



Software Toolbox, Inc.

Schneider Electric Collaborative Automation Partner Program

- Collaboration with multiple suppliers and system implementers to identify, evaluate, select and support 3rd party software products in projects of any size.
- Use of off-the-shelf software of a wide variety of automation & control hardware with a wide range of HMI/SCADA/MES applications
- Moving information & data using off-the-shelf software between different automation software applications (OT) and business/information technology (IT) systems.

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Introducing Software Toolbox, Inc.

Founded in 1996, Software Toolbox is the automation industry's top partner focused on insuring that solutions using 3rd party software offerings alongside those of major vendors are supported at the levels necessary to insure solution success. Their vision is to provide a total product experience that will maximize their customer's industrial software results.

Software Toolbox brings together a variety of software products of their own making and from their developer partner sources, the knowledge of how they interoperate with each other and with Schneider Electric offerings, and a support organization that is recognized by customers as one of the fastest, most responsive in their space. Their approach lowers risk for Schneider Electric, their channels, implementation partners, and users.

Services

Software Toolbox's service touches all parts of the solution life cycle customer experience, from finding, evaluating, purchase, implementation, maintenance and support of their products. Most implementation of Software Toolbox is done by the customers themselves or by Software Toolbox integration partners, with Software Toolbox's support team there to back them every step of the way.

Software Toolbox offers training and professional services to aid users in project jump-starts & learning, integrator partner learning, project acceleration, or small scale resource augmentation. These services are delivered directly and through our network of channel partners around the world.

Over 15,000 customers in 120 countries around the world at names such as SAB Miller, Rio Tinto, Nestle, Subaru, Campbells, Johnson & Johnson, Petrobras, Airbus, Watercare Services Auckland, & Sydney Water trust the Software Toolbox brand as a part of their automation systems.

Systems

Software Toolbox was founded on the idea of providing a partner for users, integrators, OEMs, & channel partners who knows that a software product is a part of an entire dynamic, interactive system. It all starts with "what are you trying to accomplish" and a thoughtful discussion around the goals, systems, and constraints involved. Because Software Toolbox offers multiple products that on the surface might appear to do the same thing, they are able to focus on trying to solve the problem in the best way possible from a range of possible offerings, not just sell a single product. We encourage consultation at every phase of a project so that we can invest in a relationship that delivers value throughout the entire software life cycle.

Software Toolbox has been working with communications with Schneider Electric PLCs, DCS, power reliability, and HMI/SCADA/MES software offerings since 1996 and is broadly recognized for their expertise in these areas.

Solutions

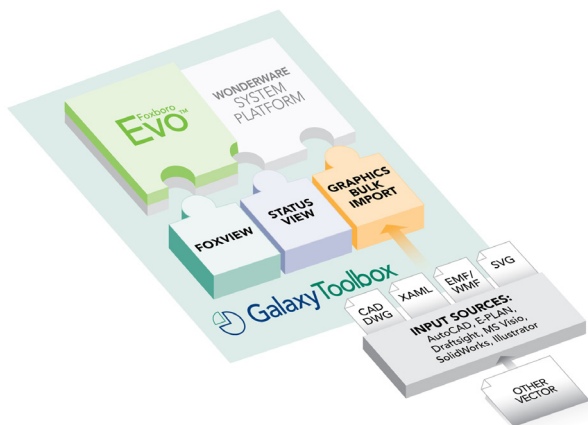
The partnership between Schneider Electric & Software Toolbox provides automation users, implementers, OEMs, and channels with the ability to source the best of breed solutions from the variety of Schneider automation software and hardware offerings, and pair them with Software Toolbox's variety of software offerings. The total solution life-cycle approach of both companies provides the user greater value out of their investments and lower risk.

Unique Value Proposition

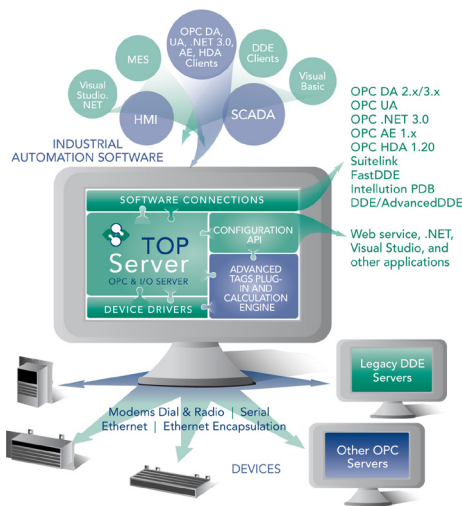
Software Toolbox is known for their focus on insuring when people reach out to us, they experience a human answering the phone, they reach the right person quickly who delivers the commercial and technical support needed to insure success. When multiple products are involved, Software Toolbox is the one responsible party to the implementer, whether that's the user or their system integrator or OEM.



Software Toolbox's Variety of Software Offerings, Knowledge of how they work with Schneider Products and others to form solutions, and Responsive Services & Support together insure client success.



Galaxy Toolbox enables Foxview to Foxboro EVO display conversions and Wonderware System Platform graphics and object creation from a variety of sources.



TOP Server Enables Scalable, Enterprise Class, IT-Friendly 3rd Party Device Integration for Foxboro EVO and Wonderware Users.

Markets served

● Primary sectors of activity ● Secondary sectors of activity

End user					OEM					
Food & Beverage	Water/Wastewater	Oil & Gas	Mining, Minerals & Metal	Power/Electrical Energy	Hoisting	Lift	Packaging	HVAC & R	Conveying	Textile
●	●	●	●	●	●	●	●	●	●	●

Areas of expertise

Automation and Control hardware with a wide range of HMI/SCADA/MES applications

Automation software applications (OT) and business/information technology (IT) systems

Authorized CAPP products

Authorized CAPP products	Product description	Distinguishing characteristics	For more information
TOP Server for Wonderware & Foxboro	Software for digital integration of 3rd party controllers, devices, systems.	Common UI & management tools for interfacing to 100's of devices; deep functionality; scalability regular.	Softwaretoolbox.com/TOPServerV6
Omniserver	Software for digital integration of non-standard devices that use highly specialized protocols, particularly in MES applications.	Allows implementation without programming of only what is needed for each application with re-usable configurations across multiple systems, resulting cost reductions of 10-30x that of custom and alternative solutions.	Softwaretoolbox.com/Omniserver
Galaxy Toolbox for Foxboro	Software for creation of HMI screens and object configuration by import from many CAD sources, Visio, SVG, and other sources. Enables Conversion of Foxboro FoxView screens to Foxboro EVO screens.	Reduces time to upgrade in DCS and HMI migration project by enabling implementers to turn days, weeks of hand drawing of HMI screens and creation of configuration objects into minutes; leverages existing work effort; reduces errors that occur when humans are re-creating work already done.	Softwaretoolbox.com/GalaxyToolbox

For more detailed product information, please consult: www.softwaretoolbox.com

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