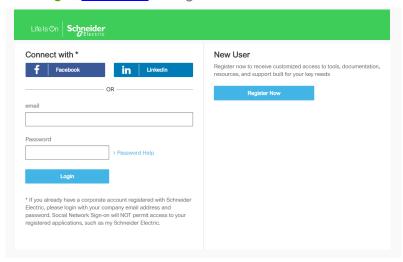
Edge IT Program

Step by Step Guide for Edge IT discount registration

The Deal Registration Portal and the APC Design Portal can be found on the APC Partner Page. Follow the steps below for Edge IT Registration & Design Portal steps.

Edge IT Registration

1. Log into your *APC Personal Page* at www.apc.com/personalpage. If you do not have an *APC Personal Page*, click here to register.

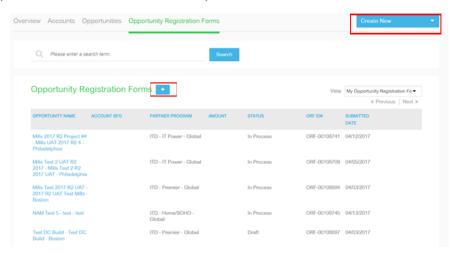


2. mmmm.



[Edge IT Process Guide]

3. From the POMP homepage, select the *Opportunity Registration Forms* tab. On the next screen, click the *Create New* button, or the + button.



4. Fill out the fields with a red bar next to them on the form as well as the contact details. Under the *Opportunity Information* section, put the name of the project, the currency and the expected order date. In the *Description/Comment* field, briefly describe the project and write *Edge IT* in it along with the BOM, ISX number, or Reference Architecture ISX.

5. Click *Save & Submit* to submit in your registration. If you select *Save as Draft*, the registration *will not be submitted*, but only saved as draft.

