



We help on every step of the value chain

Efficient facilities

Safer, more available, and greener resources

Resilient supply chain

Manage complexity and improve visibility

Agile manufacturing

Boost manufacturing flexibility & efficiency



... enabled by transversal digital transformation capabilities

Food Safety & Traceability

Ensure compliance and increase trust across the whole value chain

Energy & Sustainability

Reduce environmental footprint and meet sustainability goals

Asset Performance

Maximize return on asset investment

Workforce Empowerment

Take teams efficiency to the next level

Digital Engineering

Cut time, cost and risks of capital project engineering



Ensure compliance and trust across the product life cycle



Manage your suppliers

Get visibility into your entire suppliers's network, check their compliance and identify your risks

Build a **Credible**Value Chain



Digitize your compliance

Automatically document evidence of proper operation using digital tools and workflows

Up to **75%** time reduction in compliance



Reinforce your Food Defense

Protect your facilities form any unauthorized physical or cyber access

Achieve Best-in-class defence in depth



Monitor downstream logistics

Track and trace products and critical control points to guarantee product safety and protect your brand image.

Up to 100% first time good quality



Achieve End to End traceability

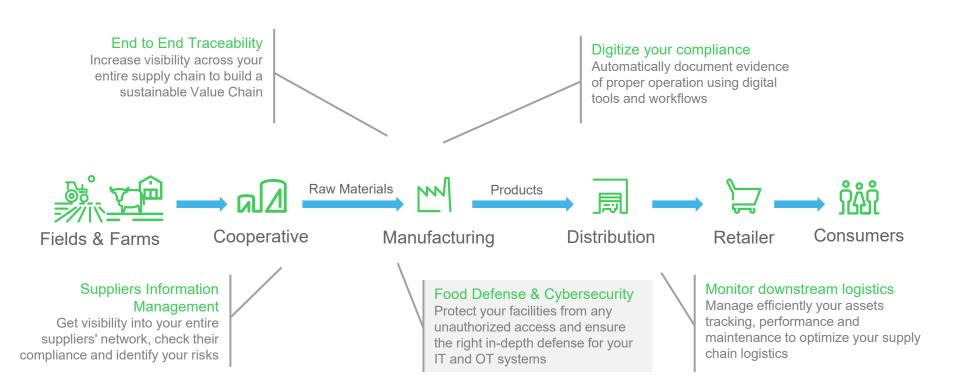
Increase visibility across your entire Value Chain, from raw materials to finished goods to improve transparency and trust for your end-consumers.

Ensure **CONSUMER** trust



Food Safety & Traceability

Ensure compliance and trust across the product life cycle



Reinforce your Food Defense

Protect your facilities from any unauthorized physical or cyber access

Enhance facilities security

Protect your facilities occupants and assets with an integrated, role-based physical access control and intrusion detection solution that unifies your building's security infrastructure and building management systems.

Ensure the right defense in-depth for your IT/OT systems

Identify and mitigate risks by applying standards and good practices throughout the whole line of defense which must integrate people, processes, and technology.



Food Defence & Cybersecurity

Protect your facilities from any unauthorized access and ensure the right defense indepth for your IT / OT systems

Protection of food products from contamination or adulteration intended to cause public health harm or economic disruption.

Process to ensure the security of food and drink from all forms of intentional malicious attack including ideologically motivated attack leading to contamination.

Food Defence Programs shall be developed to reduce the risks from both internal and external threats in order to protect your customers. Food Defence assessment is based on 3 basic types:

- Threat assessment (TACCP) of critical areas in the Food Supply Chain. This includes also reviewing cybersecurity risks
- Vulnerability assessment (VACCP)
- Likelihood of the threat assessment and its impact.





