



Become an EcoXpert™ Partner

One Program. One Network. Endless Opportunities.

se.com/ecoxpert

Life Is On

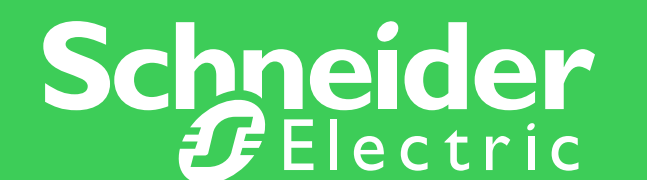


Table of Contents



Accelerate the digital transformation in a more sustainable world

Accelerate the digital transformation in a more sustainable world.

There is no escaping it.
Our world's megatrends are affecting business operations.

These trends mean that the demand for high-performing buildings is growing, while energy mandates and environmental regulations around decarbonization and sustainability are becoming more stringent than ever before.



Today's megatrends

37% **CLIMATE**
of global CO₂
emissions come from
buildings

90% **FINANCIAL**
of existing buildings
will become a
financial risk if they
fail to decarbonize

140+ **REGULATORY**
countries have already
proposed or set net-zero
targets to 2050

EcoXpert partners digitize and electrify our world for a more sustainable future.

42% **DIGITAL**
Schneider Electric's
digital building and power
management solutions
can reduce operational
carbon emissions within
less than three years

28% **ELECTRIC**
Switching from fossil-
fuel-powered heating to
electric-powered options
with renewable microgrid
can additionally reduce
carbon emission

70% **SUSTAINABLE**
All-electric, all-digital
buildings can reduce
operational carbon
emissions

Delivering Innovation At Every Level

Certified on EcoStruxure, EcoXperts employ some of the highest levels of competency in the industry, delivering building and residential automation; power distribution and management; grid and new energy landscape; and data center infrastructure and management solutions to customers all over the world.

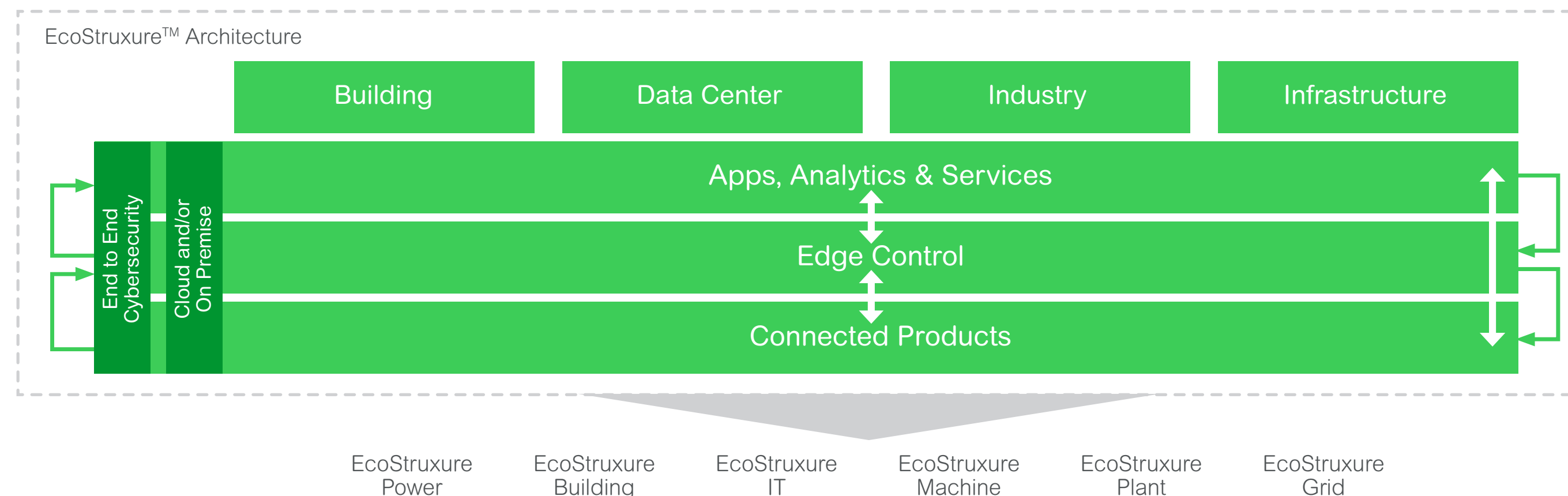
Electrifying & Digitizing for Sustainable

