. We empower all to make the most of their energy and resources, ensuring Life Is On everywhere, for everyone, at every moment.
How can my grid recover immediately after a fault?

Schneider Electric has the answer!

We offer fully customizable, scalable solutions that enable customer to operate their networks reliably and efficiently, with improved visibility and unprecedented control. We have been making the most of energy for utilities, airports, seaports, telecom, and more.

Lanmark Projects:

- Vietnam: EVN Hanoi MV Under Ground Network, EVN NPC MV Overhead Network, Vung Ang 1 Thermal Power Plant, Tan Son Nhat Airport, Saigon High Tech Park, Tan Son Nhat Airport Terminal 2, Cam Ranh Airport Terminal 2, Da Nang Airport Terminal 2, Phu Bai Airport Terminal 2, Van Don Airport...
- USA: Eielson Air Force Base, Austin Energy, Jacksonville Electric Authority
- Netherlands: Stedin Power Company
- Denmark: DONG Energy
- France: Eneryo
- China: Three Gorges Dam
How can I optimize operational performance and profitability?

Schneider Electric has the answer!

As an expert in the Heavy Industries, Schneider Electric provides customized solutions which are safe and reliable with high level of productivity. From innovative power distribution solutions in large sites and harsh environment to SCADA and advanced controls, all of our solutions comply with international standards (IEC, ANSI/IEEE...), security and local requirements.

Landmark Projects:

- Vietnam: Su Tu Vang CPP, Chim Sao WHP, Moc Tinh WHP, Su Tu Trang WHP, Thang Long-Dong Do WHP, Thien Ung WHP
- USA: BP, Bitter Creek Pipelines, Cheniere Energy, NSTAR, Red Rock Distributing Denny Oil, Centre Point Energy
- UK: Petroplus
- China: Sinopec
- Australia: Queensland

- E-house for offshore and onshore, floating production storage and offloading units (FPSO)
- Complete & integrated security solutions
- Pipeline management
- Advanced control for electrical networks
- Energy management & control system (EMCS)
- Process automation
- Explosion proof switchgear
- E-houses
How can I reduce manufacturing interruptions and control power usage?

Schneider Electric has the answer!

Our solutions for Industry enhance productivity, flexibility, security, and traceability. We make the most of energy for manufactures with process in food and beverage, textile, automobile, electronics, packaging, pharmaceuticals, paper, etc.

Landmark Projects:

- Vietnam:
  - WWW Segment: Nha Trang Waste Water Treatment Plant, Thu Duc III Water Plant, Tien Hiep Water Plant, Duong River Surface Water Plant, Hau River Water Treatment Plant, Cau Do Water Plant, …
  - CPG Segment: Vinamilk, TH Milk, FrieslandCampina, Nestle, Unilever, P&G, Coca-Cola, Suntory-PepsiCo, De Hues, Japfa Comfeed, Olam, Sabeco, Longwell / Nestle Phin …
  - Industrial Manufacturing: Intel, Honda, Mercedes-Benz, Vinfast, Ansell, …
- Netherlands: Argisto
- Italy: Minipack-Torre, ACMA, Oleificio San Giorgio S.p.A
- Germany: Alpha Laser, Hassia Redatron, Buhmann Systeme

Power supply and distribution

Critical power

Utility management

Supervisory, engineering & Programming software

Site production data managment

Process automation

Machine control and monitoring

Supervisory, engineering & Programming software
How can I supply stable power and minimize energy wastage in my building?

Schneider Electric has the answer!

Our Solutions for industrial and commercial buildings reduce operating costs while still securing greater comfort and safety. We make the most of energy for office, commercial centers, supermarkets, industrial buildings, hospitals, museums, educational institutions, and etc.

