

RELIABILITY

Schneider Electric's solutions help
SiS Distribution achieve our goals

SiS Distribution (Thailand) Public Co., Ltd.

The heart of SIS business system is the continuity of IT
systems to deliver the best sales and service to customers.



The IT downtime stops business and the occurrence affects the quality of sales and service of SIS greatly. With Schneider Electric's solutions, all of our systems operate continuously. The IT team at the headquarters is able to monitor the status of equipment in every branch in real time, where we can access the information, and greatly reduce the time to solve problems.

Background

SiS Distribution (Thailand) Public Co., Ltd. is one of the largest distributors of IT products in Thailand. SiS Distribution (Thailand) Public Co., Ltd. was established on 17th June 1998 to distribute computer systems, software, peripherals and networking products. Trade commenced in 1999 with the aid of combined capital from the SiS group in which Mr Somchai Sittichairichart and Mr Sombati Pungsrinont are partners and directors of the company.

On 9th February 2004, the company has registered to be public company with the Ministry of Commerce and on 15th June 2004, the company was listed on the Stock Exchange of Thailand with the aim of being one of the leading distributors of IT products in Thailand.

Today, SiS Distribution (Thailand) Public Co., Ltd. is the Preferred Distributor for more than 70 of the world's most renowned manufacturers including Acer, Asus, D-Link, HP, Lenovo, Linksys, IBM, Microsoft, Samsung, Toshiba etc. The company has a network of more than 5,000 customers throughout Thailand consisting of resellers, retailers, system integrators, software houses, value added resellers and OEMs.

Long term goal

To become Thailand's leading IT company with sustainable and continuous growth, transparent and socially responsible business operations and superior stakeholder value.

Goal

To be the leading company in Indo-China region of information technology businesses by collaborating and coordinating to obtain mutually exclusive wealth.

Solution

Schneider Electric offers Cloud based software that enables IT teams to take care of equipment for every branch, anywhere and anytime.

Story

Partnered with Schneider Electric, a leader in Power Protection, APC UPS, as well as Data Center Solutions, to develop and enhance the IT system.

Results

Improving the overall performance of the team, saving time, reducing costs, and providing best sales and services to customers.

With Schneider Electric's solutions, you can become more efficient, reduce costs and meet your goals

The heart of our SiS business system is the continuity of IT systems to deliver the best sales and service to customers.

The IT downtime stops business and the occurrence affects the quality of sales and service of SiS greatly. Most of the system downtime problems are caused by power failure, especially at branch offices. And our IT staff may not be able to take care of it thoroughly in a timely manner.

Therefore, SiS Distribution partnered with Schneider Electric, a leader in Power Protection, APC UPS, as well as Data Center Solutions, to develop and enhance the IT system.

Schneider Electric is pushing technology to support Edge Computing Solutions.

Including the new UPS model, Micro Data Center, and Cloud based software which I think is worth it and the flexibility to meet the needs of both IT branches and SiS' headquarters.

Somchai Sittichaisrichart,
Managing Director,
SiS Distribution (Thailand) Public Co., Ltd.

PC UPS Systems by Schneider Electric are manufactured by an industry leader in uninterruptible power supplies. APC UPS, True Online system, an excellent performance that can back up power continuously and is long lasting.

Micro Data Center, which is an All-in-One system that has all equipment in one, from UPS' precision cooling system, security system, and sensor systems. Instead of building a computer room, the system is perfect for limited space and, in particular, it saves on electricity costs.

For management, Schneider Electric offers Cloud based software that enables IT teams to take care of equipment for every branch, anywhere and anytime. They can also access through many devices and mobile devices which is more suitable for working outside the office.

Most importantly, Cloud based software is a "Subscription License", that we can choose to invest in the number of licenses according to the devices that can be used. So the monitor system cost is not as high as the system we have used.

Schneider Electric's solutions help all systems operate continuously. The IT team at the headquarters is able to monitor the status of equipment in every branch in real time. With the solutions, we can access the information, and greatly reduce the time to solve problems.



EcoStruxure™

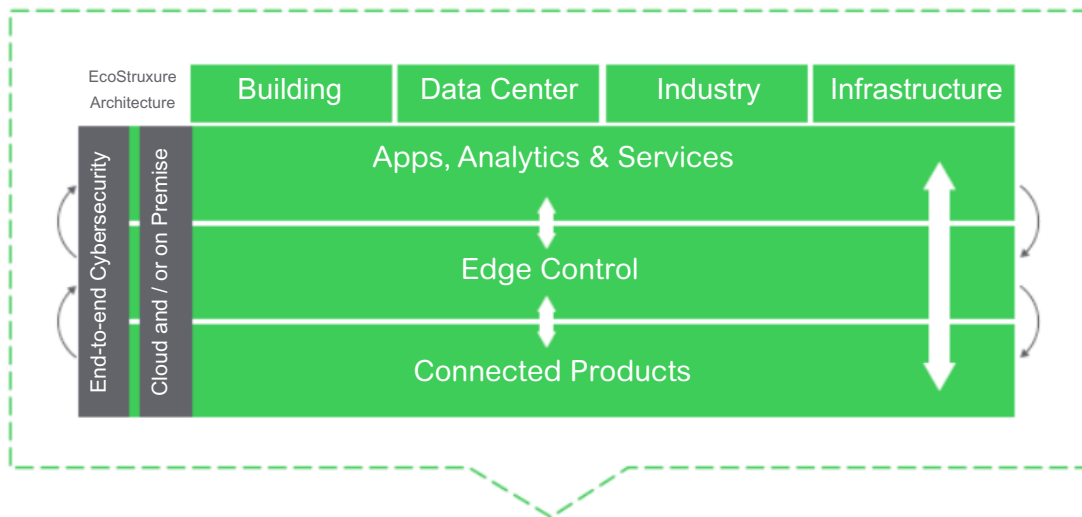
Innovation At Every Level

IoT-enabled solutions that drive operational and energy efficiency

EcoStruxure is our open, interoperable, IoT-enabled system architecture and platform. EcoStruxure delivers enhanced value around safety, reliability, efficiency, sustainability, and connectivity for our customers. EcoStruxure leverages advancements in IoT, mobility, sensing, cloud, analytics, and cybersecurity to deliver Innovation at Every Level.

This includes Connected Products, Edge Control, and Apps, Analytics & Services which are supported by Customer Lifecycle Software. EcoStruxure has been deployed in almost 500,000 sites with the support of 20,000+ developers, 650,000 service providers and partners, 3,000 utilities and connects over 2 million assets under management.

One EcoStruxure architecture, serving 4 End Markets with 6 Domains of Expertise



EcoStruxure Building EcoStruxure Power EcoStruxure IT EcoStruxure Machine EcoStruxure Plant EcoStruxure Grid

Connected Products

The Internet of Things starts with the best things. Our IoT-enabled best-in-class connected products include breakers, drives, UPSs, relays, sensors, and more. Devices with embedded intelligence drive better decision-making throughout operations.

Edge Control

Mission-critical scenarios can be unpredictable, so control of devices at the edge of the IoT network is a must. This essential capability provides real-time solutions that enable local control at the edge, protecting safety and uptime.

Apps, Analytics & Services

Interoperability is imperative to supporting the diverse hardware and systems in building, data center, industry, and grid environments. EcoStruxure enables a breadth of agnostic Applications, Analytics, & Services for seamless enterprise integration.

Find out more about EcoStruxure

se.com/ecostruxure

Learn more



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