EcoXpert™ Partner Program

A trusted network of innovation for smarter buildings

schneider-electric.com/ecoxpert
Innovation At Every Level

The world’s megatrends are driving technology demands that will become vital to the future of your business.

At Schneider Electric, we constantly look beyond the norm to provide innovative solutions that meet these demands, both in technology and in the way we do business. That’s why we partner with only the finest technology companies in the world.

EcoXpert™ Partner Program

Working with partners we trust is as important to us as it is to our customers. An EcoXpert is a Schneider Electric partner company that is trained and certified on EcoStruxure™, our open, interoperable, IoT-enabled system architecture and platform, as well as on Wiser, our connected technology for homes.

**URBANIZATION**

2B
more people inhabiting newly developed cities by 2050

**DIGITIZATION**

50B
more connected devices by 2020

**INDUSTRIALIZATION**

50%
more energy consumption from buildings by 2050
Trained and certified by Schneider Electric, EcoXperts are equipped with in-depth knowledge to optimize building control, operational efficiency, and energy management.

The EcoXpert program enables smarter buildings, more reliable infrastructures, and optimized energy efficiency.

Megatrend sources: United Nations, DESA - Cisco - IEA
Choose Your Trusted Partner

A global program with local support no matter where you are
- 3,000 EcoXperts
- 40 countries
- 1 worldwide network

EcoXpert partners share our vision to become the world’s leading network of expertise in our industry, pioneering the future of intelligent buildings and the Internet of Things.
Choose Your Trusted Partner (Cont.)

Exceeding expectations

- Certified network of technology providers
- Award-winning technologies and solutions
- Reduced costs and risk
- A partnership committed to the longevity of your success
- Unparalleled support behind the strength of Schneider Electric

Not your average partner program

An extension of Schneider Electric, EcoXperts deliver on some of our customers’ biggest pain points:

- Specialized training to resolve your most critical challenges
- Connected expertise to enable cost-effective, all-in-one solutions
- Connected technology with Schneider Electric’s industry-leading offer portfolio to deliver best-in-class services and solutions
Choose Your Trusted Partner (Cont.)

Excelling in their given fields of expertise, EcoXperts employ some of the highest competencies in the industry.

Certifications
Expert competency and customer commitment from a trained and certified technology partner
- Building Management Systems
- Critical Power
- Light & Room Control
- Data Connectivity
- Connected Power
- Home & Small Business
- Substation Automation

Specializations
Advanced training on the criticalities faced by customers — and the solutions that resolve these industry challenges

Healthcare  Data Centers  Hotels  Real Estate
Goralska Residences Hotel: Light & Room Control
EcoXpert, Solided, enables this 4-Star suite hotel to take the guest experience to a new level through integrated building automation, KNX and homeLYnk solutions from Schneider Electric