Grow your business and connect to the partner ecosystem

For contractors

se.com/contractors

Life Is On

Schneider Electric
Addressing your business challenges and needs

Challenges

In an ever-changing environment, the demands on your business are constant and diverse:

• How to shorten processing time after product selection?
• Exceeding customer expectations.
• Staying informed and up to date under any situation.

Digital self-service helps your business improve flexibility and productivity, allowing you to quickly adapt to customer needs.

Needs

More productive, innovative and cost-efficient solutions to pitch impactfully to my customers.

Trusted partner needed to ensure smoother project delivery.

Connect with other partners to draw on their knowledge and expertise for efficient solution execution.
Helping you exceed customer expectations

Increase productivity using our 4-step digital approach. Anytime, anywhere.

- End-to-end 24/7 self-service
- Easy and fast access to market and technical information
- Personalized digital experience
- Dedicated expert support
End-to-end 24/7 self-service
End-to-end digital ecosystem for MV and LV offers

Get an advantage through every phase with our complete suite of software and tools for contractors.

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<tr>
<th>Select and Quote</th>
<th>Design and Calculate</th>
<th>Test and Commission</th>
<th>Operate and Maintain</th>
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<tr>
<td>CanBRASS</td>
<td>EcoStruxure Power Design – Ecodial</td>
<td>EcoStruxure Power Commission</td>
<td>EcoStruxure Facility Expert</td>
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<tr>
<td>Design and quotation software for the Canalis busbar trunking system.</td>
<td>Calculate and measure electrical installation and associated costs, while minimizing operating constraints during the design phase of your project. This software comes with versions adapted to local standards and regulations.</td>
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<td>Cloud-based software and app with a digital logbook feature that enables panel builders and contractors to collaborate with official documentation, anytime and anywhere.</td>
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<td>EcoStruxure Power Build - Contractor</td>
<td>EcoStruxure Power Build – Rapsody</td>
<td>EcoStruxure Power Device</td>
<td>EcoStruxure Facility Advisor</td>
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<tr>
<td>Configuration and quotation tool dedicated to contractors</td>
<td>Configuration and quotation software for Prisma, the low-voltage electrical switchboard for commercial buildings.</td>
<td>Get real-time notifications and perform control operations on low- and medium-voltage devices to ensure safe operations and efficient maintenance, all from the palm of your hand with this free mobile app.</td>
<td>Detect abnormalities to make data-based decisions, examine all events in performance reports, receive recommendations from experts.</td>
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<tr>
<td>Industrial Secure Power Selector</td>
<td>Electrical Calculation Tools</td>
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<tr>
<td>Whether you’re looking for a catalog reference or configurable product, this tool will help you save time to find solutions and compatible accessories.</td>
<td>Leverage this suite of online tools for a quick protection device selection, selectivity checking, and cable calculation. Perfect for designing a new installation, expanding an existing one, or doing maintenance.</td>
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More details at [se.com/contractors] and my Schneider Contractors Portal.
Select tools

### Mobile Apps

- **mySchneider app**
  - Access to the mobile catalog, 24/7 support and tailored services

### On the web

- **Website**
  - Access to e-catalog, and services
- **CAD library**
  - Search in Product documentation and software downloads
- **mySchneider Portal**
  - Once registered, access business opportunities, resources and services
Quote and Order

- Produce accurate quotations, providing a fast response to your customers.
- Generate a bill of materials and produce all the documents required for your project response to your customers.

mySchneider Portal

- Get personalized tools, training, resources and services
Test and Commission tools

- Access to technical support, videos and documents.
- Find information on product installation.
- A technical self-service portal to provide your customers with after-sales care.
- Keep documents organized for Factory Acceptance and Site Acceptance Test. Facilitate access for your customers by keeping track of their installed base.

mySchneider Portal

Register, get resources and technical support for installation and commissioning.

EcoStruxure Power Commission

Calculate and measure electrical installation and associated costs, while minimizing operating constraints during the design phase of your project. This software comes with versions adapted to local standards and regulations.

Link
Easy and fast access to technical information
Find the product information you need, quickly and accurately.

In three easy steps.

1. Select your range
2. Select your product
3. Compare products
Latest trends

Get inside knowledge on the latest technical info, to stay ahead of the competition.
Personalized digital experience
A personalized digital experience for Contractors.

Register as a contractor on SE.com to gain instant access to exclusive content, tools, and business services.

- **Customized resources**: according to your activity and preferences
- **Level-up your skills**: online product and business training to enhance and grow your knowledge.
- **Stay informed** about the latest trends and opportunities for your industry.
As part of our two-tier EcoXpert program you are recognized by your Customers as the specialist in your domain and are regularly upskilled to service the latest MV and LV systems and connected devices.

As our selected partner and ambassador of Schneider Electric sales force, you endeavor to promote, resell or execute Schneider Electric Life Cycle Services to end-users and make easy and quick quotation for your customers.

Become an expert trained and certified to maintain the availability and durability of electrical distribution installations with field and digital services.

You are identified by your customer a trusted advisor on how to enhance power availability and prevent unexpected failures of electrical installation.

**Certified**

Resell Schneider Electric’ offer.

- Safe of modernization, maintenance and spare parts services
- All service offers are performed by Schneider Electric’s field service representatives

**Master**

Experts authorized to resell and trained to perform specific service offers.

- Perform preventive and corrective maintenance on Low Voltage and Medium Voltage with Schneider Electric tools and procedures
- Supply spare parts kits for Low Voltage, Medium Voltage and protection relays equipment
- Provide and install modernization solutions (ECOFITTM) with type tested and pre-engineered solutions
- Benefit from Remote Expertise technology to be supported on site by Schneider Electric.
- Upgrade installation with sensors and connectivity on MV and LV installation
- Provide thermal monitoring and asset management digital services

Discover more services we share with our partners
Dedicated expert support
Dedicated expert support center

Anytime, anywhere. Experience the benefits of Schneider Electric specialists, there for you.

• Commercial support
• Technical expertise
• Project specific support

For dedicated support go to: www.se.com/en/en/work/support/country-selector/contact-us.jsp