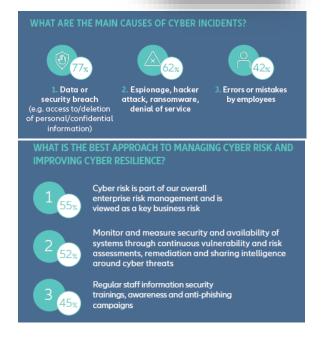
Cybersecurity

Ensure the right defense in-depth for your IT / OT systems

- Cyber risks continue to evolve, now listed as n°1 Risk (Allianz Risk Barometer 2020).
- Cyber-attacks are becoming more sophisticated and targeted
- Significant increase in the number of ransomware incidents drive up the frequency of losses for companies.
- Mega breach now costs an average of \$42Million, +8% over 2018
 (Ponemon Institute)
- For breaches in excess of 50 million records, the cost is estimated to be \$388mn (+11% vs 2018).
- Ransomware is the most prominent cybercrime threat.
- Business email compromise (BEC) or spoofing attacks are increasing in frequency.

How to protect the most crucial asset of F&B customers, their **DATA**?







EcoStruxure[™] Security Expert

First defense in building security - Unified access control and intrusion detection

The solution

- Integrated role-based physical access control and intrusion detection solution that unifies building's security infrastructure and building management systems.
- Ensure building occupants are safe and assets protected
- Compliant with security agency listings & regulations
- Software & hardware solution that delivers powerful security features:
 - Access control/Intrusion detection/Video surveillance/Visitor management
 - Identity theft detection & protection/Alarm Management

Business benefits

- Single integrated platform for access control and building management solutions
- Improved efficiency by simplifying security management
- Faster decision making by connecting people to consolidated data
- · Best-in-class building visualization & control, from anywhere, at anytime



Learn more

One unified view Connect anywhere from any device







Customer Challenge

 Greenfield project: full production traceability with industry food and safety certifications

The Solution

- Traceability (MES system)
- EcoStruxure Process Expert (former Hybrid DCS)
- · Electrical distribution
- Uninterruptible power supply for IT (UPS)
- Building infrastructure (security systems)
- RFID Antenna system "call to load" system for trucks

Customer Benefits

- Single supplier for integrated solution
- · Reduced costs and increased efficiency
- Remote monitoring for improved safety and optimized operation
- Compliant with international standards

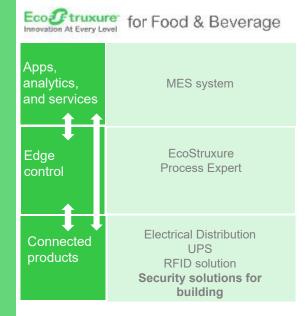
The Results: Life is On with...Automated Food defense and GMO free certified production

"To built a plant capable of processing 1000 tons of seed and hour, 24 hours a day, by totally automating the arrival of raw material and output of finished product in less than a year and a half, we have found in Schneider Electric the right partner for our challenge"

Eng. Nicola Tesser, Plant Manager.

Oleificio San Giorgio, S.R.L.

Producing 200 tons of vegetable oil per day





Cybersecurity Services

A defense in-depth approach

The Solution

- Identify and mitigate risks by applying standards and good practices throughout the whole line of defense which must integrate people, processes, and technology.
- A certified team of cybersecurity of experts
- A dynamic ecosystem of partnerships and to produce a holistic, security-conscious offering
- •An ISO conformant vulnerability management process that is activated upon external notification, vulnerability disclosure, or customer report
- An advanced global threat intelligence center that actively monitors cyberspace for threats to our products and customers.

Learn more

360° cybersecurity solutions:



Benefits

- Comprehensive safety and cybersecurity plan tailored to your operations
- Cybersecurity protection without negative impact on day-today operations
- Secured control network communications and architecture
- Reduced chance of cybersecurity incidents resulting from human error
 Life is On

 Schneid

Cybersecurity Solution to secure remote access to networks & operations



Customer Challenge

- Requirement for secure remote access to replace existing methods to provide effective and timely support for its operational technology
- Provide remote support and maintenance services
- Provide a method allowing specified users to pass from an outside zone to resources on the production or process network in a secure architecture

The Solution

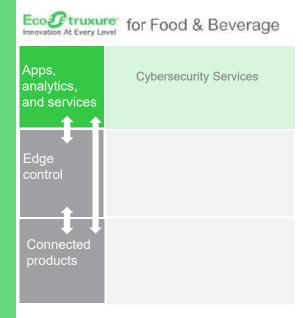
- Definition of the requirements and develop a solution
- Maintain the availability of the manufacturing control systems.
- A prototype solution was demonstrated successfully at 2 sites with centralized hubs

