

Shortening time to value

Schneider Electric Project Management services

Service at a glance

Schneider Electric™ Project Management provides you with:

- **Reduced project risk** — effective project management means greater control over risks that can impact schedule, costs, and quality.
- **Quality** — project managers use a set of tools and systems certified to be in compliance with ISO 9001 quality standards in every project to control deliverables and services.
- **Delivered expectations** — our comprehensive project methodology ensures that your project is delivered as expected — no surprises.
- **Visibility** — project managers provide key stakeholders with visibility through every phase of the project.

On time; on budget

Protect your investment by trusting our project managers to guide you through every phase of the project with a methodology that has been adapted for your specific needs and proven in thousands of implementations worldwide.

Effective project management is based on three critical success elements: standards, methodology, and experience. Schneider Electric not only delivers on all three, our Flexible Lean Execution (FLEX) project delivery platform integrates the highest industry standards into a powerful approach that leverages the combined experience of Schneider Electric and the largest partner ecosystem in the industry.

Schneider Electric project management success is built upon a strong focus on planning, execution, governance, monitoring,

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scope control, and risk mitigation. With our proven and repeatable methodology, we will help deliver your complex project on time, minimize risks and cost, and accelerate time to value.

Standards — the best of the best

One project's standards are not the same as another's, and different companies have different standards. Our FLEX platform is adaptable based on size and complexity, and is utilized in process automation and information technology projects in your industry. Schneider Electric leverages elements from:

- PMI — Project Management Institute
- CSIA — Control System Integrator Association
- GAMP — Good Automated Manufacturing Practice
- SDLC-V — System Development Lifecycle "V" Model
- Best practices from our experienced system integrators and consulting partners
- Schneider Electric delivery standards have evolved from a focus on delivery operational excellence in more than 1,000 projects

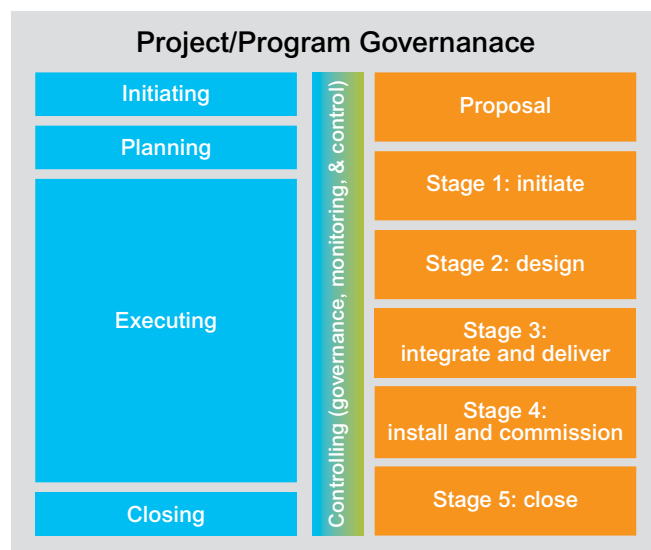
With more than 100 years of experience managing hundreds of large-scale projects in almost every industry and corner of the globe, we know what works and what is needed.

Methodology

The result — a proven, world-class methodology and adaptable project execution framework tailored to MES, control, and information management systems projects in the industrial automation/operations management space. Our approach to project delivery incorporates leading web-based workflow software, collaboration tools, and procedures to enable the management of risk, scope, budget, and schedule while providing visibility to project status and an audit trail. Our project managers leverage this collaborative infrastructure to proactively manage projects by identifying issues early. Our project execution process is more than a series of steps — it is an integrated system for project management; a true project delivery platform.

Schneider Electric's overall project execution approach is based on automation and collaboration. Our nine-step process leverages proven process maps and documentation templates supported by a structured workflow to ensure that your project stays on track.

The Project Delivery Platform drives consistency in execution and links all project resources — Schneider Electric, integrator partners, and third parties. It keeps everyone informed and working towards the same goal: your success. Whether project resources are onsite,



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or spread out across the globe, communication, procedures, and deliverables are managed consistently.

The risks of project delays and cost overruns are dramatically reduced, and the quality of your project is assured.

Experience — synergy in action

Schneider Electric has one of the broadest operations management portfolios of technology, experience, and history in the world. Much the same way as our company was formed by the integration of product brands, our project methodology integrates the experience of our combined resources as well as that of our large partner network. We have one of the world's largest partner ecosystems, with over 3,000 partners to collaborate with — offering our clients unmatched knowledge and support.

Schneider Electric recognizes that no single vendor can provide an entire solution portfolio to address every end-to-end business process, industry requirement, or niche need of a particular business. In these instances, Schneider Electric joins with experienced systems integrators and consulting partners to provide multivendor projects where we use collaborative services delivery and our project delivery platform as the foundation.

Commitment to quality

At Schneider Electric, we encourage PMP certification for project managers across our organization in order to deliver consistent project quality on a global basis. In addition, our project managers utilize a variety of tools and systems to ensure quality and consistency in execution, including business process management (BPM). BPM leverages workflow, dashboards, and reporting to provide true visibility to key stakeholders in every stage of our projects.

Summary

Schneider Electric's experienced project managers leverage people, skills, processes, tools, technology, and communication to control quality, risk, cost, schedule, and consistency within each of our projects.



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