

Trends shaping the hotel sector

The hospitality industry is undergoing a transformative evolution, brimming with both risks and incredible growth opportunities.

With evolving guest expectations, technological advancements, and the growing importance of decarbonization initiatives, the global hotel landscape is experiencing a paradigm shift. However, it's worth noting that labor shortages and cost volatility continue to exert additional pressure on the industry. These powerful forces are challenging traditional hospitality models.

Our promise

At Schneider Electric[™], we are dedicated to empowering hotel owners and operators to achieve the highest standard of service. We provide tailored solutions that address your existing challenges and adapt to those yet to come.



We take hoteliers places with purpose and personalization

We forge partnerships with hoteliers so they can focus on what matters most – the guest. We design, modernize, and optimize your entire hotel system, from compelling experiences to cost savings and zero-carbon emissions today.

Our philosophy revolves around delivering outcomes that truly matter. By embracing digitization and electrification, we help hotels become more Sustainable, Resilient, Efficient, and People-centric.

With Schneider Electric as a trusted advisor, you can confidently navigate the evolving hospitality industry while unlocking the full potential of your hotel.



(Click on each to learn more)

for sustainable

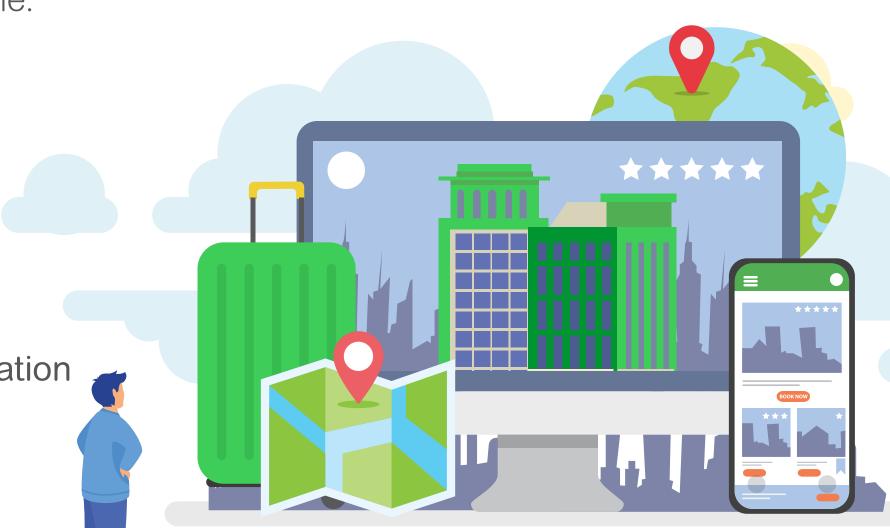
operations

Enable more electric and digital hotels

EcoStruxure™ for Hotels unifies disparate systems and connects guest rooms to electrical systems, building automation, and beyond for **enhanced performance** and a **seamless experience**. Supported by an integrated range of **consulting**, **field**, **and digital services**, we help you do more with less across the entire lifecycle.

EcoStruxure for Hotels solutions

- Guest room management
- Integrated building operation platform
- Power and infrastructure operation
- Energy asset and maintenance services optimization
- Sustainability and decarbonization strategies
- eMobility infrastructure and services
- IT management



Operational advantages

Discover more about integrated hotel solutions.

Learn more

The sustainability imperative

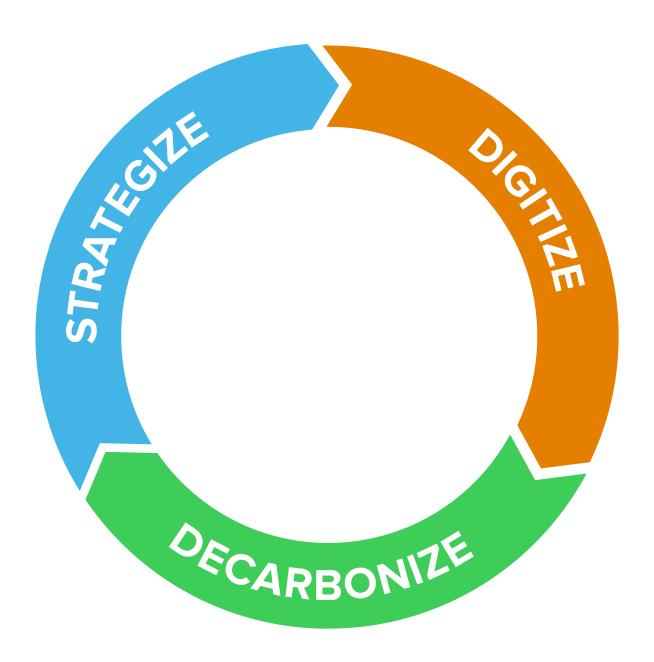
Hotel guests are keenly aware of global warming. 87% of travelers want to travel sustainably and may deliberately stay in chains that demonstrate a genuine commitment to CO₂ emission reductions.1

Decarbonizing operations is no longer a "nice to have" but a "must do" – in the minds of both shareholders and guests. However, sustainability can only be effective and potentially drive future growth as part of a long-term vision and strategy.

From strategy to realization

Hotel owners and operators are in a race to net-zero, and we can support it with our 3-step process to net-zero:

- 1. Strategize
- 2. Digitize
- 3. Decarbonize



(Click on each to learn more)

Integrated solutions

for sustainable

operations

¹ UNWTO (2008), Climate Change and Tourism – Responding to global challenges

Integrated solutions for sustainable operations

Our open and future-proof **EcoStruxure for Hotels** architecture connects and integrates easily with all hotel systems. This is an example of how our innovative technologies come together to enhance guest and staff experience.

Connected Room Solutions

 Memorable guest experiences enabled by seamless in-room connectivity that goes above and beyond the familiar

Learn more

EcoStruxure for eMobility

 Owners can offer charging services to satisfy the growing demand from guests without impacting the building's continuity of service

Learn more



Guest Room Expert

 Facility staff can better anticipate and provide personalized service, comfort, and convenience from check-in to check-out

Learn more

EcoStruxure Building Operation

- Developers can use simple integration between mechanical, electrical, and guest room systems to reduce engineering and commissioning, accelerating time to market
- Single source of truth for all stakeholders for asset management and resource data

Learn more

With differentiated value...

We take hoteliers places with purpose and personalization



Trusted advisor to leading brands

We deliver value and results across the globe supported by segment sales and solution specialists.



End-to-end solutions

We design, modernize, and optimize your entire building systems infrastructure, from the guest room to electrical systems, building automation, and beyond.



Expertise in sustainability and energy management

We can help support your journey from strategy to implementation through digitization and decarbonization.



Full lifecycle support

We help you do more with less across the entire lifecycle, from single property to enterprise, with solutions that address your existing challenges and adapt to those yet to come.



Digitization

Our digital technologies unify disparate systems and connect them to the people that matter the most.



Top class execution

Through our global network of specialized partners, we help you achieve the highest standard of service.



To learn more about Schneider Electric's Hotels of the Future, visit:

se.com/hotels













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