

# IT Reseller Partner Guides

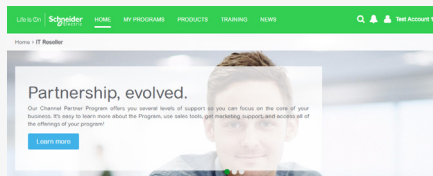
## Becoming a Select Partner

1

Log into your partner page at:

[apc.com/personalpage](https://apc.com/personalpage)

Once registered and logged in, click **MY PROGRAMS:**



2

Select a **specialization** in which you would like to become certified. You are welcome to pick multiple specializations, but only one is required to be a Select partner. Options include:

- Business Networks
- Software
- Cooling
- Home/SOHO
- IT Power
- Industrial Secure Power
- Managed Service Provider
- Edge Computing

3

Next select **ENROLL TODAY**. On the following page, find your certification and select **CERTIFY**.

### Cooling

You have enrolled in our Cooling Program!

You have completed the First Step to becoming a certified Cooling Partner. Complete your certifications and join the Select or Premier Level!

[Find out about our Cooling Program](#)

[> Certify as a Cooling Partner!](#)

### Business Networks

You have enrolled in our Business Networks Program!

You have completed the First Step to becoming a certified Business Networks Partner. Complete your certifications and join the Select or Premier Level!

[Find out about our Business Networks Program](#)

[> Certify as a Business Networks Partner!](#)

### IT Power

You have enrolled in our IT Power Program!

You have completed the First Step to becoming a certified IT Power Partner. Complete your certifications and join the Select or Premier Level!

[Find out about our IT Power Program](#)

[> Certify as an IT Power Partner!](#)

4

Click into the training path links to access the modules. **1 Individual** must complete Select Partner certification.

**Data Center Specialization**

By certifying as an APC by Schneider Electric Data Center Partner, you will enhance your knowledge of the ever-evolving environment. You will grow your sales to customers among to ensure higher availability and efficiency at their data centers via enhanced visibility into key space, power, and cooling issues.

You can certify at the Elite program level to enhance your knowledge of this high-value specialization:

**ELITE Data Center Specialization**

Elite Data Center Partners will be ready to:

- Increase the availability, efficiency, and performance of their customers' data center infrastructure
- Improve the scalability, redundancy, and manageability of their customers' networks
- Achieve energy savings and lower operational costs for their customers

**How do I become an Elite Data Center Partner?**

1. Complete your Company Profile
2. Enroll in the Data Center Program, and
3. Ensure that the following training curricula have been completed between at least two employees:
  - Data Center Sales Professional Certification
  - Data Center Technical Consultant Certification
4. Fulfill a minimum revenue requirement (Get in touch with your local APC Partner Manager to verify your revenue requirement)

**Become an APC Partner Data Center Partner now!**

5

Individuals must **REQUEST** the learning paths, and then Open Curriculum to start the trainings.

**Training Details**

**Certification: Data Center Spec Curriculum** • PRM • 85 hours, 1 minute

[Request](#)

**My Courses: US BI**

Use the transcript to manage all a

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Active ▾ By Date Added

Search Results (4)

**Certification: D**  
Due: No Due Date

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