Landmark Projects:

- Vietnam: Vinhome Grand Park District 9, Vincom Center Metropolis, Tay Ho View, Lotte Mall Ha Noi, Vietracimex 201 Minh Khai Building, The Song Vung Tau, Flamingo Cat Ba Hotel, D’Evelyn Beach Shilla Quang Nam Resort, Friendship Tower - HCMC, FPT Software, Hi - tech Park HCMC, 345 Doi Can Condotel, December Nha Trang Hotel, Hilton Garden Inn Danang Hotel, Citadine Ha Long, Pullman TMS Quy Nhon, Altara Quy Nhon, King Place 108 Nguyen Trai - Hanoi, Ariyana Beach Resort & Suite Danang, Festival Vung Tau Hotel - Novaland, Chou Hai Phong Hotel, Sea Star Ha Long, Techcombank Office Tower HCMC, Children Hospital 1-HCMC, Moerpick Hotel, Nova World Phan Thiet, Pullman Hai Phong Hotel & Resort, CMC Data Center, VNG Data Center, Cobi Tower HCMC, Mega Mall Series, Sojo Hotel Series (7 of total 70 sites), Big C Go Market series - Central Retail, Becamex Office Tower A9, Aqua City - Shopping mall, Saigon Center Renovation (Green Mark), Me Linh Point Renovation (Green Mark)
- USA: Genzyme Center, Merck Head office, Beaumont Hospital
- Canada: Héma-Québec
- UK: Peterborough and Stamford Hospitals, NHS Foundation Trust
How can I keep my server uptime 24/7/365?

Schneider Electric has the answer!

Our solutions for Data Centers and Networks simplify the entire data center life cycle from concept to commissioning. Not only do we make the most of data center physical infrastructure, we are the leading full-service data center solutions provider: from rack to row to room to building.

Landmark Projects:
- Australia: Port of Brisbane
- India: IBM India
- France: Grenoble Green Data Centre, Microsoft Technology Center

- Data Center Life Cycle Services
- StruxureWare for Data Centers (DCIM)
- Turn-key Data Center design and deployment
- Full portfolio of Reference Designs
- Fully available stock of data center components
How can I make my home safe, comfortable, and stylish?

Schneider Electric has the answer!

Our solutions for Residential are in daily touch with millions of users from the simple switch to the touch panel to control light, shutters and temperature. Our residential solutions are simple, efficient, green, safe, reliable, and with style.

Landmark Projects:

- Vietnam: The Vista, City Garden, Estella, Royal Tower, The Manor Central, Ciputra The Link, The K Park, Eco Park, Eco Green, Lux City, The Tresor, New Pearl, Park City, Madison Luxury Apartment, Condotel Panorama Nha Trang
- France: KNX system for designer Laurent Galle’s luxury condominium

MCB: Protect short circuit & over current
RCD: protect leakage current
SPD: protect leakage current

Wall switch & socket
Electrical Distribution
Floor switch & socket
Door communication
Home automation
Standalone automatic devices
Total safe housing solution:

Life Is On | Schneider Electric
How can I ensure business continuity while maintaining and upgrading critical assets?

Schneider Electric has the answer!

From a concept to the reinvention of your installations, on-premise or in the cloud, on-site or remotely, our passionate experts and partners in the field and digital services can help you maintain and upgrade critical assets, in order to make your operations safe, efficient, sustainable, and resilient.

Landmark Projects:

• Semi Conductors: Intel, Samsung
• Information Technology: VNTT
• Healthcare: Vinmec Ha Long International Hospital
• Building: Bitexco, Saigon Centre
• Power & Grid: Dong Nai PC, Phu My TPC
• Oil & Gas: NSRP, JPVC
• Industry Manufacturing: First Solar, Canon, Nestle, P&G
• Transportation: Tan Son Nhat & Noi Bai International Airport
On 2nd November, 2018, Schneider Electric Vietnam signed the Memorandum of Understanding with FPT Group – one of our first partners in Asia regarding developing and implementing the EcoStruxure technology platform under the witness of French Prime Minister Édouard Philippe and Vietnam Prime Minister Nguyen Xuan Phuc.

On May 23, 2022, Schneider Electric Vietnam announced the signing of a collaboration agreement with Tan A Dai Thanh Group - operate in the industry's field - technology - real estate market in Vietnam. Tan A Dai Thanh is focusing on developing the Smart Urban Area in the real estate field with the building digital solutions from Schneider Electric.

As part of this agreement, Schneider Electric Vietnam will cooperate with the Science & Technology Center of Tan A Dai Thanh to research and develop high-tech products and solutions for the Eco-Homes product line. Together, both parties will also develop solutions for Smart Urban Areas with detailed roadmaps for key urban projects of Tan A Dai Thanh.

