



# Statement of Work

# Modular Battery Recycling Service

Type of Service

Battery Service

## 1.0 Executive Summary

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The Schneider Electric Critical Power and Cooling Solutions (CPCS) Modular Battery and Recycling Service provides the required modular batteries, waste battery collection and the proper recycling of the waste battery modules for Symmetra, Symmetra PX, Symmetra LX and Smart-UPS VT.

Included in the Modular Battery and Recycling Service is the shipment of the waste batteries to an approved battery recycling center, where the battery assemblies are reduced to base materials in accordance with federal, state and local environmental regulations.

The Modular Battery and Recycling Service provides the following:

- Ability to purchase the required amount of battery modules
- Relocation of the waste batteries to the shipping location
- Palletize the waste batteries for shipment
- Removal and trucking of the waste batteries to an approved recycling center location
- Environmental regulatory compliant battery recycling

The Modular Battery and Recycling Service is the perfect solution for customers still wanting to replace their modular batteries themselves, but not wanting to deal with the hassle of getting rid of the waste batteries. The Modular Battery and Recycling Service empowers the customer to act 'green', knowing their waste batteries will not end up in some landfill, as they are removed and recycled in accordance with required regulations.

## 2.0 Features & Benefits

Features	Benefits
Easy to order	One single order item number includes the batteries and the battery recycling all at a fixed cost.
Schneider Electric CPCS Approved Batteries	Buy with the confidence of knowing you are purchasing the same high quality level batteries that were specifically designed to produce maximum run time for your system, directly from the manufacturer.
Environmental Regulatory Compliant Battery Removal and Disposal	Guarantees the removal, trucking and recycling of batteries adhere to all federal, state and local environmental regulations.
Flexible Service Scheduling	On site delivery of the batteries and scheduling of the battery recycling service are coordinated to suit the customer's needs.
Battery Recycling Certificate	Provides the customer with a certificate of record identifying the waste batteries were disposed of in accordance with federal, state and local regulations.

### 3.0 Details of Service

The Modular Battery and Recycling Service provides the batteries, removal and recycling of the batteries. The specific activities of this service are listed below:

Service Deliverables	
Activities	Description
Coordinate Battery Shipment	Schneider Electric CPCS will confirm the battery type and quantity ordered, along with the ship to address, shipment date and any special site conditions. Schneider Electric CPCS will also track the shipment and confirm shipment delivery.
Customer Site Arrival	Schneider Electric CPCS will coordinate the time and date of the Schneider Electric CPCS Service Partner arrival at the customer site and the Schneider Electric CPCS Partner will arrive on site as scheduled and coordinate the removal of the waste batteries and any special requirements with the appointed customer resource.
Waste Battery Relocation, Shipment Preparation and Transit	Schneider Electric CPCS Partner will relocate all waste batteries from the UPS System location to the customer's shipping dock Schneider Electric CPCS Partner will palletize the waste batteries for shipment, and load them onto the shipping truck. Schneider Electric CPCS Partner will ship the waste batteries to the approved recycling location.
Battery Recycling	Schneider Electric CPCS ships depleted batteries to approved battery recycling locations, where the battery assemblies are reduced to base materials and then reintroduced back into the manufacturing process in accordance with federal, state and local regulations.
Battery Recycling Certificate	Schneider Electric CPCS will provide the customer with a certificate of record identifying the waste batteries were disposed of in accordance with federal, state and local regulations.

## 4.0 Assumptions

The successful performance of the tasks defined in this Statement of Work is based on the following key assumptions, which are agreed to by Schneider Electric CPCS.

- This is a standardized fixed price service and only applies to customer locations with standard site and product access. Any special site conditions that may prevent the successful deployment of this service, such as no truck access, no loading dock, no elevator access, no inside moving equipment, etc., may require a custom quote contact Schneider Electric CPCS sales, prior to placing a purchase order (PO).
- All services performed on-site by CPCS will be executed during normal business hours. Should different scheduling be required, please contact your Schneider Electric CPCS sales representative for a custom quote.
- All services are performed on-site by certified Schneider Electric CPCS service personnel or partners
- The Modular Battery and Recycling Service is only applicable to Schneider Electric CPCS systems using APC sealed lead acid battery modules. Please contact your Schneider Electric CPCS sales representative for any other non-modular battery replacement applications.
- Minimum replacement requirements do apply and vary depending on system type.
- The customer will provide a suitable path to move the batteries within the building
- The WMBSYB price is all inclusive, except In North America, where the shipment of the new battery modules is not included in the WMBSYB price. North American customers will be charged separately for standard dock to dock shipment of the new battery modules.
- Customers wanting their new battery modules to be delivered directly to the UPS System location instead of dropped at the dock are advised to upgrade the shipping terms to 'inside delivery' and specify this on the PO. The customer will be charged separately for inside delivery and recognizes inside delivery as a significant shipping cost upgrade.
- The system must be kept in an environment that adheres to manufacturer defined specifications.
- The customer understands this service only provides the modular batteries, site removal of waste modular batteries and the recycling only. For a full service modular battery replacement service, please contact your certified Schneider Electric CPCS sales representative.
- The end user must call into our technical support department to arrange for recycling of the modular batteries.

The following items **are not included** in the scope of this service:

- Removal of non-APC batteries
- Removal of modular batteries from the APC by Schneider Electric system
- Battery Installation
- Non APC Equipment
- Wet Cell Batteries
- Support for third party equipment

## 5.0 Scope of Responsibility

The items stated here are responsibilities of both Schneider Electric CPCS and the customer.

### 5.1 SCHNEIDER ELECTRIC CPCS RESPONSIBILITIES

- Meet the pre-determined scheduled service date
- Perform all of the modular battery and recycling service activities listed in this Statement of Work (SOW)
- Ship waste batteries replaced during the on-site intervention to recycling center
- Recycle batteries in accordance with federal, state and local regulations
- Provide the customer with recommendations regarding any action items not included in the SOW

### 5.2 CUSTOMER RESPONSIBILITIES

- Prior to order, inform Schneider Electric CPCS Sales of any special site conditions that could prohibit the successful execution of this standardized service, i.e., security clearance, site access requirements, unions, no truck access, no loading dock, no elevator access, etc.
- Once agreed upon with Schneider Electric CPCS Sales, acceptable special site conditions must be clearly identified on the customer PO
- Provide dates and times when the scheduled work can be performed
- Provide a suitable location for the receipt of the required battery shipment. If batteries cannot be shipped to a loading dock, customer must upgrade shipment terms to 'inside delivery' on the PO.
- Facilitate site access for Schneider Electric CPCS service personnel and provide on-site point of contact
- Provide a suitable path within the building to relocate the waste batteries from the UPS/Battery system location to the dock.

## 6.0 Project Work Details

The project work details listed below are provided by Schneider Electric CPCS for the customer with regard to service date, place and completion criteria.

### 6.1 SCHEDULE

Actual set dates will be discussed and approved between Schneider Electric CPCS and the customer.

### 6.2 LOCATION

The location of this service will be on-site and will be agreed to by Schneider Electric CPCS and the customer prior to the service delivery.

### 6.3 COMPLETION CRITERIA

Schneider Electric CPCS is expected to have finished its written duties when any of the following occurs:

1. Schneider Electric CPCS completes all the tasks described in Section 3.0 of this SOW.
2. This service and Statement of Work are terminated for other reasons within the Schneider Electric CPCS Customer Agreement.

## 7.0 Terms and Conditions

APC standard Terms and Conditions apply.

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