



We help on every step of the value chain

Efficient facilities

Safer, more available, and greener resources

Resilient supply chain

Manage complexity and improve visibility

Agile manufacturing

Boost manufacturing flexibility & efficiency



... enabled by transversal digital transformation capabilities

Food Safety & Traceability

Ensure compliance and increase trust across the whole value chain

Energy & Sustainability

Reduce environmental footprint and meet sustainability goals

Asset Performance

Maximize return on asset investment

Workforce Empowerment

Take teams efficiency to the next level

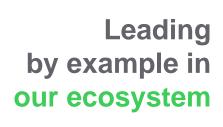
Digital Engineering

Cut time, cost and risks of capital project engineering



Empower all to make the most of our energy and resources, bridging progress and sustainability for all.

Our difference





Being part of the solution for our customers







Our journey to making a better world

Sustainability everywhere



Our DNA

MEANINGFUL INCLUSIVE **EMPOWERED**

Our business

EcoStruxure, Green Premium, Energy and Sustainability Services

Our incentives

Sustainability components incorporated since 2011 (STIP)

Our commitments

Schneider Sustainability Impact program

Our journey to making a better world

2018-2050 engagements

2018 -'20

Design New *Principles* of Responsibility

SCHNEIDER SUSTAINABILIT **IMPACT**

FRENCH BUSINESS CLIMATE P













- **Carbon neutrality**
- Phase out SF₆
- Invest €10bn in R&D
- Train 1m people
- Energy access 50m people
- Support **10,000** entrepreneurs





- Sc 1+2 Net-zero
- Sc 3 -35%
- 100% renewable electricity
- 2x energy productivity (vs 2005)
- 100% EV













Net-zero supply chain

2020, a historical year for ESG rankings and awards

#1 Most Sustainable Corporation + SSERI = 100%







(obtained by 271 companies among 9,500+ participants)



10th year in a row

(only competitor with same rating is Vestas)



#1/26 in industry



#1st among peers with \$37.3-\$70.8 bn billion market cap, 2/159 in the industry group (Low Risk)



Platinium rating, Top 1% among 50,000 companies assessed



#2 in industry after Siemens Gamesa, Member of the Euronext Vigeo Eiris World 120, Europe 120, Eurozone 120 and France 20 indices.



#1 most sustainable corporation



100 MtCO2 saved for our customers (2018-2020)

A unique methodology, designed to become an industry standard

Our ambition is to prove 'More Schneider is a better climate':

120 MTCO₂ saved through our EcoStruxure offers

Customers are increasingly taking C-level commitments on climate; energy and CO₂ efficiency are becoming a business differentiator

In 2018, we launched a new indicator in Schneider Sustainability Impact to quantify CO₂ savings delivered to our customers

This innovative methodology is rigorous, conservative and transparent; it is designed to become and industry standard





6 long-term commitments

1. Act for a **climate** positive world

by continuously investing in and developing innovative solutions that deliver immediate and lasting decarbonization in line with our Carbon pledge.

2. Be efficient with **resources**

by behaving responsibly and making the most of digital technology to preserve our planet.

3. Live up to our Principles of **trust**

by upholding ourselves and all around us to high social, governance and ethical standards.

4. Create **equal** opportunities

by ensuring all employees are uniquely valued and work in an inclusive environment to develop and contribute their best.

5. Harness the power of all **generations**

by fostering learning, upskilling and development for each generation, paving the way for the next.

6. Empower **OCal** communities

by promoting local initiatives and enabling individuals and partners to make sustainability a reality for all.



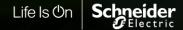
	6 long-term commitments	11 + 1 targets for 2021 – 2025
7 STATE STAT	CLIMATE	1 Grow our green revenues to 80%
		2 Deliver 800 million tons of saved and avoided CO2 emissions to our customers
		3 Reduce CO ₂ emissions from top 1000 suppliers' operations by 50%
	RESOURCES	4 Increase green material content in our products to 50%
		5 100% of our primary and secondary packaging is free from single-use plastic and uses recycled cardboard
	TRUST	6 100% of our strategic suppliers provide decent work to their employees
		7 Measure the level of confidence of our employees to report behaviors against our Principles of Trust
2 2	EQUAL	8 Increase gender diversity, from hiring to front-line managers and leadership teams (50/40/30)
		9 Provide access to green electricity to 50 million people
	GENERATIONS	10 Create opportunities for the next generation – 2X number of opportunities for interns, apprentices, and fresh graduate hires
		11 Train 1 million underprivileged people in energy management
A #1.00	LOCAL	+1 100% of Country and Zone Presidents define 3 local commitments that impact their communities in line with our sustainability transformations