Schneider Electric’s mission is to become a digital partner of partners in the goal of sustainable & effective development. This is an important part of mission and business development strategy of Schneider Electric in Vietnam.
Our 2025 sustainability commitments

With less than ten years left to reach the 17 United Nations SDGs, Schneider Electric has accelerated its impact and is making new, bold commitments to drive meaningful impact within the framework of its business activity. Such sustainability commitments and progress are fully integrated in the governance processes and bodies that design and execute the Group’s strategy internally and externally at every level from the Board of Directions to the operations.

2021 Recognitions

2021 Highlights

#1
World’s Most Sustainable Corporation in 2021 by Corporate Knights

3.92/10
Schneider Sustainability Impact score, outperforming 2021 3.75/10 target

347M
Tonnes of saved and avoided CO2 emissions for our customers since 2018

+4M
People have access to green electricity in 2021

71%
Highest Employee Engagement Index of all time

1,000+
Suppliers committed to the Zero Carbon Project

2030

- Reach net-zero operational emissions and reduction of Scope 3 emissions by 35% (versus 2017) as part of the Group's validated 1.5°C Science-Based Target (SBT)
- Consume 100% renewable electricity (RE100)
- Double energy productivity (versus 2005) (EP100)
- Switch to 100% electric cars (EV100)
- Provide access to energy to 100 million people

2040

Become carbon neutral on full end-to-end footprint by 2040 (full Scopes 1, 2, and 3), 10 years ahead of 1.5°C climate trajectory. This means that all Schneider Electric products will be carbon neutral by 2040 (using quality offsets)

2050

Engage with suppliers towards a net-zero CO2 supply chain
How can we share community responsibilities?

Our Development Focus

The Development megatrend addresses today’s energy paradox, in which world energy usage is ever-increasing, yet 1.1 billion people do not have access to electricity. We believe access to energy is a fundamental right, so we must act to provide energy in a way that is safe, sustainable, and responsibly managed.

Our responsibility doesn’t stop at deploying energy solutions. We must also cultivate innovative business models that promote economic development in rural areas. This includes entrepreneurship and engaging communities, collaborators, and non-profits through training, funding, and volunteering. Therefore, we developed offers and business models for our Access to Energy program, and collaborations via the Schneider Electric Foundation.

https://sdreport.se.com/en/development-highlights

What do we offer?

• Education: Ambitious vocational training programs in the electricity sector for underprivileged communities, providing access to energy in emerging countries
• Social innovation: Impactful projects supporting low-income families
• Awareness: Future-thinking and inclusive initiatives, raising awareness about the challenges of climate change

How do we do it?

• Meaningful actions: Local communities of volunteers to ensure that the initiatives take concrete shape in over 80 countries
• Cooperation: Partnerships with businesses, associations, collectives, and state authorities to develop initiatives and create synergies
• Advocacy: For initiatives driving impactful change to help close the energy gap

Access to education for disadvantaged people through vocational training in the energy field

Schneider Electric Vietnam and Schneider Electric Foundation continues to support in training of over 2,000 disadvantaged students per year in the Vocational Education especially in Energy related field. Over the years, Schneider Electric in collaboration with multiple NGOs (namely - IECD, ESF, ASSIST, GIZ, etc.), have continued to upgrade & equip well over 20 centres across multiple locations in Vietnam with state-of-the-art didactical equipment to enable the training of young people in Electricity, Automation, Energy Management, Software & Entrepreneurship.

Light it up - annual Initiative to bring Schneider Electric’s solar lamp, the Mobiya, to off-grid communities.

We started in December 2016 and launched with our partner Green ID a social project in An Giang province. Local women were trained in Basic Business Management technical skills. Since then more than 200 families have received a lamp and local women are managing the businesses, bringing them an additional income.

https://lightitup.schneider-electric.org
What else do We bring to you?