- Power
- Building
- Grid
- IT

- Homes
- Buildings
- Industries
- Data Centers
- Infrastructures

EcoStruxure™

[Discover EcoStruxure](#)



An EcoXpert is a Schneider Electric **partner company** that is trained and certified on EcoStruxure™, our open, interoperable, IoT-enabled system architecture and platform.



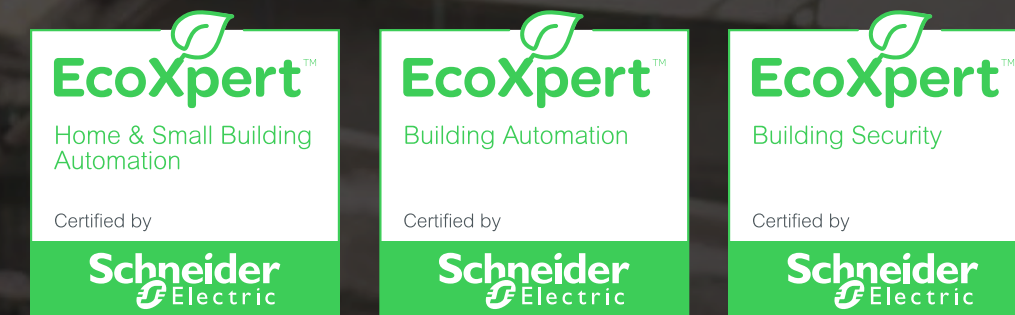
Most sought-after expertise in the industry

Most sought-after expertise in the industry

16 EcoXpert Certifications

Proven expertise and customer commitment from a trained and certified technology partner implementing a wide range of solutions for buildings, homes, grid, and infrastructures.

Building & Residential Automation



New Energy Landscape & Grid



Data Center Infrastructure & Management



Power Distribution & Management



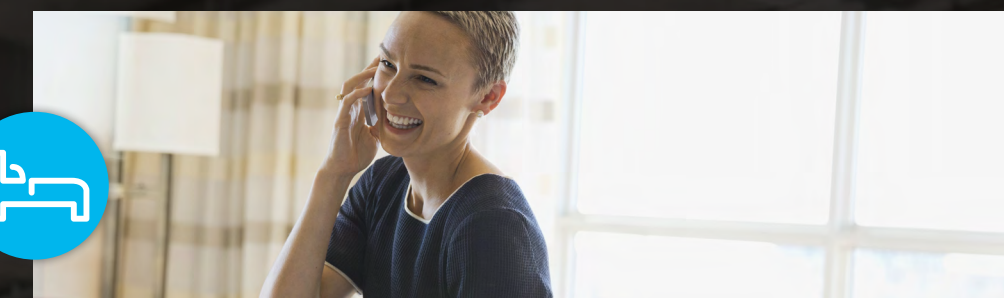
6 EcoXpert Specializations

Advanced training on the criticalities you face everyday - and the solutions you need to resolve your unique challenges.