Watch the new sustainability video

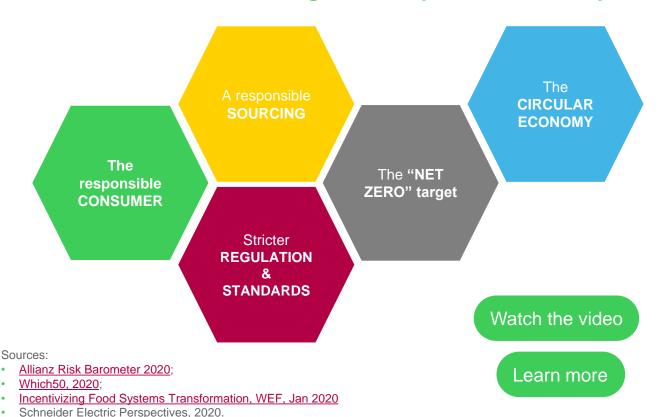
empower all to make the most of our energy and resources

Watch the video

Cenerations local







We urgently need to change the way we produce and consume food so we can feed everyone in the world while raising incomes, improving health and nutrition and protecting the planet. \$2

Laura Tuck Vice-President, Sustainable Development, The World Bank

Climate Change listed now as

Top 10

Business risk

one-third
of the food produced
each year is uneaten

Life Is On Schneider

is relatively shallow, Food Navigator, Dec 2020

Food industry failing to address supply chain emissions: 'Engagement

End-consumers turn to more sustainable brands



Market Outlook

- End consumers asking for more information on «how sustainable brands and products are».
- CSR = key market differentiator for businesses as more consumers look to purchase products from companies that «act responsibly»

Manufacturers' Challenges

- Prove with real tangible results the achievements of the brand commitments
- As sustainability is directly linked to End-to-End traceability, gain more insights, to design and improve operating practices to build a sustainable and credible supply chain from source to store



Consumers turning to more sustainable choices

cite "better quality ingredients" as the most important reason to buy

Source: IBM Research Insights, May 2020



More complex and stricter regulation & standards, accelerated by the COVID-19 pandemic



Sources:

- EITfood, 2020; From Farm to Fork Strategy, 2020
- EU Green Deal/Farm to Fork, 2020

Market Outlook

- <u>EU Green Deal</u> Farm to Fork Strategy for a healthier and more sustainable EU food system
- ISO 20400 world's first international standard for sustainable procurement
- Towards a mandatory EU system of due diligence for supply chains
- Evolving labeling rules (e.g. <u>Nutriscore</u>, Country-score, climate/eco/carbon score, <u>Animal welfare</u>,....)

Manufacturers' Challenges

- Integrate a "holistic" sustainability approach into procurement
- Deal with all different regulations & standard requirements in different countries
 - Engage the entire ecosystem



6 in 10

consumers refuse to buy products and services from companies they do not trust

At the heart of the Green Deal the Biodiversity and Farm to Fork strategies point to a new and better balance of nature, food systems and biodiversity; to protect our people's health and well-being, and at the same time to increase the EU's competitiveness and resilience.

Frans Timmermans, Executive Vice-President of the European Commission





Supply Chain credibility and responsible sourcing



Market Outlook

- Increasing number of Indexes and Standards: <u>Dow</u>
 <u>Jones Sustainability Index</u>, <u>B-Corp certification</u> for
 Sustainable Sourcing & <u>ISO 20400</u> for Sustainable
 Procurement
- Investors are starting to link sustainability to Valuation: social responsibility, sustainability, product origin, ethical trading, animal welfare

Manufacturer's Challenges

- Gain more insights on the full supplier's network
- Engage and onboard the entire suppliers' ecosystem into the journey

Sources:

