Become an EcoXpert™ Partner

A trusted network of innovation for smarter buildings

schneider-electric.com/ecoxpert
Pioneering the future of intelligent buildings

There is no escaping it. Our world’s megatrends are affecting business operations.

These trends mean that the demand for high-performing buildings is growing, while energy mandates and environmental regulations are becoming more stringent than ever before.

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<tr>
<th>URBANIZATION</th>
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<td>2B</td>
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<td>more people inhabiting newly developed cities by 2050</td>
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<th>DIGITIZATION</th>
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<td>50B</td>
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<td>more connected devices by 2020</td>
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<th>INDUSTRIALIZATION</th>
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<tr>
<td>50%</td>
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<td>more energy consumption from buildings by 2050</td>
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Pioneering the future of intelligent buildings (Cont.)

They also bring new opportunities for smarter, integrated, and more efficient solutions.

An EcoXpert is a Schneider Electric partner company that is trained and certified on EcoStruxure™, our open, interoperable, IoT-enabled system architecture and platform, as well as on Wiser, our connected technology for homes.

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**ELECTRIC**

- 2x faster electricity growth than energy demand by 2020

**DIGITIZED**

- 20x more connected devices than connected people by 2020

**DECARBONIZED**

- 82% more economic potential in buildings through energy management

**DECENTRALIZED**

- 70% of new capacity additions will be renewables by 2040
Pioneering the future of intelligent buildings (Cont.)

Innovation At Every Level

Through the EcoXpert program, our partners have access to industry-leading technology that drives business growth.

Simple architectures that connect customers to data and services, enable seamless integration, and position our solutions as differentiators in the market.

Megatrend sources: United Nations, DESA · Cisco · IEA
Join a community of certified innovators

When you become part of our EcoXpert program, you gain access to more innovation and more business opportunities. It’s a trusted community of certified innovators that will help you unleash your growth potential.

A global program with local support no matter where you are

- 3,000 EcoXpers
- 40 countries
- 1 worldwide network

Our mission is to connect expertise, ignite growth, and enable success for our EcoXpert partner companies.
Join a community of certified innovators (Cont.)

Unleash your growth potential

Grow your business. Leverage Schneider Electric’s industry-leading offer portfolio to broaden the bid scope.

Improve your hit rate. Collaborate with other EcoXperts for innovative solutions that win new opportunities.

Maximize your margin. Gain competitive edge with tested, validated, and documented technologies and solutions.

Differentiate yourself. Rise above the competition through co-branding and co-marketing initiatives.

Improve employee talent. Increase employee retention and decrease onboarding time through a comprehensive training and certification process.

Minimize engineering and commissioning time. Access the tools you need to optimize integration of third-party systems.

Capture new market share. Rely on the support of Schneider Electric at every turn of your expansion.

Partner differentiation
Partner profitability
Partner satisfaction
Partner led
A truly certified experience
Through tiered competency training paths, your employees gain the industry knowledge and skill sets needed to enable smarter buildings, more reliable infrastructures, and optimized energy efficiency.

Certifications
Offering seven competency tracks with two certification levels: Certified EcoXpert or Master EcoXpert
- Building Management Systems
- Critical Power
- Light & Room Control
- Data Connectivity
- Connected Power
- Home & Small Business
- Substation Automation

Specializations
Advanced training on the criticalities faced by customers — and the solutions that resolve these industry challenges

- Healthcare
- Data Centers
- Hotels
- Real Estate
Goralska Residences Hotel: Light & Room Control

EcoXpert, Solilled, enables this 4-Star suite hotel to take the guest experience to a new level through integrated building automation, KNX and homeLYnk solutions from Schneider Electric.