[Discover the EcoXpert certifications and specializations](#)



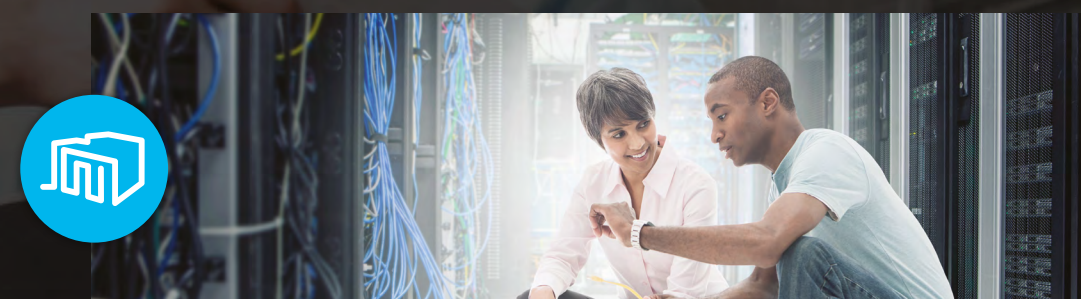
Healthcare



Hotels



Real Estate



Data Centers



Retail



Life Sciences

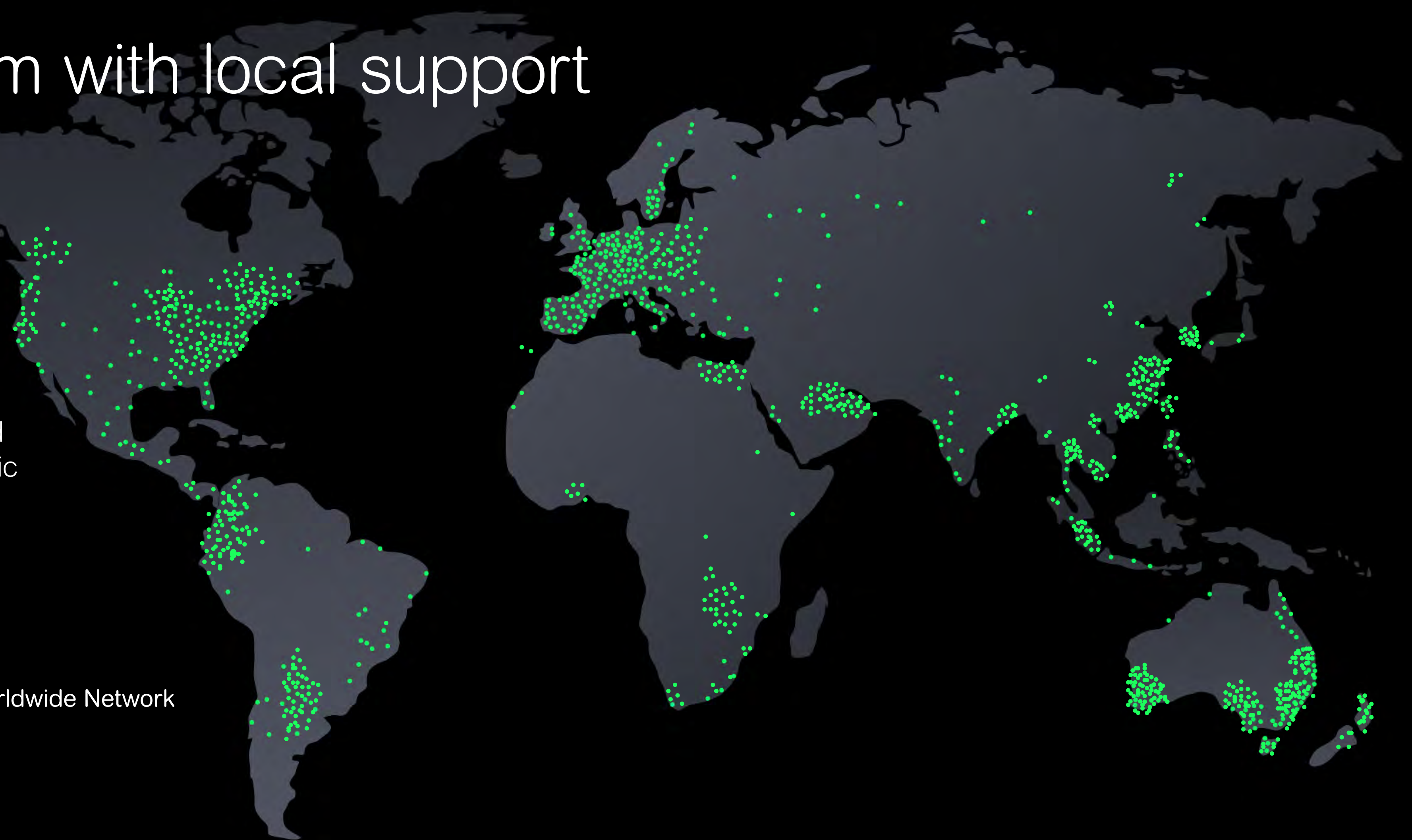
A global program with local support

Unique in industry, the award-winning EcoXpert program offers an esteemed partnership between Schneider Electric and a truly global, cross-expertise ecosystem of solution providers.

~4,500
EcoXpert Partners

80
Countries

1
Worldwide Network



The Channel Company's CRN Partner Program Guide recognizes an elite subset of companies that offer solution providers the best partnering elements in their channel programs. EcoXpert has recognized as a 5-star partner program for seven years running.



Unleash your
growth potential



Unleash your growth potential

Today's trends also bring new opportunities for smarter, sustainable and more efficient solutions.

Schneider Electric's EcoXpert Partner Program is designed to help you—our partners—differentiate yourself in the market, increase profitability, and grow your business by embracing these opportunities to pioneer the future of intelligent buildings and the Internet of Things.



Partners can unleash their growth potential

Differentiate yourself in a competitive market, increase profitability, and grow your business

Capture More Market Share

Grow your business and elevate your expertise

- Certified network of technology providers
- Industry-leading technologies and solutions
- Reduced cost and minimized risk
- Expert design, engineering, installation, and maintenance
- A partnership committed to the longevity of your success
- Unparalleled support backed by the strength of Schneider Electric

Gain Sustainability Recognition

Decarbonize your activities – and – your customers' operations

- Be recognized as trusted sustainability advisor
- Position yourself at the forefront of decarbonization solutions
- Optimize cost, energy savings, and operational efficiencies
- Help your customers achieve sustainability ambitions
- Enable ROI and pay-back estimations
- Upskill through comprehensive training and certification paths

All through a **global ecosystem** of **trained and certified expertise** in the installation and integration of the **EcoStruxure** architecture and platform.

“As an EcoXpert Partner, we can equip our customers with the newest technologies, helping them achieve their sustainability goals.”

— **Danny Davies**
President and CEO,
C&C Group | USA



mySchneider is your one-stop-shop digital experience

All your tools, resources, and features in a single location

Your preferred entry point into the Schneider Electric digital ecosystem

Manage your relationship
and your business with
Schneider Electric.