Customer Benefits

- Valued Schneider Electric experience in the IT space, expertise and knowledge in the OT environment's
- End to End Security and peace of mind
- Simplified and Scalable system
- Central monitoring and control
- Global Reach & 24/7 Support
- Brand Protection

The Results: Life is On with... Improved resilience and uptime

One of the world-renowned distilled spirits company





Manage Food Safety & Traceability

Ensure compliance and increase trust across the whole value chain

- Manage your calibration process digitally to streamline operations and ease audits.
- Manage your manufacturing process in a paperless way and document automatically evidences of good manufacturing practices.
- Implement Food Defense with proper access control & cybersecurity protection.
- Track and trace raw materials and products across the whole supply chain to increase transparency and protect your brands.
- Monitor cold chain to guarantee product safety.



Let's engage in this journey!

Up to 99% quality data collection time Up to **75**% time reduction in compliance to regulations. Up to **97%** quality control time reduction.

Life Is Or



Discover our customer's journey to End-to-End Traceability

Cracking digital for An End-to-End Traceability Journey with Danone

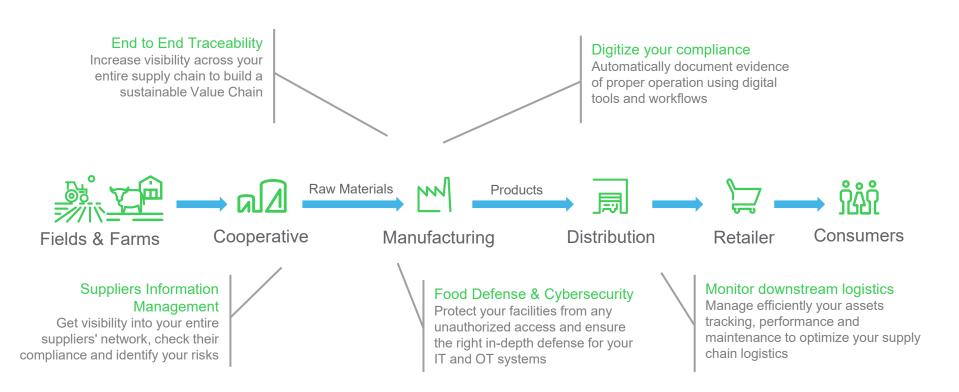


Watch the video

Read the blog

Food Safety & Traceability

Ensure compliance and trust across the product life cycle



EcoStruxure for Food & Beverage / CPG

Agile manufacturing Boost manufacturing flexibility and efficiency

Manufacturing Operation Management

Industrial Information Management

Process Control System

HMI and data Integration

Process Automation

Packaging Automation

Efficient facilities Safer, more available, and greener resources

Smart Building Management

Power Safety & Availability

Power Quality & efficiency

Renewable Energy & Microgrids

IT Infrastructure Management

Resilient supply chain Manage complexity and reduce logistics costs

Agriculture Efficiency & Sustainability

Suppliers Management

Supply Chain Optimization

Cold Chain Monitoring

Product Information Management

Food Safety & Traceability Ensure compliance and trust across the product life cycle

Energy & Sustainability Reduce footprint and meet sustainability goals

Asset Performance Maximize return on capital expenditure

Workforce Empowerment Improve staff knowledge, productivity and collaboration

Digital Engineering Cut time, cost and risks of capital project engineering

Food Defense

Sustainability Consulting

Assessment and Consulting

Operator Training Simulator

Flectrical CAD

Energy Demand Services Strategic Energy Sourcing **Enterprise Asset Management**

Augmented & Virtual Reality

Building Information Modelling

Digital Calibration

Enterprise data management

Condition Monitoring

Staff Schedule Management

Workflow Management

Integrated Engineering-Design

Raw material traceability

Cybersecurity Services

Predictive Analytics

Modernization services

Operator Knowledge Sharing

Digital Asset Visualization

Production traceability

Energy as a Service

Line & Process Optimization

Product Identification & Tracking

© 2020 Schneider Electric, All Rights Reserved | Page 19

Internal



Life Is On Schneider