

Find out more about EcoStruxure<sup>™</sup> for Glass se.com/mining-minerals-metals

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Eco **S**truxure Innovation At Every Level

# Green Glass transformation

Decarbonization through electrification and digitalization - EcoStruxure for Glass - from grid to glass.

se.com



### **Grid to Glass**

Collaborating across the value chain to provide our customers with decarbonized and digitized green glass solutions to meet their clients' demands – from Grid to Glass

Instead of waiting for the inevitable, it is better to adapt. Electrification is the end game in many areas.

> Frans Timmermans European Commission vice-president Eurogas annual meeting on 25th March 2021

## How we see the **Glass market** evolving

### **Net Zero Operations**

Accelerating urgency to meet global goals

>430

Your customers from the F&B or Automotive industry have committed to Science Based Targets including their supplier's emissions (Learn More)

### New **Knowledge**

Attracting/training talent and aging workforce in the transition

75%

Of industrial companies identified reskilling the workforce as important but only 10% see themselves as ready (Learn More)





### **Furnace Revolution**

Smart transformations with more electrification & digitisation



Deadline to have scaleable. Net Zerc furnace design(s) to be rolled out as standard for ALL sites (Learn More)

## Our digital energy, process and automation solutions help you get to your decarbonization objectives

	Emission reduction potential		5-10% Incremental levers on existing assets			>20% Significant investments on existing assets	
	Our solutions	Renewable Energy	Energy Efficiency	Improve Yield	30% Electrical Boosting	Mixing Bio-fuels/H	
We support your transition to new green technologies	(Renewable) Energy & strategy				<b>I</b>	<b>S</b>	
	2 Electrification consultancy				Ø		
	3 Green H <sub>2</sub> production					<b></b>	
while deploying our unique market leader expertise in power management, and integrated power & process	Power management solutions/services				<b>I</b>		
	5 Digital integrated power and process				Ø		
	6 Data management and analytics	•			Enabler		

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**Digitally integrated power and** process to reduce TotEx of transformed plants, flexible to access green energy sourcing and intelligent for continuous Improvement

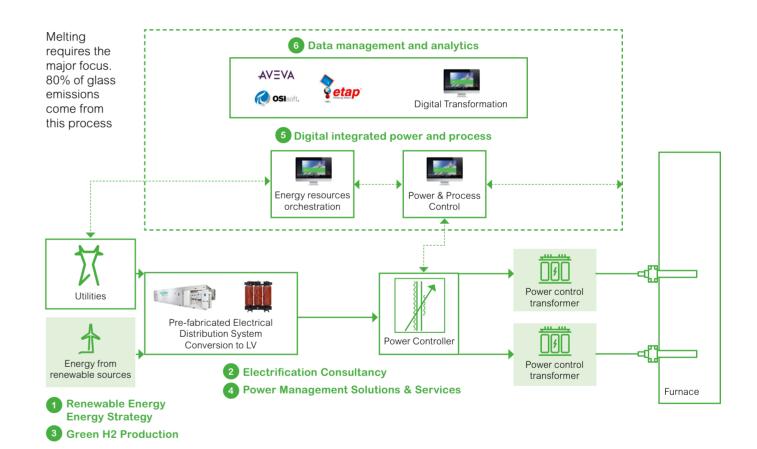
Energy Automation

End Point 🦰 Cloud

Design & Build > Operate & Maintain

From site by site Integrated management

## These solutions are intimately connected to your furnace's energy supply and control systems



### 66

As recognized leaders in energy sourcing, consultancy, management and integration with process we bring distinctive solutions to you

## Why partnering with **Schneider Electric?**

- and predictive analytics

1. (Renewable) Energy & Strategy understanding your options for decarbonisation and implementing utility scale renewable electricity

**2. Electrification consultancy** guiding your team through the challenges of a decarbonised and electrified future

3. Green H2 production to balance your melting process expertly optimized by SE to reduce costs

4. Power management solutions providing digitally connected power management solutions from the grid right up to your (boosted) furnace

5. Digital integrated power and process bringing power, process and model based predictive control into one system

6. Data management and analytics to access manufacturing performance intelligence with out industrial software, data platforms

## We are uniquely positioned to help you throughout your glass process decarbonization journey with digitization



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Close to you with a **global** network of **2,000+** dedicated sustainability experts and 6,500+ highly trained field services engineer

Leader in energy management covering **300,000+** sites and managing €30Bn of energy spend



Unique partnership with **Celsian** to deliver fully integrated model based predictive control

Technology leader with digitally integrated power and process and through our ownership of AVEVA's outstanding software portfolio

**500+** system integrators and consultants across the globe to support our solutions, intimacy with global and local process OEMs

Make the most of a highefficiency integrated power and automation environment for sustainable glass manufacturing

### Let's talk about



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