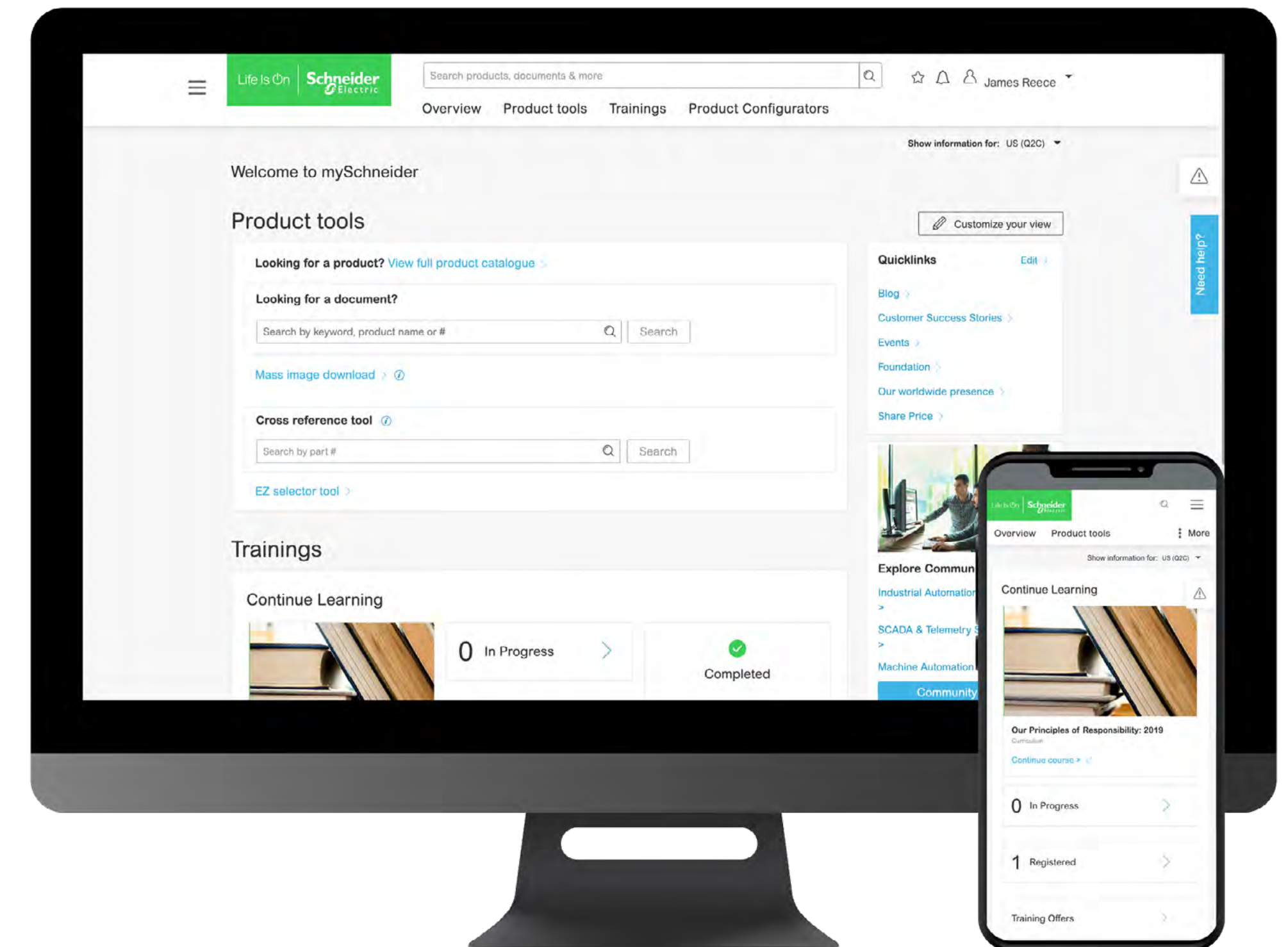
Access advanced features,
training, services,
and communities.

Reach your EcoXpert digital
benefits and exclusive content
in a single portal.

Simplify your journey,
increase your efficiency,
grow your business.

- Customizable interface to focus on your individual business priorities
- Quick access to multiple features with Single Sign On for a smoother experience
- Dedicated EcoXpert resources updated regularly
- Immediately benefit from new features and services when released
- Simplified introduction to Schneider Electric for new employees

[Log into mySchneider and explore new possibilities](#)



Life Is On



Join an esteemed network of certified solution providers who share our mission to deliver smarter, more efficient, and more sustainable solutions to our shared customers.

se.com/ecoxpert



Schneider Electric
Andover R&D Center
800 Federal Street
Andover, MA 01810 USA
Phone: + 1 978 794 0800

October 2023

©2023 Schneider Electric. All Rights Reserved. Life Is On Schneider Electric is a trademark and the property of Schneider Electric SE, its subsidiaries and affiliated companies. All other trademarks are the property of their respective owners.
998-23003970_GMA