EcoXpert™ Partner Program

One Program. One Network. Endless Opportunities.

se.com/ecoexpert
Enabling a sustainable future
Enabling a sustainable future

The world’s megatrends are driving technology demands that will become vital to the future of your business.

At Schneider Electric, we constantly look beyond the norm to provide innovative solutions that meet these demands, both in technology and in the way we do business. That’s why we partner with only the finest technology companies in the world.

EcoXpert™ Partner Program
Working with partners we trust is as important to us as it is to our customers. EcoXperts deliver innovative and sustainable solutions, through integrated technology and digitization, to our shared customers.
Today’s megatrends

2B URBANIZATION
More people inhabiting newly developed cities by 2050

50B DIGITIZATION
More connected devices by 2050

50% INDUSTRIALIZATION
More energy consumption from buildings by 2050

EcoXpert partners digitize and electrify our world for a more sustainable future.

SAVE
Target savings for every renovation or new build leveraging digital energy solutions

30-50%

ELECTRIFY
Consumption of electricity in the next 20 years needs to be combated with a migration to electric energy

2X

DECARBONIZE
Decarbonized energy generation by 2040 by ensuring carbon neutral energy sources, renewables and storage

40%

Electricity 4.0
The fuel for a more sustainable and resilient world

Electric
Makes energy green

Electricity is the most efficient energy and the best vector of decarbonization

Digital
Builds a Smart future

Digital makes the invisible visible, eliminating waste and driving efficiency
Delivering Innovation At Every Level

Certified on EcoStruxure, EcoXperts employ some of the highest levels of competency in the industry, delivering integrated building control, reliable power management, and efficient energy solutions to customers all over the world.

Electrifying & Digitizing for Sustainable
- Power
- Building
- Grid
- Homes
- Buildings
- Industries
- Data Centers
- Infrastructures

Discover EcoStruxure

An EcoXpert is a Schneider Electric partner company that is trained and certified on EcoStruxure™, our open, interoperable, IoT-enabled system architecture and platform.

Enabling a sustainable future
Innovation At Every Level
A global program with local support
Choose with confidence
Partnerships of the future
A global program with local support

Unique in industry, the award-winning EcoXpert program offers an esteemed partnership between Schneider Electric and a truly global, cross-expertise ecosystem of solution providers.

~4,500 EcoXpert Partners  |  80 Countries  |  1 Worldwide Network

Enabling a sustainable future
Innovation At Every Level
A global program with local support
Choose with confidence
Partnerships of the future
Choose with confidence
Choose with confidence
A partnership unmatched by competitors, delivering excellence to customers and specifiers

Exceeding Expectations
• Certified network of technology providers
• Industry-leading technologies and solutions
• Reduced cost and minimized risk
• Expert design, engineering, installation, and maintenance
• A partnership committed to the longevity of your success
• Unparalleled support backed by the strength of Schneider Electric

Not Your Average Partner
• Global footprint with local support and cross-solution expertise
• Designing cost-effective, all-in-one solutions
• Specialized training to resolve your most critical challenges
• An offer portfolio at the forefront of sustainability solutions, designed to electrify and digitize buildings and homes to help achieve sustainability ambitions

All through a global ecosystem of trained and certified expertise in the installation and integration of the EcoStruxure architecture and platform.

Explore our global library of EcoXpert success stories and testimonials
Find an EcoXpert near you

“As an EcoXpert partner, our company is not only certified as an expert in Schneider Electric offers, we also receive benefits such as priority support and marketing tools that enable the growth of our business.”

— Jeff Groat
Executive Vice President of
Wadsworth Solutions, Master-level BMS EcoXpert

Choose with confidence
Partnerships of the future

Enabling a sustainable future
Innovation At Every Level
A global program with local support
Choose with confidence
Partnerships of the future

Find an EcoXpert near you
Choose with confidence

11 EcoXpert Certifications
Proven expertise and customer commitment from a trained and certified technology partner implementing a wide range of solutions for buildings, homes, and grid.

6 EcoXpert Specializations
Advanced training on the criticalities you face everyday - and the solutions you need to resolve your unique challenges.

Discover the EcoXpert certifications and specializations
Discover success stories
EcoXperts exemplify Partnerships of the Future

**Simplified**
User experience and usability
- Ease of use to increase connectivity
- Products for all stages from Capex to Opex
- Sustainability made easier

**Open**
Communities and solutions
- An open partner ecosystem
- Interoperable architectures
- Local expertise with a global reach

**Digital**
Purpose for a positive change
- Digital intelligence for resilient operations
- An enabler for services
- Increased efficiency with lifecycle software
Together with our EcoXpert partners, our mission is to deliver smarter, more efficient, and more sustainable solutions to our shared customers.

se.com/ecoxpert