- Toll free hotline 1800 58 58 58 (8am to 5h30pm)
- A network of 37+ big partners nationwide
- “Replace First Ask Later” policy
- Online monitoring
- Online technical support
- 18-24 months warranty
- Extended warranty

4-5% of sales dedicated to R&D

Research & Development

- Frequent new product, solution & technical trainings
- Energy University
- Energy Leaders’ Education Program for University
- Electrical Installation Guide wiki

Customer Service Excellence

- Installation & Commission
- Technical training
- Service agreement
- On-demand maintenance
- End-of-life
- Installation assessment

Free value-added software

- Ecodial: LV Electrical design
- MyPact: MasterPact configuration
- Collaborative: a web portal help you increase efficiencies, decrease costly errors, and speed time to market for your project

Professional on-site engineering services

- Energy Audit and Measure
- Fix the basis
- Optimize through automation & regulation
- Monitor, Maintain & Improve
- EcoStruxure: integrated system architecture unifying the management of building, security and power

Training for customers

THE SONG - 5 STAR INTELLIGENT APARTMENT PROJECT

With Schneider Electric as trusted partner of An Gia Real Estate Group, Wiser Smart Home smart home solutions for representative apartments were provided at The Sóng Vung Tau project.

Designed to be a second home, The Sóng is intended to re-energize customers after stressful workdays. Wiser’s use of automatic control device and remote house management enhances the resort experience, fostering customer’s well-being.

Learn more Schneider Electric customer success stories here

https://www.se.com/vn/en/work/campaign/life-is-on/life-is-on.jsp

Solution to automate wisely connected apartment with monitoring, control and management via smartphones, tablets, and web apps

Wiser Smart Home
Schneider Electric at a glance

SE Global

- More than 180 years of history
- 2021 revenue 29 billions euro
- 43% of revenues in new economies
- 128,000+ employees in over 100 countries
- With key product groups in various industries such as: Building Automation and control, Critical Power, Cooling and Racks, Industrial Automation and Control, Low Voltage Products and systems, Medium Voltage Distribution and Grid Automation, Residential and Small Business, Solar and Energy Storage, Software...
- Owner of Energy Leaders’ Education initiative which is up to 30 programs, including Laboratories for University, Go Green in the City, Solar Decathlon for student, Mt Energy University for both students and professionals, ...

Our mission

We are your digital partner for sustainability and efficiency, ensuring Life Is On, for homes, buildings, data centers, infrastructure and industries. Schneider Electric’s purpose is to empower all to make the most of our energy and resources, bridging progress and sustainability for all. We call this Life Is On.

Our global landscape

North America
- 29% of revenue

Western Europe
- 26% of revenue

Asia Pacific
- 31% of revenue

Rest of the World
- 14% of revenue

Schneider Electric Vietnam at a glance

Only two brands operated in Vietnam

OUR FIGURES

- Our sales breakdown by Market segment
  - Infrastructure & Power: 20%
  - Industrial End Market: 26%
  - IT End Market Commercial & Residential Buildings: 18%
  - Diffuse distribution: 12%

- Our employees
  - 1509 Employee (SEVL & SEMV)

- Our offices
  - 1 (HCMC)
  - 1 (Danang)
  - 1 (Hanoi)

- Our factories
  - 1 (South)

AWARDS

- CIO/CEO’s Choice of Award, Best products – IDG
- Golden Dragon Award - VN Economic Times & MPI
- Best Electrical products and systems for construction - MOC
- Top 40 Green Valued Award - Saigon Times Group
- Tax Contribution Acknowledgement - General Department of Taxation
- Top 20 best places to work in Vietnam - Alphabe & Nielsen
- Award in recognition of 4 Individual member’s contribution - HCM city People’s committee
- Award in recognition of the company’s contribution - HCM city People’s committee
- Merit Certificate for the achievements in Energy Saving programs and Corporate Social Media activities for 20 years of business in Vietnam - Prime Minister

Acquired brands now operating under Schneider Electric

M GE

TELVENT

PELCO

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Useful tools for our customers

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<tr>
<th><strong>mySchneider</strong></th>
<th>Exchange: Digital community to share technology, solutions, and collaboration</th>
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<tr>
<td>The Schneider digital portal offers tailored content for each channel partner.</td>
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<td><a href="https://www.se.com/myschneider/">https://www.se.com/myschneider/</a></td>
<td><a href="https://community.exchange.se.com/">https://community.exchange.se.com/</a></td>
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**Useful links**

- campaign.schneider-electric.com/site/cooltoolsportal/
- www.electrical-installation.org
- www.schneideruniversities.com
- www.vcampus.schneider-electric.com

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https://www.facebook.com/SchneiderElectricVN  
www.se.com/vn/en/

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18 Bach Dang St., Hai Chau Dist.  
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7th Floor, E-Town 1 building  
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