Become an EcoXpert™ Partner

One Program. One Network. Endless Opportunities.

se.com/ecoxpert
Accelerate the digital transformation in a more sustainable world
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There is no escaping it. Our world’s megatrends are affecting business operations.

These trends mean that the demand for high-performing buildings is growing, while energy mandates and environmental regulations around decarbonization and sustainability are becoming more stringent than ever before.
Today's megatrends

<table>
<thead>
<tr>
<th>URBANIZATION</th>
<th>DIGITIZATION</th>
<th>INDUSTRIALIZATION</th>
</tr>
</thead>
<tbody>
<tr>
<td>2B</td>
<td>50B</td>
<td>50%</td>
</tr>
<tr>
<td>More people inhabiting newly developed cities by 2050</td>
<td>More connected devices by 2050</td>
<td>More energy consumption from buildings by 2050</td>
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</tbody>
</table>

EcoXpert™ partners digitize and electrify our world for a more sustainable future.

<table>
<thead>
<tr>
<th>SAVE</th>
<th>ELECTRIFY</th>
<th>DECARBONIZE</th>
</tr>
</thead>
<tbody>
<tr>
<td>30-50%</td>
<td>2X</td>
<td>40%</td>
</tr>
<tr>
<td>Target savings for every renovation or new build leveraging digital energy solutions</td>
<td>Consumption of electricity in the next 20 years needs to be combated with a migration to electric energy</td>
<td>Decarbonized energy generation by 2040 by ensuring carbon neutral energy sources, renewables and storage</td>
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</table>

Delivering Innovation At Every Level

Certified on EcoStruxure, EcoXperts employ some of the highest levels of competency in the industry, delivering integrated building control, reliable power management, and efficient energy solutions to customers all over the world.

Electrifying & Digitizing for Sustainable

• Power
• Building
• Grid

• Homes
• Buildings
• Industries
• Data Centers
• Infrastructures

An EcoXpert is a Schneider Electric partner company that is trained and certified on EcoStruxure™, our open, interoperable, IoT-enabled system architecture and platform.

Accelerate the digital transformation in a more sustainable world
Innovation At Every Level
Most sought-after expertise in the industry
Our global footprint
Unleash your growth potential
mySchneider Partner Portal
Partnerships of the Future
Most sought-after expertise in the industry
Most sought-after expertise in the industry

11 EcoXpert Certifications
Expert competency and customer commitment from a trained and certified technology partner.

6 EcoXpert Specializations
Advanced training on the criticalities faced by customers — and the solutions that resolve these industry challenges.

Discover the EcoXpert certifications and specializations
Discover success stories

Building & Residential Automation
Grid and New Energy Landscape
Power Distribution & Management
Healthcare
Hotels
Real Estate
Data Centers
Retail
Life Sciences

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Partnerships of the Future
A global program with local support

Unique in industry, the award-winning EcoXpert program offers an esteemed partnership between Schneider Electric and a truly global, cross-expertise ecosystem of solution providers.

~4,500 EcoXpert Partners
80 Countries
1 Worldwide Network
The Channel Company's CRN Partner Program Guide recognizes an elite subset of companies that offer solution providers the best partnering elements in their channel programs. EcoXpert has recognized as a 5-star partner program for six years running.
Unleash your growth potential
Unleash your growth potential

Today’s trends also bring new opportunities for smarter, sustainable and more efficient solutions.

Schneider Electric’s EcoXpert Partner Program is designed to help you—our partners—differentiate yourself in the market, increase profitability, and grow your business by embracing these opportunities to pioneer the future of intelligent buildings and the Internet of Things.
Partners can unleash their growth potential
Differentiate yourself in a competitive market, increase profitability, and grow your business

Capture More Market Share
Grow your business and elevate your expertise
• Certified network of technology providers
• Industry-leading technologies and solutions
• Reduced cost and minimized risk
• Expert design, engineering, installation, and maintenance
• A partnership committed to the longevity of your success
• Unparalleled support backed by the strength of Schneider Electric

Gain Sustainability Recognition
Decarbonize your activities – and – your customers’ operations
• Be recognized as trusted sustainability advisor
• Position yourself at the forefront of decarbonization solutions
• Optimize cost, energy savings, and operational efficiencies
• Help your customers achieve sustainability ambitions
• Enable ROI and pay-back estimations
• Upskill through comprehensive training and certification paths

All through a global ecosystem of trained and certified expertise in the installation and integration of the EcoStruxure architecture and platform.

“The EcoXpert certification is a true differentiator in a very competitive market. It is a symbol of our expertise, which our customers have grown to rely on.”
— Mr. Tan Tong Chow
Managing Director, IG Solutions
Master-level Light & Room Control EcoXpert
mySchneider is your one-stop-shop digital experience

All your tools, resources, and features in a single location
Your preferred entry point into the Schneider Electric digital ecosystem

- Customizable interface to focus on your individual business priorities
- Quick access to multiple features with Single Sign On for a smoother experience
- Dedicated EcoXpert resources updated regularly
- Immediately benefit from new features and services when released
- Simplified introduction to Schneider Electric for new employees

Manage your relationship and your business with Schneider Electric.
Access advanced features, training, services, and communities.
Reach your EcoXpert digital benefits and exclusive content in a single portal.
Simplify your journey, increase your efficiency, grow your business.

Log into mySchneider and explore new possibilities.
EcoXperts exemplify Partnerships of the Future

Simplified
User experience and usability
- Ease of use to increase connectivity
- Products for all stages from Capex to Opex
- Sustainability made easier

Open
Communities and solutions
- An open partner ecosystem
- Interoperable architectures
- Local expertise with a global reach

Digital
Purpose for a positive change
- Digital intelligence for resilient operations
- An enabler for services
- Increased efficiency with lifecycle software
Join an esteemed network of certified solution providers who share our mission to deliver smarter, more efficient, and more sustainable solutions to our shared customers.

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