EcoXpert Partner Program

One Program. One Network. Endless Opportunities.

se.com/ecoexpert
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Enabling intelligent buildings of tomorrow
Enabling intelligent buildings of tomorrow

The world’s megatrends are driving technology demands that will become vital to the future of your business.

At Schneider Electric, we constantly look beyond the norm to provide innovative solutions that meet these demands, both in technology and in the way we do business. That’s why we partner with only the finest technology companies in the world.

EcoXpert™ Partner Program
Working with partners we trust is as important to us as it is to our customers. EcoXperts deliver innovative and sustainable solutions, through integrated technology and digitization, to our shared customers.
Today’s megatrends

2B URBANIZATION
More people inhabiting newly developed cities by 2050

50B DIGITIZATION
More connected devices by 2050

50% INDUSTRIALIZATION
More energy consumption from buildings by 2050

EcoXpert™ partners enable sustainable infrastructures and optimized energy efficiency

30-50% SAVE
Target savings for every renovation or new build leveraging digital energy solutions

2X ELECTRIFY
Consumption of electricity in the next 20 years needs to be combated with a migration to electric energy

40% DECARBONIZE
Decarbonized energy generation by 2040 by ensuring carbon neutral energy sources, renewables and storage


Source: Profit from IoT
Innovation At Every Level

An IoT-enabled, plug-and-play, open, interoperable architecture and platform lets you compete in today’s digital world. EcoStruxure™ delivers enhanced value around safety, reliability, efficiency, sustainability, and connectivity for your business and your customers today.

Our EcoXpert partners are certified in our industry-leading EcoStruxure™ architecture and platform, enabling them to deliver on better-performing buildings for their customers.

EcoXperts are equipped with in-depth knowledge to optimize building performance, operational efficiency, and energy management.
Connected Technology for Homes

Comfort, simplicity, and convenience. One app that controls a range of connected products and is designed to make your home smarter. The difference is Wiser™.

Our EcoXpert partners are certified on Wiser™, our connected technology for homes, to deliver on better-performing residential buildings for their customers.
A global program with local support

EcoXpert partners share our vision to become the world’s leading network of expertise in our industry, pioneering the future of intelligent buildings and the Internet of Things.

~4,000 EcoXpert Partners | 74 Countries | 1 Worldwide Network
Choose with confidence
Choose with confidence

Exceeding expectations
- Certified network of technology providers
- Award-winning technologies and solutions
- Reduced costs and risk
- A partnership committed to the longevity of your success
- Unparalleled support behind the strength of Schneider Electric

Not your average partner program
Unique in its industry, the EcoXpert program is the only cross-expertise, global ecosystem of partners that deliver on some of our customers’ biggest pain points:
- Specialized training to resolve your most critical challenges.
- Connected expertise to enable cost-effective, all-in-one solutions.
- Connected technology with Schneider Electric’s industry-leading offer portfolio to deliver best-in-class services and solutions.

As an EcoXpert partner, our company is not only certified as an expert in Schneider Electric offers, we also receive benefits such as priority support and marketing tools that enable the growth of our business.

— Jeff Groat
Executive Vice President of Wadsworth Solutions, Master-level BMS EcoXpert

Find an EcoXpert near you

Life is On | Schneider Electric
Choose with confidence

Exceeding their given fields of expertise, EcoXperts employ some of the highest competencies in the industry.

**EcoXpert Certifications**
Proven expertise and customer commitment from a trained and certified technology partner in a wide range of areas and industries.

- Building & Residential Automation
  - Building Management Systems
  - Access Control
  - Light & Room Control
  - Datacom
  - Home & Small Business

- Power Distribution & Management
  - Critical Power
  - Substation Automation
  - Digital Panel
  - LV Panel
  - MV Panel

- Services
  - Power Services

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Discover the EcoXpert certifications
Discover success stories

Choose with confidence

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EcoXpert Specializations
Advanced training on the criticalities faced by customers — and the solutions that resolve these industry challenges.

Healthcare
Hotels
Real Estate

Data Centers
Retail
Life Sciences

Discover the EcoXpert specializations
Discover success stories
Schneider Electric Exchange

Exchange is a first-of-its-kind, open business platform dedicated to solving real-world sustainability and efficiency challenges by empowering digital collaboration. Find solution providers, product support, resources and more from a digital community of over 40,000 members.

- Collaborate and innovate, get product support, and solve challenges with a global network of experts and peers.
- Tap into forums and blogs to gain insights, share knowledge, and discuss best practices.
- Access a global database of service providers ready to address your specific needs.

Discover Schneider Electric Exchange
Together with our EcoXpert partners, we work toward a common vision of pioneering the future of intelligent buildings and the Internet of Things.

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