Become an EcoXpert Partner

One Program. One Network. Endless Opportunities.

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Accelerate the digital transformation in a more electric world
Accelerate the digital transformation in a more electric world.

There is no escaping it. Our world’s megatrends are affecting business operations.

These trends mean that the demand for high-performing buildings is growing, while energy mandates and environmental regulations are becoming more stringent than ever before.
Today's megatrends

2B URBANIZATION
More people inhabiting newly developed cities by 2050

50B DIGITIZATION
More connected devices by 2050

50% INDUSTRIALIZATION
More energy consumption from buildings by 2050

2X ELECTRIFY
Consumption of electricity in the next 20 years needs to be combated with a migration to electric energy

30-50% SAVE
Target savings for every renovation or new build leveraging digital energy solutions

40% DECARBONIZE
Decarbonized energy generation by 2040 by ensuring carbon neutral energy sources, renewables and storage

EcoXpert™ partners enable sustainable infrastructures and optimized energy efficiency
Unleash your growth potential

Today’s trends also bring new opportunities for smarter, integrated and more efficient solutions.

Schneider Electric’s EcoXpert™ Partner Program is designed to help you—our partners—differentiate yourself in the market, increase profitability, and grow your business by embracing these opportunities to pioneer the future of intelligent buildings and the Internet of Things.
The Channel Company's CRN Partner Program Guide recognizes an elite subset of companies that offer solution providers the best partnering elements in their channel programs. EcoXpert has recognized as a 5-star partner program for four years running.
Innovation At Every Level

Certified on EcoStruxure™, EcoXperts employ some of the highest levels of competency in the industry, delivering integrated building control, reliable power management, and efficient energy solutions to customers all over the world.

EcoStruxure delivers enhanced value around safety, reliability, efficiency, sustainability, and connectivity for your business and your customers.

EcoStruxure is Schneider Electric’s IoT-enabled, plug-and-play, interoperable architecture and platform, in Homes, Buildings, Data Centers, Infrastructure and Industries.

“The EcoXpert certification is a true differentiator in a very competitive market. It is a symbol of our expertise, which our customers have grown to rely on.”

— Mr. Tan Tong Chow
Managing Director, IG Solutions
Master-level Light & Room Control EcoXpert

Discover EcoStruxure
Connected Technology for Homes

Our EcoXpert partners are certified on Wiser™, our connected technology for homes, to deliver better-performing residential buildings for their customers.

Wiser™

Comfort, simplicity, and convenience. One app that controls a range of connected products and is designed to make your home smarter. The difference is Wiser™.

Discover Wiser
EcoXperts are the implementation arms of EcoStruxure & Wiser all over the world.

Unique in its industry, the EcoXpert program is the only cross-expertise, global ecosystem of partners. Trained and certified by Schneider Electric, EcoXpert partners are among the industry’s most-respected experts all over the world.

EcoXpert partners share our vision to become the world’s leading network of expertise in our industry.
A global program with local support

Our mission is to connect expertise, ignite growth, and enable success for our EcoXpert partner companies.

~4,000 EcoXpert Partners | 74 Countries | 1 Worldwide Network
Enable your success

Delivering Valuable Benefits

**Grow your business.**
Leverage Schneider Electric’s industry-leading offer portfolio to broaden the bid scope.

**Improve your hit rate.**
Collaborate with other EcoXperts for innovative solutions that win new opportunities.

**Maximize your margin.**
Gain a competitive edge with tested, validated and documented technologies and solutions.

**Differentiate yourself.**
Rise above the competition through co-branding and co-marketing initiatives.

**Improve employee talent.**
Increase employee retention and decrease onboarding time through a comprehensive training and certification process.

**Minimize engineering and commissioning time.**
Access the tools you need to optimize integration of third-party systems.

**Capture new market share.**
Rely on the support of Schneider Electric at every turn of your expansion.
Most sought-after expertise in the industry
Most sought-after expertise in the industry

EcoXpert Certifications
Expert competency and customer commitment from a trained and certified technology partner.

Discover success stories

Discover the EcoXpert certifications

Building & Residential Automation
- Building Management Systems
- Access Control
- Light & Room Control
- Datacom
- Home & Small Business

Power Distribution & Management
- Critical Power
- Substation Automation
- Digital Panel
- LV Panel
- MV Panel

Services
- Power Services

Accelerate the digital transformation in a more electric world
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Most sought-after expertise in the industry

Schneider Electric Exchange
Most sought-after expertise in the industry

EcoXpert Specializations
Advanced training on the criticalities faced by customers — and the solutions that resolve these industry challenges.

Healthcare  Hotels  Real Estate
Data Centers  Retail  Life Sciences

Discover the EcoXpert specializations
Discover success stories
Schneider Electric Exchange

Exchange is a first-of-its-kind, open business platform dedicated to solving real-world sustainability and efficiency challenges by empowering digital collaboration. Find solution providers, product support, resources and more from a digital community of over 40,000 members.

- Collaborate and innovate, get product support, and solve challenges with a global network of experts and peers.
- Tap into forums and blogs to gain insights, share knowledge, and discuss best practices.
- Access a global database of service providers ready to address your specific needs.
Join an esteemed network of certified professionals in building control, power management and reliability, home automation, and energy efficiency.

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