- Gartner on sustainability in supply chain; Lumina intelligence report, 2020;
- Innovation with a Purpose: Improving Traceability in Food Value Chains through
- Technology Innovations, 2019, World Economic Forum in collaboration with McKinsey
- <u>Sustainable Supply Chain Initiative</u> (Consumer Goods Forum)
- Due diligence, Modern Slavery Act



of all disclosed emissions in the food sector come from

Total global GHG emissions directly related to agricultural production

supply chains

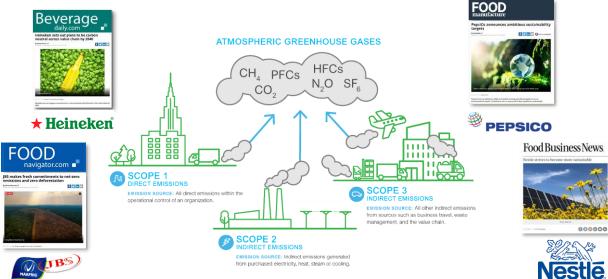
24%

Learn more





"Net Zero" target and carbon neutral commitments













FOOD



Only 16% of food companies have targets that address supplier emissions

79%

consumers include sustainable packaging in their purchasing decisions (83% in Millenials)

Sources:

- Perspectives Carbon neutrality
- EITfood, 2020:
- CDP Global Supply Chain Report 2020, Feb 2021
- Crippa, M., Solazzo, E., Guizzardi, D. et al. Food systems are responsible for a third of global anthropogenic GHG emissions. Nat Food

The product life cycle End-to-End



Market Outlook

- Plastic Packaging contributes around 1.8 Billion tonnes of carbon emissions!
- Food Waste: more than 30% of all food produced is thrown away!
- Green and Digital product passport with standardized and trustworthy information on the circularity of a product

Manufacturer's Challenges

- Engage a complex ecosystem to manage Endto-End product life cycle: from agriculture to packaging recycling
- No standardized information flow
- Information unavailable, confidential or lost



66

Traceability and transparency are crucial to getting a clear understanding of the environmental impact of a company's supply chain.

Dexter Galvin, Global Director of Corporations & Supply Chains at CDP

Food loss and waste account for

9%

of planet-warming greenhouse gases

Sources:

- IBM Research Insights, May 2020
- Circularity datasheet, Luxembourg
- 4 lessons from nature to build a circular economy, WE Forum
- This is how social innovators are leading the race to zero emissions, WE Forum
- How Food & Drink businesses are creating a circular economy, April 2021





How to build a more sustainable Value Chain?



Digital Technologies are the most robust solution to the recovery and transformation of the food system in order to build a resilient, credible and sustainable Supply Chain

"New technologies are creating a more diverse food ecosystem. This ranges from new food manufacturers to the rise of technology enabled platforms which connect food businesses to consumers, and online-only players offering convenient food at lower prices"





Sources:

- Incentivizing Food Systems Transformation, 2020
- 2020 Digital supply chain survey- Grant Thornton



Reduce your environmental footprint and meet your sustainability goals



End to End Decarbonization

Tackle your energy challenges by creating an optimized way to access reliable, green, and resilient energy. Reduce GHG emission, scope 1, 2, 3 to address climate change

Towards Net Zero emissions



Efficient and sustainable operations

Meet your energy and sustainability goals and reduce costs with smart energy, water and waste management at your facilities

Up to 30% energy cost reduction



Minimize footprint on environment

Reduce impact on the planet by helping farmers improving productivity and better managing the usage of resources. Protect agriculture and ecosystems.

For a better future from agriculture to packaging



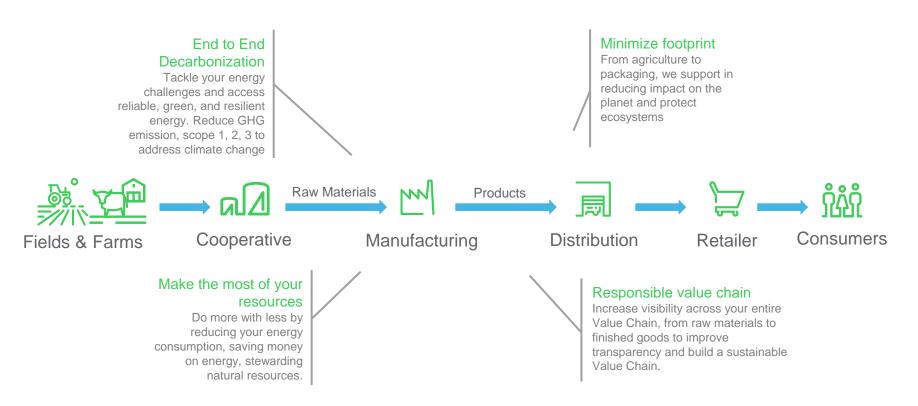
Responsible Value Chain, end to end

Increase visibility across your entire Value Chain, from raw materials to finished goods to improve transparency and build a sustainable Value Chain.

Build a **SUStainable**Value Chain

Energy & Sustainability

Reduce your environmental footprint and meet your sustainability goals



Reduce your environmental footprint and meet your sustainability goals

Let's engage in this journey!

- Towards Net Zero
- Doing more with less
- Minimizing impact on environment from agriculture to packaging
- Building a responsible and sustainable Value Chain, end to end
- Communicating sustainability goals, projects and achievements with all company stakeholders.



Reduce your environmental footprint and meet your sustainability goals



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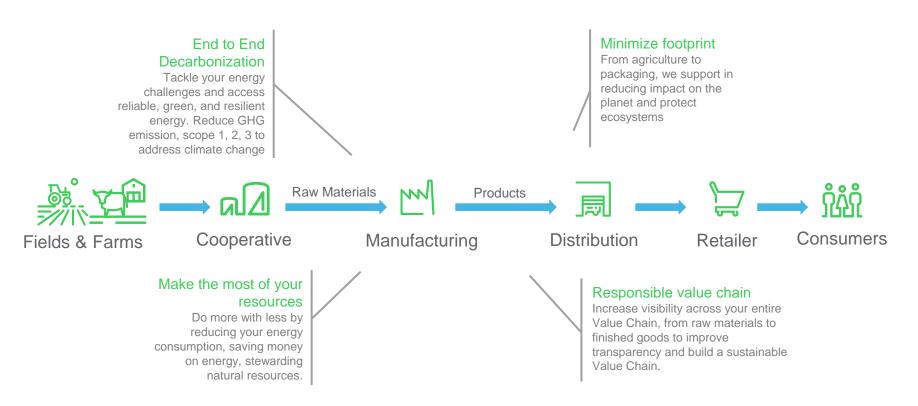
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EcoStruxure for Food & Beverage / CPG

Agile manufacturing Boost manufacturing flexibility and efficiency

Manufacturing Operation Management

Industrial Information Management

Process Control System

HMI and data Integration

Process Automation

Packaging Automation

Efficient facilities
Safer, more available, and
greener resources

Smart Building Management

Power Safety & Availability

Power Quality & efficiency

Renewable Energy & Microgrids

IT Infrastructure Management

Resilient supply chain

Manage complexity and reduce
logistics costs

Agriculture Efficiency & Sustainability

Suppliers Management

Supply Chain Optimization

Cold Chain Monitoring

Product Information Management

Food Safety & Traceability Ensure compliance and trust across the product life cycle Energy & Sustainability Reduce footprint and meet sustainability goals Asset Performance

Maximize return on capital
expenditure

Workforce Empowerment
Improve staff knowledge,
productivity and collaboration

Digital Engineering
Cut time, cost and risks of
capital project engineering

Food Defense

Sustainability Consulting

Assessment and Consulting

Operator Training Simulator

Electrical CAD

Digital Calibration

Energy Demand Services
Strategic Energy Sourcing

Enterprise Asset Management

Line & Process Optimization

Augmented & Virtual Reality

Building Information Modelling

Digital Calibration

Condition Monitoring

Staff Schedule Management | Digital Asset Visualization

Integrated Engineering-Design

Raw material traceability

Cybersecurity Services

Enterprise data management

Predictive Analytics

Operator Knowledge Sharing

Workflow Management

Production traceability

Energy as a Service

Modernization services

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Product Identification & Tracking



Life Is On Schneider